

Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: O2 analysers

1 message

Steve Hardaker <office@viamed.co.uk>
Reply-To: steve.hardaker@viamed.co.uk
To: kate.griffiths@viamed.co.uk
Cc: helen lamb <helen.lamb@viamed.co.uk>

30 June 2020 at 10:37

Hi Kate,

They have paid 50% of the invoice value up front. Steve N wants us to invoice them for the remaining 50% of each device as the batches are sent.

To do this, the order now needs editing to apply a 50% discount to the 250 items on each line. It will need rechecking and signing off by a Director. I've cc'd Helen in as she can verify the figures below regarding what they have already paid.

Sorry, it's an unusual situation, not sure it's happened before and we're making it up as we go along now, but SN wanted payment this way and I think this is the best way to achieve it unless you have any other suggestions.

Regards, Steve

Steve Hardaker Technical Support Manager Viamed Ltd.

Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin Staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.

Website: www.viamed.co.uk email: steve.hardaker@viamed.co.uk

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------ Forwarded message ------

From: Steve Hardaker < steve.hardaker@viamed.co.uk>

Date: Mon, 29 Jun 2020 at 16:48 Subject: Fwd: O2 analysers

To: Main Account <office@viamed.co.uk>

Hi Guys,

Please see attached email from Inspiration Healthcare, they want us to ship 50x MaxO2ME from their back order of 250 ASAP.

Please note: we have taken 50% payment for these up-front via proforma invoice, so please invoice at 50% value stating "50% pre-paid by proforma".

For reference, Helen confirmed on 5th June that we received £108,810. This was for:

- All of MVM123277 £48,360
- 50% of MVM123526 £60,450 (half of £120,900)

They normally ask for shipping Ex-Works via their own courier, Simon has asked Craig to "...advise delivery address etc for quick onward shipment ", so when he does this, please ask if they want us to ship on their UPS account.

From: Main Account <viamedinbox@gmail.com> On Behalf Of Steve Hardaker

Sent: 29 June 2020 15:45

To: Simon Motley <simon.motley@inspiration-healthcare.com> **Cc:** Craig Middleton <craig.middleton@inspiration-healthcare.com>

Subject: Re: O2 analysers

Hi Simon,

We have 50x MaxO2ME reserved for you now, which we can ship at any time. The remainder are scheduled to ship to us as follows:

- 100 shipping 17th July to arrive the week of Monday 20th July.
- 100 shipping 31st July to arrive the week of Monday 3rd August.

We may also have a small number coming in next week, so I might be able to get you another 40 next week, which would leave 60 hanging over into August instead.

I appreciate that when we first discussed these devices in April, we timetabled them for delivery by the end of June, but manufacturing could not start until the first week in June when the proforma payment was received. I hope this still fits in with your schedule, have you got delivery dates in the incoming vents now?

Do you want us to ship 50 monitors this week and, assuming they arrive with us on schedule, 40 next week?

Regards,

Steve

Steve Hardaker

Technical Support Manager

Viamed Ltd.

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Hi Steve

Any update on the delivery of the remaining 250 oxygen analysers?

Thanks,

Simon Motley

Business Unit Director

Inspiration Healthcare

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