



Kate Griffiths &lt;viamed.kate.griffiths@gmail.com&gt;

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**FW: Oxygen meter**

1 message

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**hannah@oxdevice.com** <hannah@oxdevice.com>

Thu, Apr 23, 2020 at 3:48 PM

To: kate.griffiths@viamed.co.uk

Cc: tobysking@gmail.com, Duncan Keeble &lt;duncan@oxdevice.com&gt;

Good afternoon Kate,

I have received the below email conversation between yourself and Toby.

I would like to provide the details required in order to set up an account for OxDevice Critical Care Ltd.

The delivery and Invoice address is:

[Unit 21 The Quadrant](#)

[Abingdon](#) Science Park

Abingdon

OX14 3YS.

If you require any further information, please do not hesitate to get in touch.

Kind regards,

Hannah Beckett

[Unit 21 The Quadrant](#)

[Abingdon](#) Science Park

Abingdon

OX14 3YS

Tel: +44 (0) 1235 250650

Email: [hannah@oxdevice.com](mailto:hannah@oxdevice.com)

----- Forwarded message -----

From: **Kate Griffiths** <[office@viamed.co.uk](mailto:office@viamed.co.uk)>

Date: Thu, 23 Apr 2020 at 14:39

Subject: Re: Oxygen meter

To: Toby King <[tobysking@gmail.com](mailto:tobysking@gmail.com)>

I would need your delivery and invoice addresses and I will then set up a new account for you and create a proforma invoice. I will be away from my computer for the next hour or so, but please be assured I will do this asap.

Many thanks.

Kind regards

Kate Griffiths

**Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.**

<http://www.viamed.co.uk>

Email [kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Twitter: [twitter.com/ViamedLtd](https://twitter.com/ViamedLtd)

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On Thu, Apr 23, 2020 at 2:36 PM Toby King <[tobysking@gmail.com](mailto:tobysking@gmail.com)> wrote:

| Yes please - we'll take one!! What do you need from me?

Toby

Dr Toby King

+44 (0)7788 595176

On 23 Apr 2020, at 14:31, Kate Griffiths <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Hello again Toby,

We have some demo units. Steve Nixon, Commercial Director is happy to offer a 25% discount.

Please let me know if I can be of any further assistance.

Kind regards

Kate Griffiths

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On Thu, Apr 23, 2020 at 2:23 PM Kate Griffiths <[kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)> wrote:

Hi Toby,

I will ask our commercial director and get back to you as soon as I can.

Thank you for your patience.

Kind regards

Kate Griffiths

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On Thu, Apr 23, 2020 at 2:11 PM Toby King <[tobysking@gmail.com](mailto:tobysking@gmail.com)> wrote:

Hi Kate,

Thanks for your email.

That's all fine except the lead time - we need to do our testing with the MHRA for regulatory approval next week, so we can supply to the NHS and multiple other countries. Is there no way we could buy a demo unit, or an older version or something you might have in stock, or more readily available?

Kindest regards,

Toby.

On Thu, 23 Apr 2020 at 14:05, Kate Griffiths <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Good afternoon Toby,

Thank you for your email and website question.

The price of an MX-300i, 0111235 is £440, plus £10 carriage plus VAT. This includes one 0110017 R-17MED oxygen sensor.

If you would like a proforma invoice, I would need your invoice and delivery addresses in order to set up a new account for you.

The lead time would be approximately 4-5 weeks.

Many thanks.

Kind regards

Kate Griffiths

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On Thu, Apr 23, 2020 at 1:57 PM Main Account <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

----- Forwarded message -----

From: **Toby King** <[tobysking@gmail.com](mailto:tobysking@gmail.com)>

Date: Wed, 22 Apr 2020 at 12:44

Subject: Oxygen meter

To: <[sales@viamed.co.uk](mailto:sales@viamed.co.uk)>, <[info@viamed.co.uk](mailto:info@viamed.co.uk)>

Hello,

My name is Toby King and I'm the CEO of a newly formed company building Pandemic Ventilators - OxDevice Critical Care Limited.

To complete our verification testing so we can ship product, we need to buy or rent an oxygen meter, such as your AX300 or MX300 please, as soon as possible.

I tried calling but hear that the office is closed, so please let me know ASAP if you are going to be able to help us out?

Kindest regards,

Toby King

07788595176

[toby@oxdevice.com](mailto:toby@oxdevice.com)