



Kate Griffiths &lt;viamed.kate.griffiths@gmail.com&gt;

**RE: [External] Re: \*New PO\* GB20130 - Req.44217051 PO.4505077237 - VIAMED - Analyzers**

1 message

**Edwards, Sara** <EDWARDS4@airproducts.com>

15 July 2020 at 11:48

To: "Potocar,Pavol" &lt;POTOCAP@airproducts.com&gt;, "kate.griffiths@viamed.co.uk" &lt;kate.griffiths@viamed.co.uk&gt;

Cc: "Ralston,Bharti" &lt;PATELB@airproducts.com&gt;, PURCH OPS HERSHAM ENGINEERING &lt;POPSHS@airproducts.com&gt;, "Rowan,John" &lt;ROWANJ@airproducts.com&gt;, "Ball,Kevin Darren" &lt;BALLKD@airproducts.com&gt;, "Watson,Peter" &lt;WATSONP2@airproducts.com&gt;

Hi Kate,

Are you able to send me a paypal payment request as this would be the swiftest way for me to get the payment to you today?

Many thanks for your help with this.

Kind Regards,

Sara Edwards

**From:** Potocar,Pavol <POTOCAP@airproducts.com>**Sent:** 15 July 2020 11:38**To:** kate.griffiths@viamed.co.uk; Edwards,Sara <EDWARDS4@airproducts.com>**Cc:** Ralston,Bharti <PATELB@airproducts.com>; PURCH OPS HERSHAM ENGINEERING <POPSHS@airproducts.com>; Rowan,John <ROWANJ@airproducts.com>; Ball,Kevin Darren <BALLKD@airproducts.com>; Watson,Peter <WATSONP2@airproducts.com>**Subject:** RE: [External] Re: \*New PO\* GB20130 - Req.44217051 PO.4505077237 - VIAMED - Analyzers

Hi Kate,

Sara will pay from PayPal account for both MaxO2+AE, please advise hre all details she would need. Money should appear on your account today, please advise address, parcel dimension and weight and where and when I can send Fedex to pick it up

**Thank you****Pav****From:** Main Account <viamedinbox@gmail.com> **On Behalf Of** Kate Griffiths**Sent:** 15 July 2020 11:19**To:** Potocar,Pavol <POTOCAP@airproducts.com>**Cc:** Ralston,Bharti <PATELB@airproducts.com>; PURCH OPS HERSHAM ENGINEERING <POPSHS@airproducts.com>; Rowan,John <ROWANJ@airproducts.com>; Ball,Kevin Darren <BALLKD@airproducts.com>; Watson,Peter <WATSONP2@airproducts.com>**Subject:** Re: [External] Re: \*New PO\* GB20130 - Req.44217051 PO.4505077237 - VIAMED - Analyzers*This email is from an external source. Please exercise caution in opening attachments or links.*Thank you, I will amend the proforma invoice. Please can I ask, **would you still require it to not show the word "proforma"?** I will ask the warehouse if they are able to ship next day, and what costs it would be, **but we would still require the payment to appear in our bank account**, so it is unlikely it would be shipped today.

Thank you, I await your reply.

Kind regards

Kate Griffiths

**Please note:** Viamed is now enacting a coronavirus contingency plan to allow sales and admin staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.

15/07/2020

Gmail - RE: [External] Re: \*New PO\* GB20130 - Req.44217051 PO.4505077237 - VIAMED - Analyzers

<http://www.viamed.co.uk>

Email [kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)

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Fax: +44 (0)1535 635582

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On Wed, 15 Jul 2020 at 11:15, Potocar,Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)> wrote:

Hi Kate,

Could you please supply MAXO2+AE to below address.

