



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Re: 100x MX300 incoming stock

1 message

Steve Hardaker <office@viamed.co.uk>

Wed, May 27, 2020 at 10:45 AM

Reply-To: steve.hardaker@viamed.co.uk

To: Simon Motley <simon.motley@inspiration-healthcare.com>, Craig Middleton <craig.middleton@inspiration-healthcare.com>

Cc: kate.griffiths@viamed.co.uk

Hi Simon,

The order that we have (PO20000518) is still for 250 x MX300 as you hadn't yet fully confirmed that you would take the MAXO2ME in place of the MX300 with a revised order, but I will take this email as confirmation of an order amendment and will have the office amend and re-send the proforma accordingly.

Just to be clear though, at the moment, we are not taking large orders without a cleared payment upfront as we have seen a number of large orders get dropped after we have committed to manufacturing the stock. I will send the proforma for 250x MAXO2ME today so that you can make payment and we can get the ball rolling with manufacturing.

I have asked Steve Nixon to push Maxtec for better lead-times and will advise.

Regards,
Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin Staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.

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email: steve.hardaker@viamed.co.uk
Tel: +44 (0)1535 634542
Fax: +44 (0)1535 635582

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On Tue, 26 May 2020 at 19:15, Simon Motley <simon.motley@inspiration-healthcare.com> wrote:

Hi Steve

Indeed we do want the 250 additional analysers, we have an open order for these with you.

We need the 250 by mid-June ideally, can you press Maxtec to see if they can bring forward the order some days earlier?

If easier we can take delivery direct and save a day or two rather than going via Keighley

I'll speak to our Accounts tomorrow and we will sort out the payment

Regards

Simon

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Hardaker
Sent: 26 May 2020 18:17
To: Simon Motley <simon.motley@inspiration-healthcare.com>
Cc: Craig Middleton <craig.middleton@inspiration-healthcare.com>
Subject: Re: 100x MX300 incoming stock

Hi Simon and Craig,

I hope you are both well. I have an update for you: the 100x MX300 oxygen monitors shipped from Teledyne on Friday and we are expecting them imminently, possibly tomorrow.

Please can I ask that you now make payment totaling £48,3360.00 (£40,300.00+VAT) against proforma MVM123277 to allow us to ship these to you as soon as they arrive?

The remaining 250 units can be fulfilled with Maxtec MAXO2ME devices, the delivery schedule would be to start shipping to us 8th June and complete the order in full by the 26th June. However, please be advised that manufacturing on those will not proceed until you confirm that you want to accept the MAXO2ME as an alternative and payment is made against a revised proforma invoice.

If you want to secure the manufacturing for 250x MAXO2ME, please advise in writing asap so that a received proforma can be sent to you, thanks.

Regards,

Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Wed, 20 May 2020 at 09:13, Simon Motley <simon.motley@inspiration-healthcare.com> wrote:

Hi Steve

We will need 350 O2 analysers in total.

100 of the Teledyne version and 250 of the MAXO2ME type.

We are waiting for confirmed dates of the shipping of the ventilators themselves. We are pressing for a May delivery, but it may slip into June and then be in two drops.

I should know more on a firm delivery date by the end of this week.

For a total of 350, when is the earliest and latest dates these could be delivered, so we can work within that window?

Regards

Simon

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Hardaker
Sent: 19 May 2020 18:08
To: Simon Motley <simon.motley@inspiration-healthcare.com>
Cc: Craig Middleton <craig.middleton@inspiration-healthcare.com>
Subject: 100x MX300 incoming stock

Hi Simon,

Have you had any thoughts on the MAXO2ME oxygen monitor that we offered to cover the 250 shortfall following the discontinuation of the MX300?

We expect to be receiving the final 100x MX300 oxygen analysers into stock before the end of the month. These are the last 100 that we can obtain, but as I'm sure you can appreciate, there is enormous demand for these and we have customers attempting to secure them, including ones waving government-issued statements that we need to prioritise their requests.

I have promised them to you, so to secure them beyond doubt, are you able to make payment against the attached proforma? This would guarantee that they do not get offered elsewhere and allow us to ship them out to you as soon as they arrive.

Any update that you have would be appreciated, particularly if you have any indication of when your devices are landing with you. Please feel free to call tomorrow or drop me an email if you want to discuss progress.

Regards,

Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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27/05/2020

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