



Ryan Swaine &lt;viamed.ryan.swaine@gmail.com&gt;

---

**答复: Urgent request - Oxygen Sensors**

1 message

---

**jenny** <jenny@jesa.com.cn>

10 April 2020 at 07:53

To: jenny &lt;jenny@jesa.com.cn&gt;, ryan.swaine@viamed.co.uk

Cc: Pedro Wong &lt;pedro@jesa.com.cn&gt;, saro@jesacapital.com, Saro &lt;saro88@yahoo.com&gt;

Dear Ryan,

Follow the Previous email I sent to you , about the No1 Ventilator - Shenzhen: they conformed R-22MED is ok for them

1, Mox 3, 4 , 2,1 (Type priority order required) + R-22MED

2, Medical oxygen sensors of City, Envitec, All, IT Gambert , Maxtec, Teledyne Analytical Instruments are ok for this company.

Time required: 500 PCS in April, 1500 PCS in May, 2000 PCS in June.

Total of 4000PCS.

Please let me know when you can deliver 500 Pcs to china and send me the PI , I will arrange the payment at once

Jenny

---

**发件人:** jenny [mailto:jenny@jesa.com.cn]**发送时间:** 2020年4月10日 14:04**收件人:** 'ryan.swaine@viamed.co.uk'**抄送:** 'Pedro Wong'; 'saro@jesacapital.com'; 'Saro'**主题:** 答复: Urgent request - Oxygen Sensors

Dear Ryan,

First thank you very much for your support. Since I don't have a background in this field, In order to speed up the order process, here I Summarize the situation of orders in China.

We are now purchasing products with two ventilator companies.

They all lacked of oxygen sensors and all confirmed that they could not use t-7.

No1 - Shenzhen:

1, Mox 3, 4 , 2,1 (Type priority order required)

2, Medical oxygen sensors of City, Envitec, All, IT Gambert , Maxtec, Teledyne Analytical Instruments are ok for this company.

Time required: 500 PCS in April, 1500 PCS in May, 2000 PCS in June.

Total of 4000PCS

No2-Beijing:

Preferred order: Mox-4 and Mox-1 of City, followed by 250(B) of Maxtec, OOM202 of ENVITEC; Valid after December 31, 2020

Time required: 500 PCS in April, 4500 PCS in May, 5000 PCS in June.

Dear Ryan , Please help us to find a good solution.

All my best to you

Jenny from Shanghai JESA

---

**发件人:** Saro [mailto:[saro88@yahoo.com](mailto:saro88@yahoo.com)]  
**发送时间:** 2020年4月10日 1:53  
**收件人:** [saro@jesacapital.com](mailto:saro@jesacapital.com); [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
**抄送:** Pedro Wong; Wang Jenny  
**主题:** Re: Urgent request - Oxygen Sensors

Thank you Ryan

please check the last email I sent you 10 minutes ago

it's relevant to the delivery time too, with the smaller quantity to be sent earlier,

in total 5000 pcs as first total order.

I am available to talk at anytime this evening and tomorrow we can talk with Pedro too,

let me know if it's ok at your 9.30 AM,

saro

On Thursday, 9 April 2020, 10:38:04 am GMT-7, Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

Dear Saro

Thank you for your call.

Please find attached our specifications for both the R-22MED and the T-7:

R-22MED - part no. 0110022 = USD \$37.75 / EUR €30.20 each EXW

T-7 - part no. 0110057 = USD \$60 / EUR €54 each EXW

I look forward to hearing from you soon and please just let me know if you have any questions.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
  
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Thu, 9 Apr 2020 at 17:52, Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Dear Saro

Thank you for your email and I apologise for the late reply, as business is crazy at the moment.

I can confirm that we have a sensor available that is compatible with the MOX-4, the model is the T-7.

Please can you give me more information about your requirements and we will try to help you.

Kind regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at [www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)

On Mon, 6 Apr 2020 at 16:30, Main Account <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

----- Forwarded message -----

From: **Saro Capozzoli** <[saro@jesacapital.com](mailto:saro@jesacapital.com)>  
Date: Mon, 6 Apr 2020 at 16:12  
Subject: Urgent request - Oxygen Sensors  
To: sales <[sales@viamed.co.uk](mailto:sales@viamed.co.uk)>, enquiries <[enquiries@viamed.co.uk](mailto:enquiries@viamed.co.uk)>

Dear All,

we are looking for Oxygen sensors MOX 04 type - produced by Envitec - Germany  
If you have stock of this product we would like to introduce you a factory in China  
that has a big need, since the urgent situation.

Please let me know, I will put you directly in contact with the factory,

Have a nice day

Saro Capozzoli

---

**Jesa Capital 吉萨资本**

No.4 Land [112 Fenyang Road](#) -

[200031 - Shanghai - China](#)

[汾阳路](#) 112弄4幢 - 200031 上海 - 中国

Tel: +86 13501818361 - +39 329 2142996

[www.jesaCapital.com](http://www.jesaCapital.com)

**Good planets are hard to find - Please think of the environment before printing**

## CONFIDENTIALITY NOTICE :

The information transmitted is intended for the person or entity to which it is addressed and may contain confidential and/or privileged material.

Any review, retransmission, dissemination or other use of, or taking of any action in reliance upon, this information by persons or entities other than the intended recipient is prohibited.

If you received this in error, please contact the sender and delete the material from any computer or other memory storage devices.