Bharti,

Please proceed with payment of two of MAXO2+AE and add shipping costs with next day delivery or I can arrange Fedex to pickup today before 17:00 if Kate will advise address

**Address:**

**FAO: Pavol Potocar**

[41 Beconsall drive](#)

[Crewe](#)

[Cheshire](#)

[CW1 4RU](#)

[United Kingdom](#)

Office phone: [+44 \(0\) 1270 61 4321](tel:+44(0)1270614321)

Cell phone: [+44 \(0\) 7342 085 179](tel:+44(0)7342085179)

Email: [potocap@airproducts.com](mailto:potocap@airproducts.com)



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**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Kate Griffiths

**Sent:** 14 July 2020 17:14

**To:** Potocar,Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)>

**Cc:** Ralston,Bharti <[PATELB@airproducts.com](mailto:PATELB@airproducts.com)>; PURCH OPS HERSHAM ENGINEERING <[POPSHS@airproducts.com](mailto:POPSHS@airproducts.com)>; Rowan,John

<[ROWANJ@airproducts.com](mailto:ROWANJ@airproducts.com)>; Ball, Kevin Darren <[BALLKD@airproducts.com](mailto:BALLKD@airproducts.com)>; Watson, Peter <[WATSONP2@airproducts.com](mailto:WATSONP2@airproducts.com)>  
**Subject:** Re: [External] Re: \*New PO\* GB20130 - Req.44217051 PO.4505077237 - VIAMED - Analyzers

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Good evening,

Our commercial director has offered the following alternatives to item 0111260 - Maxtec Oxygen Analyser MaxO2 A.

0111250 Handi+            £130.00 each

0111261 MAXO2+AE        £229.00 each

Please see attached leaflet for further information.

Please let me know if you need me to make any changes to your proforma invoice, and if so I will email you an amended proforma invoice tomorrow.

Would you still require it to not show the word "proforma"?

Many thanks.

Kind regards

Kate Griffiths

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On Tue, 14 Jul 2020 at 11:31, Kate Griffiths <[kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)> wrote:

Good morning Pavol,

I have checked our bank account and the payment for the proforma invoice (that your team requested did not show the word "proforma") has not been paid. I am unable to proceed with your order until payment is received.

We are still awaiting stock of this item. As you know, I said previously "I am not in a position to guarantee delivery by July 18th as the stock is not yet available".

Thank you.

Kind regards

Kate Griffiths

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On Tue, 14 Jul 2020 at 10:01, Potocar,Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)> wrote:

Hi Kate,

Have you got any update on when analyzers will be with me? Have you got tracking #?

Thanks  
PP

---

**From:** Raiston,Bharti <[PATELB@airproducts.com](mailto:PATELB@airproducts.com)>

**Sent:** 09 July 2020 10:21

**To:** [kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk) <[kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)>; PURCH OPS HERSHAM ENGINEERING <[POPSHS@airproducts.com](mailto:POPSHS@airproducts.com)>

**Cc:** [viamedinbox@gmail.com](mailto:viamedinbox@gmail.com) <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)>; Rowan,John <[ROWANJ@airproducts.com](mailto:ROWANJ@airproducts.com)>; Ball,Kevin Darren <[BALLKD@airproducts.com](mailto:BALLKD@airproducts.com)>; Potocar,Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)>; Watson,Peter <[WATSONP2@airproducts.com](mailto:WATSONP2@airproducts.com)>

**Subject:** RE: [External] Re: \*New PO\* GB20130 - Req.44217051 PO.4505077237 - VIAMED - Analyzers

Hi Kate

This invoice has been sent to our accounts department for processing. If I have an issues, I'll be in contact.

Please advise availability as soon as stock is received.

Regards

**Bharti Ralston**  
Project Procurement Manager  
Global Procurement  
Tel: +44 1932 249627  
[patelb@airproducts.com](mailto:patelb@airproducts.com)

**Air Products PLC**

---

**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Kate Griffiths

**Sent:** 09 July 2020 11:12

**To:** PURCH OPS HERSHAM ENGINEERING <[POPSHS@airproducts.com](mailto:POPSHS@airproducts.com)>

**Cc:** [viamedinbox@gmail.com](mailto:viamedinbox@gmail.com); Ralston,Bharti <[PATELB@airproducts.com](mailto:PATELB@airproducts.com)>; Rowan,John <[ROWANJ@airproducts.com](mailto:ROWANJ@airproducts.com)>; Ball,Kevin Darren <[BALLKD@airproducts.com](mailto:BALLKD@airproducts.com)>; Potocar,Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)>; Watson,Peter <[WATSONP2@airproducts.com](mailto:WATSONP2@airproducts.com)>

**Subject:** [External] Re: \*New PO\* GB20130 - Req.44217051 PO.4505077237 - VIAMED - Analyzers

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Good morning all,

Please see attached proforma invoice as requested. This has been amended to remove the word "proforma" at the request of Pavol.

