



Kate Griffiths <viamed.kate.griffiths@gmail.com>

RE: 50% proforma, 50% credit proposal

1 message

Craig Middleton <craig.middleton@inspiration-healthcare.com>

Tue, Jun 2, 2020 at 5:48 PM

To: "steve.hardaker@viamed.co.uk" <steve.hardaker@viamed.co.uk>

Cc: Simon Motley <simon.motley@inspiration-healthcare.com>, Dale Orton <Dale.Orton@inspiration-healthcare.com>, Cathy Green <cathy.green@viamed.co.uk>, "kate.griffiths@viamed.co.uk" <kate.griffiths@viamed.co.uk>

Hi Steve

Any chance you can sort out the pallet shipment and add to invoice ?

Regards

Craig

Craig Middleton

Supply Chain Manager

Inspiration Healthcare

Gildor House, West Street, Earl Shilton,

Leicester, Leicestershire LE9 7EJ

T +44 (0)1455 849193**M** +44 (0) 7809 401125**E** craig.middleton@inspiration-healthcare.com**W** inspiration-healthcare.com**24 hour emergency hire and support call +44 (0) 1455 840 555****We are here for you.**

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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Hardaker
Sent: 02 June 2020 17:29
To: Craig Middleton <craig.middleton@inspiration-healthcare.com>
Cc: Simon Motley <simon.motley@inspiration-healthcare.com>; Dale Orton <Dale.Orton@inspiration-healthcare.com>; Cathy Green <cathy.green@viamed.co.uk>; kate.griffiths@viamed.co.uk
Subject: Re: 50% proforma, 50% credit proposal

Hi Craig,

I note the change of delivery address.

We usually ship your orders via UPS and charge the carriage to your account. Do you want us to do this for these orders or do you want to arrange a pallet courier to collect?

If you want shipment by UPS, it will be 10 boxes with 10x MX300 in each, and the second delivery will be 13 boxes with 20x MAXO2ME in each. Do you want us to add the insurance option when booking them onto UPS WorldShip?

Regards,

Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin Staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.

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On Tue, 2 Jun 2020 at 15:37, Craig Middleton <craig.middleton@inspiration-healthcare.com> wrote:

Please use the below, otherwise the PO would all have to be unauthorised etc.

Goods Inwards

**Thales UK Ltd.
Manor Royal,
Crawley,**

**West Sussex, UK
RH10 9HA.**

Fao. Colin Watson

Tel: 07899066164

Regards

Craig

Craig Middleton

Supply Chain Manager

Inspiration Healthcare

Gildor House, West Street, Earl Shilton,

Leicester, Leicestershire LE9 7EJ

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From: Simon Motley <simon.motley@inspiration-healthcare.com>

Sent: 02 June 2020 15:35

To: Craig Middleton <craig.middleton@inspiration-healthcare.com>; steve.hardaker@viamed.co.uk

Cc: Dale Orton <Dale.Orton@inspiration-healthcare.com>

Subject: RE: 50% proforma, 50% credit proposal

Thanks Craig

Can you amend the PO so Steve has all the details

Simon

From: Craig Middleton <craig.middleton@inspiration-healthcare.com>

Sent: 02 June 2020 15:34

To: Simon Motley <simon.motley@inspiration-healthcare.com>; steve.hardaker@viamed.co.uk

Cc: Dale Orton <Dale.Orton@inspiration-healthcare.com>

Subject: RE: 50% proforma, 50% credit proposal

Hi Simon

Might as well ship to Thales as that is where they will be despatched from.

Regards

Craig

Craig Middleton

Supply Chain Manager

Inspiration Healthcare

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Leicester, Leicestershire LE9 7EJ

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From: Simon Motley <simon.motley@inspiration-healthcare.com>
Sent: 02 June 2020 15:21
To: steve.hardaker@viamed.co.uk; Craig Middleton <craig.middleton@inspiration-healthcare.com>
Cc: Dale Orton <Dale.Orton@inspiration-healthcare.com>
Subject: RE: 50% proforma, 50% credit proposal

Hi Steve

Payment for 100% upfront for the first 100 and 50% for the second 250 will be processed this week.

I have copied Dale Orton into this who will be processing the payment.

Craig, one question is do we want these shipping to Earl Shilton or to Thales? If the latter we need to let Steve know so they can amend the delivery address.

Thanks

Simon

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Hardaker
Sent: 29 May 2020 17:06
To: Simon Motley <simon.motley@inspiration-healthcare.com>; Craig Middleton <craig.middleton@inspiration-healthcare.com>
Subject: 50% proforma, 50% credit proposal

Hi Simon,

I've spoken to Steve Nixon and he is open to the proposal to allow 50% up-front payment to secure manufacturing of the 250-off MAXO2ME.

The remaining 50% value would be invoiced out on 30-day terms when the goods are despatched, either in a single order or in part-shipments of at least 50 units at a time.

Would this help to move this forward? My concern is that the delivery date is being pushed back with every day

that we delay, and if we don't move soon, there is the very real chance that the lead-times will get longer due to component supplies becoming depleted.

With regards to the MX300 that are ready to ship, we really need that proforma paying in full as soon as possible to get these out to you and remove the possibility of them being sequestered for other projects.

I will catch up with you on Monday to see where we are at, have a good weekend.

Regards,

Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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