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Mr John Lamb
Managing Director
Viamed Ltd
15 Station Rd
Cross Hills
Keighley,
W Yorks
BD20 7DJ

RECEIVED

23 MAY 2005

May 19, 2005

Dear John

Ref: BA/10 Neo Natal Resuscitation Cabinet

Due to changes within our manufacturing facility I regret to inform you that we will be unable to supply the above product after 30 June 2005, we do not intend to manufacture an alternative.

We do understand that this may cause you some difficulties with supply to your own customers and that you will need to find an alternative supplier. Therefore we propose the following if it helps you in any way:

We have sufficient stock to produce 40 off of the cabinets

If you place an order before 30th June 2005 for between 30-40 units we will offer you an additional discount of 10% i.e. 30% discount on list.

Special Offer

BA/10 Neo Natal Resuscitation Cabinet £ 390.00 list less 30% = **£ 273.00** (+ VAT)

If you have any questions or require further information please do not hesitate to contact me via:

T: 01258 484406
F: 01258 455056
E: ted.hepworth@bristolmaid.com

Project Meeting
SN, SH, JSL, DC

Yours sincerely



Ted Hepworth
Sales Manager

Your single source supplier

Distributors of