**He is aware that I am not in a position to guarantee delivery by July 18th as the stock is not yet available.**

Please let me know if this proforma invoice is acceptable to you, if it is I look forward to receiving your payment at your convenience.

Many thanks.

Kind regards

Kate Griffiths

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On Thu, 9 Jul 2020 at 07:33, PURCH OPS HERSHAM ENGINEERING <[POPSHS@airproducts.com](mailto:POPSHS@airproducts.com)> wrote:

Dear Kate,

Find attached our Purchase Order nr. 4505077237. There will be no hard copy to follow.

Please confirm receipt, price and delivery date by return to all parties.

Best regards,

**Ramon Ràfols**

Procurement coordinator

T +34 933 675 376

**Tell me more**

[www.airproducts.com](http://www.airproducts.com)

Suppliers: To view invoice and payment details <https://secure.airproducts.com/login/authenticate.aspx>

P Save a tree...please don't print this e-mail unless you really need to

---

**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Kate Griffiths

**Sent:** 08 July 2020 08:18

**To:** Potocar,Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)>

**Subject:** Re: [External] Re: Quote Required

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Good morning Pav,

The payments we accept are bank transfer and paypal. Due to working remotely, it is difficult to take any card payments at the moment. Please let me know if/when you are ready for me to create a proforma invoice for you. If you choose paypal as your method of payment, the 6% fees would show on the proforma invoice.

I am not in a position to guarantee delivery by July 18th as the stock is not yet available.

Kind regards

Kate Griffiths

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On Tue, 7 Jul 2020 at 19:44, Potocar,Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)> wrote:

Hi Kate,

I would like to pay from my P-card as one of if that is possible. Can you guarantee I will receive analyzers by Saturday the 18<sup>th</sup> July?

**Thank you  
Pav**

---

**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Kate Griffiths

**Sent:** 07 July 2020 08:24

**To:** Potocar,Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)>

**Subject:** Re: [External] Re: Quote Required

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Good morning Pav,

Thank you for your reply.

I have been informed we are expecting stock next week. Would you like me to issue a proforma today in order for you to make payment and secure stock? I would need your invoice and delivery addresses in order to set up a new account for you.

Many thanks.

Kind regards

Kind regards

Kate Griffiths

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On Mon, 6 Jul 2020 at 17:30, Potocar,Pavol <POTOCAP@airproducts.com> wrote:

Hi Kate,

My travel has been moved to 20<sup>th</sup> July, do you think I can receive O2 monitor within next two weeks? (latest 18<sup>th</sup> July)  
Hold up proforma invoice for now

**Thank you**  
**Pav**

---

**From:** Main Account <viamedinbox@gmail.com> **On Behalf Of** Kate Griffiths

**Sent:** 06 July 2020 15:09

**To:** Potocar,Pavol <POTOCAP@airproducts.com>

**Subject:** Re: [External] Re: Quote Required

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Good afternoon Pavol,

I do not think this is possible as we do not have any stock at all and I can give you no definite lead time. I am still awaiting a reply from our commercial director but I am afraid I am unable to give you better news.

Do you still want me to go ahead with a proforma invoice? Then you would be on our system for stock to be allocated to you. I appreciate you may not require this as we are unable to get the device to you this week.

Thank you.

