
Fwd: Oxygen sensor requirements

1 message

Main Account <office@viamed.co.uk>
To: Zoey Teal <zoey.teal@viamed.co.uk>

Wed, Apr 1, 2020 at 11:09 AM

----- Forwarded message -----

From: **Steve Hardaker** <office@viamed.co.uk>
Date: Wed, 1 Apr 2020 at 10:31
Subject: Fwd: Oxygen sensor requirements
To: Main Account <office@viamed.co.uk>
Cc: <orders@viamed.co.uk>

Please see below Purchase Order from General Diagnostics for 25x 0110157 - R-17A-LVG for delivery on 1st May, thanks.

Steve

----- Forwarded message -----

From: **Rod Perkins** <rod@generaldiagnostic.co.uk>
Date: Wed, 1 Apr 2020 at 09:21
Subject: RE: Oxygen sensor requirements
To: <steve.hardaker@viamed.co.uk>

Good Morning Steve ,

Hope you are keeping safe and well ,

We will need approx. fifty sensors in the coming six months , could you please supply 25 to us in a Months time to keep us topped up as per the following :

Please supply Viamed R-17A-LVG x 25 on or around 1st May using our order number 0104RP

Many Thanks

Rod

Best Regards

Rod

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Hardaker
Sent: 31 March 2020 18:30
To: Rod Perkins <rod@generaldiagnostic.co.uk>
Cc: enquiries@generaldiagnostic.co.uk
Subject: Fwd: Oxygen sensor requirements

Good afternoon,

Please could I ask you and your colleagues to assess your oxygen sensor requirements for the next 2 quarters as a matter of urgency for the reasons detailed in the email below?

We need to urgently allocate manufacturing capacity due to the current pandemic; to assure continuation of supply for you, I would be grateful if you could advise as soon as possible.

Thanks in advance and I look forward to hearing from you.

Regards,

Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin Staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.

----- Forwarded message -----

From: **Steve Hardaker** <steve.hardaker@viamed.co.uk>
Date: Mon, 30 Mar 2020 at 18:02
Subject: Oxygen sensor requirements
To: Rod Perkins <rod@generaldiagnostic.co.uk>

Hi Rod,

As you may be aware, the UK Government has made an urgent request to industry to manufacture 30,000+ ventilators in the shortest possible time-frame.

Ventilators use oxygen sensors to monitor and regulate the concentration of oxygen being delivered to the patient. The requirement for 30,000 sensors is having a major impact on the global manufacture of oxygen sensors, including automotive ones that use many of the same components and production lines.

There is a possibility that the manufacture of non-medical sensors may soon be scaled down or stopped in order to free up capacity for medical sensor manufacture.

As such, can I ask you to look at your requirements for the next 2 quarters and give me an idea of how many you may need and whether you intend to place any purchase orders in the near future?

To allow us to gauge the manufacturing requirements, do you foresee demand continuing at current levels during the pandemic, or are many of your outlets for these sensors not currently working?

We do have stock available, we would ask you not to overstock but to make an honest assessment of your expected requirements and we will attempt to meet yours and other customer's orders in a fair manner to keep everyone going.

Thank you for your attention to this and I hope to hear from you soon.

Regards,

Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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