



Kate Griffiths &lt;viamed.kate.griffiths@gmail.com&gt;

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**Fwd: Max Venturi**

1 message

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**Main Account** <office@viamed.co.uk>  
To: Kate Griffiths <kate.griffiths@viamed.co.uk>

26 June 2020 at 12:22

----- Forwarded message -----

From: **Steve Hardaker** <office@viamed.co.uk>  
Date: Fri, 26 Jun 2020 at 12:15  
Subject: Fwd: Max Venturi  
To: <orders@viamed.co.uk>

Please can someone send a proforma, thanks.

Steve H

----- Forwarded message -----

From: **Andrew James** <Andrew@spiralsystems.co.za>  
Date: Fri, 26 Jun 2020 at 12:04  
Subject: RE: Max Venturi  
To: [steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk) <[steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)>

Hi Steve,

Thanks for the response.

My guys have confirmed we require the R219P87-400 and a pack of 5 Flowsensors 4310002

Can you please place on our order number 220/1179 and forward me a invoice so I can make payment.

Delivery is to:

Dale Spiral Systems & Bakery Automation Limited.

Cinnamon House,

Cinnamon Park,

Crab Lane, Fearnhead,

Warrington,

Cheshire.

WA2 0XP

Phone +44 (0) 1925 661713

Any questions please just ask.

*Regards,*

*Andrew K James*

*General Manager*

*Dale Spiral Systems & Bakery Automation Limited.*

*Phone +44 (0) 1925 661713*

*Mobile +44 (0) 7779 317 915*

*Fax No. +44 (0) 1925 661800*

*E mail: [andrew@spiralsystems.co.za](mailto:andrew@spiralsystems.co.za)*

*Web: <http://www.dalespiralsystems.co.za/>*



---

**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Steve Hardaker

**Sent:** 25 June 2020 16:10

**To:** Andrew James <[Andrew@spiralsystems.co.za](mailto:Andrew@spiralsystems.co.za)>

**Subject:** Re: Max Venturi

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Hi Andrew,

There are various versions of R219P87 flowmeter, the model that we supply is R219P87-400, which is from the 'designed for blenders' range and features a 90-degree DISS elbow inlet and a standard DISS flowmeter outlet:

- p/n 0310245 - DFB Flowmeter High-Flow 0-70 L/min @ £175.00+VAT

I have attached a leaflet for reference.

Regards,

Steve

Steve Hardaker  
Technical Support Manager

Viamed Ltd.

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email: [steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)

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On Thu, 25 Jun 2020 at 14:47, Andrew James <[Andrew@spiralsystems.co.za](mailto:Andrew@spiralsystems.co.za)> wrote:

Hi Steve,

Thanks for the update.

Looks like my guys are ready to move forward with this now.

Can you give us an option price on a part number **R219P87** (flow meter) before we decide how to proceed?

*Regards,*

*Andrew K James*

*General Manager*

*Dale Spiral Systems & Bakery Automation Limited.*

*Phone +44 (0) 1925 661713*

*Mobile +44 (0) 7779 317 915*

*Fax No. +44 (0) 1925 661800*

E mail: [andrew@spiralsystems.co.za](mailto:andrew@spiralsystems.co.za)

Web: <http://www.dalespiralsystems.co.za/>



---

**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Steve Hardaker  
**Sent:** 11 June 2020 16:17  
**To:** Andrew James <[Andrew@spiralsystems.co.za](mailto:Andrew@spiralsystems.co.za)>  
**Cc:** Zoey Teal <[zoey.teal@viamed.co.uk](mailto:zoey.teal@viamed.co.uk)>  
**Subject:** Re: Max Venturi

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Hi Andrew,

The lead-time is still in the region of 3 weeks; sorry I don't think I made it clear in my previous email that this is not a stocked item. The lead-time is from placement of order for account customers, or receipt of payment against a proforma for new and non-account customers.

Our purchasing is currently focused on the items that we have customer orders for, so if you intend to purchase this device, I would advise placing the purchase order as soon as possible so that we can send you a proforma invoice.

Orders can be sent to [orders@viamed.co.uk](mailto:orders@viamed.co.uk) please ensure that you include all your company details including delivery and invoice addresses, VAT and Company registration numbers and an email address to send the proforma invoice to.

Regards,

Steve

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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On Wed, 10 Jun 2020 at 16:59, Andrew James <[Andrew@spiralsystems.co.za](mailto:Andrew@spiralsystems.co.za)> wrote:

Hi Steve,

Thanks for the quote. Do you have any update on the availability of the R229 unit?

Regards

Andrew K James

Dale Spiral Systems

+44 0777 931 7915

Sent from my iPhone

On 4 Jun 2020, at 18:52, Steve Hardaker <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

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Hi Andrew,

Sorry for the delay in replying, we have been very busy of late with increased workload due to our involvement in COVID-19 response projects. I am happy to be able to advise that we can supply these items.