Kind regards

Kate Griffiths

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On Mon, 6 Jul 2020 at 13:42, Potocar,Pavol <POTOCAP@airproducts.com> wrote:

Hi Kate,

Thank you for letting me know, I need at least one by end of this week as I flight out on Sunday. I don't mind to pay extra for fast delivery

**Thank you**  
**Pav**

---

**From:** Main Account <viamedinbox@gmail.com> **On Behalf Of** Kate Griffiths

**Sent:** 03 July 2020 16:38

**To:** Potocar,Pavol <POTOCAP@airproducts.com>

**Subject:** Re: [External] Re: Quote Required

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Good afternoon Pavol,

Thank you for your email.

I am still awaiting a lead time, but I will email you as soon as I have the information.

Many thanks.

Kind regards

Kate Griffiths

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On Fri, 3 Jul 2020 at 16:29, Potocar,Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)> wrote:

Hello,

My colleague Sara who is currently on holiday, approached you with regards MaxO2+A, P/N: 0111260. Could you please advise what is the delivery time of two devices to Crewe

Kind regards

**Pavol Potocar**

Technical support/Communication

Air Products PLC

2 Millennium gate

Crewe

CW1 6AP

United Kingdom

Office: +44 1270 614 321

Mobile: +44 7342 085 179

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**From:** Ball, Kevin Darren <[BALLKD@airproducts.com](mailto:BALLKD@airproducts.com)>

**Sent:** 03 July 2020 15:29

**To:** Potocar, Pavol <[POTOCAP@airproducts.com](mailto:POTOCAP@airproducts.com)>

**Cc:** Rowan, John <[ROWANJ@airproducts.com](mailto:ROWANJ@airproducts.com)>

**Subject:** FW: [External] Re: Quote Required

FYI

**From:** Edwards, Sara <[EDWARDS4@airproducts.com](mailto:EDWARDS4@airproducts.com)>

**Sent:** 01 July 2020 13:17

**To:** Ball, Kevin Darren <[BALLKD@airproducts.com](mailto:BALLKD@airproducts.com)>

**Subject:** FW: [External] Re: Quote Required

Hi Kevin,

We have had the price back from Viamed.

Kind Regards,

Sara Edwards



**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Kate Griffiths  
**Sent:** 01 July 2020 13:13  
**To:** Edwards, Sara <[EDWARDS4@airproducts.com](mailto:EDWARDS4@airproducts.com)>  
**Subject:** [External] Re: Quote Required

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Good afternoon Sara,

Thank you for your enquiry.

Our part number for the MaxO2+A is 0111260. This is the MaxO2+A.

This item costs £229 each, regardless of quantity purchased. Carriage is £10. All prices are excluding VAT.

This item is currently out of stock, but I have asked our commercial director for a lead time, and as soon as I receive a reply, I will email you.

I have attached a leaflet for your information.

Kind regards

Kate Griffiths

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On Wed, 1 Jul 2020 at 11:37, Main Account <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

----- Forwarded message -----  
**From:** Edwards, Sara <[EDWARDS4@airproducts.com](mailto:EDWARDS4@airproducts.com)>  
**Date:** Wed, 1 Jul 2020 at 11:30  
**Subject:** Quote Required  
**To:** [sales@viamed.co.uk](mailto:sales@viamed.co.uk) <[sales@viamed.co.uk](mailto:sales@viamed.co.uk)>  
**Cc:** Ball, Kevin Darren <[BALLKD@airproducts.com](mailto:BALLKD@airproducts.com)>

Good Morning,

On viewing your website I can see that you stock the below item

is Maxtec MaxO2+A, part number either R217P46 or R217P62 - we do not want the AE version with the external sensor

Could you provide a quote for 1 off and also 2 off please including delivery costs and times.

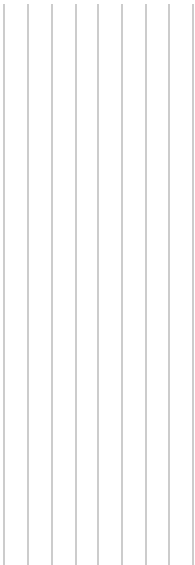
Many thanks for your help with this.

Kind Regards,

Sara Edwards  
Project Co-Ordinator  
Millenium Gate 2  
Westmere Drive  
Crewe  
Cheshire  
CW1 6AP  
Tel: +44 (0) 1270 614 751

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