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**Fwd: ENQ/UNION/0944/20 CLOSING DATE: URGENT (3)**

2 messages

**Sophie Lines** <office@viamed.co.uk>

Mon, Jun 1, 2020 at 4:19 PM

Reply-To: sophie.lines@viamed.co.uk

To: Kate.Griffiths@viamed.co.uk, Zoey Teal &lt;zoey.teal@viamed.co.uk&gt;, Sarah Walton &lt;sarah.walton@viamed.co.uk&gt;

Hello all :) I have sent this customer the price for MAX-250(B)SLE - but not sent a quote yet - below is what Ryan has answered for their terms and conditions if they do come back and want an official quote/PI

Thank you

Kind regards

Sophie Lines

Please note: My current working days are Monday and Friday 9.00am-5pm

**Please note: Viamed is now enacting a coronavirus contingency plan to allow office staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.**

<http://www.viamed.co.uk>

Email [sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)

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----- Forwarded message -----

From: **Ryan Swaine** <office@viamed.co.uk>

Date: Mon, Jun 1, 2020 at 4:05 PM

Subject: Re: ENQ/UNION/0944/20 CLOSING DATE: URGENT (3)

To: Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

Hi Sophie

- 1) Valid for 30 days
- 2) Please attach them
- 3) This is likely to be very expensive and difficult to do at the moment, as most of the offices that take care of this are on lock-down. If it is absolutely necessary then I will obtain quotation for them
- 4)
- 5)
- 6)
- 7) Not specified, but we recommend putting the sensors in to use within 6 months
- 8) Distributor pricing is the best we can do
- 9)
- 10) MAXTEC - USA
- 11) 9019200000
- 12) Not exclusive
- 13) Yes

Free Sale Certificate are also available at a cost of approximately USD \$100

Thanks

Ryan Swaine

International Sales Manager

VIAMED

[www.viamed.co.uk](http://www.viamed.co.uk)

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On Mon, 1 Jun 2020 at 15:25, Sophie Lines <office@viamed.co.uk> wrote:

Hi Ryan - I have gone back to these with just a price, but I wasn't sure if you wanted to take a look at their terms and conditions before I put a quote on?

Kind regards

Sophie Lines

Please note: My current working days are Monday and Friday 9.00am-5pm

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----- Forwarded message -----

From: **Main Account** <[office@viamed.co.uk](mailto:office@viamed.co.uk)>  
Date: Mon, Jun 1, 2020 at 9:07 AM  
Subject: Fwd: ENQ/UNION/0944/20 CLOSING DATE: URGENT (3)  
To: Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

----- Forwarded message -----

From: **Union Mediscience** <[info@unionmediscience.com](mailto:info@unionmediscience.com)>  
Date: Mon, 1 Jun 2020 at 06:45  
Subject: ENQ/UNION/0944/20 CLOSING DATE: URGENT (3)  
To: <[office@viamed.co.uk](mailto:office@viamed.co.uk)>

NOTE: PLEASE SEND YOUR REPLY TO BELOW EMAIL

TO: [info@unionmediscience.com](mailto:info@unionmediscience.com)

Dear Sir/Madam,

With the reference to the above subject, may we request to quote us your best competitive prices. May we request to kindly read carefully the terms and conditions of our client mentioned in our enquiry.

Kindly note that we need the HS Code in every item you will quote for National Health Regulatory Authority purposes.

EQUIPMENT DESC.	INFANT ICU VENTILATOR
MODEL:	SLE 5000 HFO
MFR:	SLE 5000

No	DESCRIPTION	QTY	PART NO.
1	SENSOR O2	60	N2191/10

Our **CLIENT'S TERMS AND CONDITIONS** to apply where applicable for their evaluation procedure:

1. Your offer validity should be 180 days. \_\_\_\_\_
  2. **CATALOGUE NO AND CATALOGUE COPY OF QUOTED ITEM** \_\_\_\_\_
  3. **PROVIDE COST FOR COUNTRY OF ORIGIN CERTIFICATE ( LEGALIZED IN EMBASSY OF BAHRAIN IN THE COUNTRY OF ORIGIN)** \_\_\_\_\_
  4. Provide the freight cost to Bahrain. \_\_\_\_\_
  5. Provide the gross weight and cubic measurement of the goods. \_\_\_\_\_
  6. Advise your best delivery time to Bahrain. \_\_\_\_\_
  7. Shelf life/ Expiration of the item must be mentioned in the quotation. \_\_\_\_\_
  8. Advise your best discounts as we competing with others. \_\_\_\_\_
  9. Confirm your offer quoted by CIF, C&F, FOB, or Ex-Work. \_\_\_\_\_
  10. Confirm manufacturer name and country of origin of goods. \_\_\_\_\_
  11. **Provide HS Code number for the item offered.** \_\_\_\_\_
  12. **Confirm if this Quotation is exclusively offer to us here in Bahrain**
  13. **Please confirm that in case of order the following below will be provided with order acknowledgement.**
- 1) **QUALITY MANAGE,EMT SYSTEM CERTIFICATES (ISO 9001,FSC) MUST BE VERIFIED**
  - 2) **QUALITY ASSURANCE CERTIFICATE ( FDA, CE MARK, ISO 13485) MUST BE VERIFIED**
  - 3) **SFDA OR FREE SALE CERTIFICATE OR COMPETENT AUTHORITY MEDICAL DEVICE REGISTRATION CERTIFICATE**

Looking forward of receiving your valuable offer.

Thank you and best regards,  
**Hasan Albaqali**

Business Development Manager

## UNION MEDISCIENCE B.S.C. CLOSED

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Main Account <[office@viamed.co.uk](mailto:office@viamed.co.uk)>  
To: Zoey Teal <[zoey.teal@viamed.co.uk](mailto:zoey.teal@viamed.co.uk)>

Wed, Jun 3, 2020 at 1:25 PM

----- Forwarded message -----

From: **Union Mediscience** <[info@unionmediscience.com](mailto:info@unionmediscience.com)>  
Date: Wed, 3 Jun 2020 at 13:21  
Subject: Re: ENQ/UNION/0944/20 CLOSING DATE: URGENT (3)  
To: <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

Dear Sophie Lines,

We have received with thanks for your email , please provide to us official Quote with shipping cost

Thank you and best regards,

Sent by: Sreemesh Sreedharan  
Mobile No. +973 38153948

for :  
**Hasan Albaqali**  
Business Development Manager

## UNION MEDISCIENCE B.S.C. CLOSED

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On 06/01/2020 5:23 PM, Sophie Lines wrote:

Dear Hasan,

Thank you for your enquiry and apologies for the delay in my response.

Our part number for the Oxygen Sensor you require is 0110437 - Max-250(B)-SLE - the cost per unit is \$78.50 - please let me know if you would like me to send you an official quote for 60 units, including a shipping costs and insurance.

[Quoted text hidden]

[Quoted text hidden]