



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Re: Inquiry for R-30V O2 sensor.

1 message

Nick Vardatsikos <nv@nivaco.gr>

19 August 2020 at 11:05

To: kate.griffiths@viamed.co.uk, "info@nivaco.gr" <info@nivaco.gr>, NIVACO SALES <sales@nivaco.gr>, NIVACO ACCOUNTING <acc@nivaco.gr>

Dear Kate.

OK draft a proforma with 4 sensors R-30V. **Attached please find our P.O. 15826-20**

The price is very high to compete with NUOVA etc local distributors for the same item. (Envitec has practically dismissed small markets like ours.)

I have a faithful customer who wishes to buy from NIVACO, even if the quantity is small, we must service them.

Payment will be done on Monday as soon as we are operational after the holidays.

Regards,

Nick

Nikolaos C. Vardatsikos

t: +30 2108069726 | m: +30 6932410902

e: nv@nivaco.grw: www.nivaco.gr

a: 2 Evvias str. Marousi 15125, Greece

On Tue, Aug 18, 2020 at 4:32 PM Kate Griffiths <office@viamed.co.uk> wrote:

Good afternoon Nick,

I am glad to hear things are getting better over there.

We currently have stock of item 0110040 - R-30V oxygen sensor. The price is still €56 each EXW. This is the best price we can offer as it is the distributor price.

Please let me know if you would like a proforma invoice.

Many thanks.

Kind regards

Kate Griffiths

Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.<http://www.viamed.co.uk>Email kate.griffiths@viamed.co.uk

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Twitter: twitter.com/ViamedLtd

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On Tue, 18 Aug 2020 at 14:24, Nick Vardatsikos <nv@nivaco.gr> wrote:

Dear Kate.

I don't know how the situation is in the UK, but the panic is all over !!!

Several months ago, you gave us a price of the 0110040, R-30V for €56 each EXW. Is this item currently in stock ?

Is there a better price?

I don't want to go through the previous order frustration regarding the delivery.

Please inform

Regards,
Nick

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