The first one, R229P03-004, is not currently in stock but should be available in 2-3 weeks. It is priced as follows:

**- 0310280 - MaxBlend Lite High Flow 0-70 lpm @ £880.00+VAT**  
Carriage: £10.00+VAT

Please note that this is designed to fit onto specific blenders, such as the Bird microblender and clones of that device, ie Bio-Med Devices, Inspiration Healthcare, Tenacore etc. Can you advise which blender this is to partner with?

With regards to the second item: R122P01 flowsensor, we don't offer the Maxtec version but have a direct compatible in the Spirotrue A(PC) which is an autoclavable version.

**- 4310002 - Flowsensor A(PC), pack of 5 @ £61.20+VAT**  
Note: autoclavable >= 100 cycles 134 degrees C. Packed in a non-sterile packaging and can be gas/steam sterilised. Direct compatible to Draeger MK01900 SpiroLife sensor.

I have attached some leaflets for reference. Orders can be placed by email to [orders@viamed.co.uk](mailto:orders@viamed.co.uk) and if you need a formal quotation, my colleague Zoey (cc'd in) will be able to help with that.

If you have any queries, please feel free to ask.

Regards,

Steve

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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On Mon, 1 Jun 2020 at 15:07, Andrew James <[Andrew@spiralsystems.co.za](mailto:Andrew@spiralsystems.co.za)> wrote:

Hi Steve,

Further to our recent correspondence back in April I have been asked again to try and source a few Maxtec parts, see below.

Can you please advise if these are something you can source or have on stock now the lockdown has eased a little?

1 X R229P03-004...

3 X R122P01 (flow sensor)...

*Regards,*

*Andrew K James*

*General Manager*

*Dale Spiral Systems & Bakery Automation Limited.*

*Phone +44 (0) 1925 661713*

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<image001.jpg>

<image002.png>

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**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Steve Hardaker

**Sent:** 23 April 2020 15:53

**To:** Andrew James <[Andrew@spiralsystems.co.za](mailto:Andrew@spiralsystems.co.za)>

**Cc:** Zoey Teal <[zoey.teal@viamed.co.uk](mailto:zoey.teal@viamed.co.uk)>

**Subject:** Re: Max Venturi

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Hi Andrew,

Unfortunately, we do not currently have this device in stock and are currently experiencing very long lead-times due to the coronavirus pandemic, which has led to unprecedented demand for oxygen delivery and monitoring devices. The lead-time for the MaxVenturi is currently estimated at 6 weeks.

How many do you think you may need?

Regards,

Steve

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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On Thu, 23 Apr 2020 at 14:01, Andrew James <[Andrew@spiralsystems.co.za](mailto:Andrew@spiralsystems.co.za)> wrote:

Hi Steve,

Many thanks for your reply.

I have passed your comments on to my technical guys who will respond.  
Meantime can you advise if you have stock of the item in the UK or if not what would be the lead time?

*Regards,*

*Andrew K James*

*General Manager*

*Dale Spiral Systems & Bakery Automation Limited.*

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<image001.jpg>

<image002.png>

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**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Steve Hardaker  
**Sent:** 23 April 2020 13:48  
**To:** Andrew James <[Andrew@spiralsystems.co.za](mailto:Andrew@spiralsystems.co.za)>



**Cc:** Zoey Teal <[zoey.teal@viamed.co.uk](mailto:zoey.teal@viamed.co.uk)>  
**Subject:** Re: Max Venturi

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Hi Andrew,

I apologize for the delay in responding, we are undergoing an exceptional busy period due to the coronavirus pandemic and I was away from work yesterday.

The MaxVenturi costs £850.00+VAT and is a gas blending device that uses medical piped oxygen, which it mixes with room air in order to deliver a blended gas mixture.

However, due to the way that venturi devices work, this might not be the most suitable device for your application. The venturi principle does not allow for any downstream back-pressure: it destroys the venturi effect and prevents air from being drawn in and mixed.

This is a medical device designed for use with bubble CPAP devices, and the blended gas mix concentration is dependent upon the patient interface; different masks, breathing circuits, cannulae etc result in different flow-rates and oxygen levels at the output.

I may be making an assumption here but your application does not appear at first glance to be medical, so I am hoping that you can give me as much information as you can so that I can determine whether we have a more suitable device for your application.

Are you trying to drive a device that may generate any degree of back-pressure?

Do you have access to medical piped oxygen and air? If so, a straightforward air/oxygen blender may be more suitable.

I look forward to hearing from you.

Regards,

Steve

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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Hi,

I am looking to source a MaxVenturi unit you seem to offer from your website.

Can you please quote me price and delivery on a unit.

Any questions please do not hesitate to contact me.

<image003.png>

*Regards,*

*[Andrew K James](#)*

*General Manager*

*Dale Spiral Systems & Bakery Automation Limited.*

*Cinnamon House,*

*Cinnamon Park,*

*Crab Lane, Fearnhead,*

*Warrington,*

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