



Ryan Swaine <viamed.ryan.swaine@gmail.com>

AW: 0121351 Mounting Bracket

1 message

Schimmel, Sebastian <Sebastian.Schimmel@habel-medizintechnik.at>
To: "ryan.swaine@viamed.co.uk" <ryan.swaine@viamed.co.uk>

26 March 2020 at 14:40

Hi Ryan,

the Pole Clamp Large (0121182) fits for us, please make us an offer!

Thanks Sebastian

Von: Main Account <viamedinbox@gmail.com> **Im Auftrag von** Ryan Swaine

Gesendet: Donnerstag, 26. März 2020 15:02

An: Schimmel, Sebastian <Sebastian.Schimmel@habel-medizintechnik.at>

Betreff: Re: 0121351 Mounting Bracket

Hi Sebastian

We have the Pole Clamp Large (0121182) manufactured locally for us. We can have 200 ready in 4 weeks. Would this be acceptable?

The Universal Mounting Clamp (0121200) we purchase from the USA, we have not had a reply from them as yet.

Best regards

Ryan

Ryan Swaine
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On Thu, 26 Mar 2020 at 10:04, Schimmel, Sebastian <Sebastian.Schimmel@habel-medizintechnik.at> wrote:

Good morning,

the marked brackets fit for us!

Please send us an offer!

Best,

Sebastian



Von: Main Account <viamedinbox@gmail.com> **Im Auftrag von** Ryan Swaine

Gesendet: Mittwoch, 25. März 2020 23:07

An: Schimel, Sebastian <Sebastian.Schimel@habel-medizintechnik.at>

Betreff: Re: 0121351 Mounting Bracket

Hi Sebastian

You are quite right; the pricing increase is, in part, the reason the MX300 was taken out of production.

With regards to the clamps, I don't have enough stock. If you think the MX300 would still be feasible, then I will try and track down the clamps for you.

Please can you take a look at the attached leaflet and let me know if any of the other clamps would work for you, such as Pole Clamp (0121182). The more options I have, the more chance I have of sourcing them or having them made.

I will await your reply.

Best regards

Ryan

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On Wed, 25 Mar 2020 at 20:14, Schimel, Sebastian <Sebastian.Schimel@habel-medizintechnik.at> wrote:

Hi Ryan,

thank you for your offer - the price is unfortunately very expensive!

Please let me know how much the Universal Mounting Clamp (0121200) costs and if 200 of them are available.



We can pay in USD and when placing the order.

Best,

Sebastian

Von: Main Account <viamedinbox@gmail.com> **Im Auftrag von** Ryan Swaine
Gesendet: Mittwoch, 25. März 2020 18:35
An: Schimel, Sebastian <Sebastian.Schimel@habel-medizintechnik.at>
Betreff: Re: 0121351 Mounting Bracket

Hi Sebastian

Sorry for the delay, I promise I had not forgotten you.

Teledyne can ship us 200x MX300 (0111235) in 2 weeks, we need to add another week for transit and checking.

Price would be USD \$450 each EXW

You will need to add the price of the clamp, either pole or rail.

I know that you currently pay us in EUR, but we have little margin in this pricing, so I would ask you to pay a USD invoice if possible. Our directors also have concerns that we are overstretching ourselves at the moment on so many lines, would it be possible to have prepayment if you decide to proceed?

Best regards

Ryan

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On Wed, 25 Mar 2020 at 13:53, Schimel, Sebastian <Sebastian.Schimel@habel-medizintechnik.at> wrote:

Hi Ryan,

what's the status on our request?

Best,

Sebastian

Von: Schimel, Sebastian
Gesendet: Montag, 23. März 2020 20:10
An: 'ryan.swaine@viamed.co.uk' <ryan.swaine@viamed.co.uk>
Betreff: AW: 0121351 Mounting Bracket

Dear Ryan,

with the attachment to the trolley we are flexible! We have to mount the monitor on the V60 ventilator cart.

following pictures:





Best wishes,

Sebastian

Von: Main Account <viamedinbox@gmail.com> **Im Auftrag von** Ryan Swaine

Gesendet: Montag, 23. März 2020 17:34

An: Schimel, Sebastian <Sebastian.Schimel@habel-medizintechnik.at>

Betreff: 0121351 Mounting Bracket

Hi Sebastian

The mounting clamp could be the problem, but I may have another option. What I need to know is what your customer is intending to mount the monitor to; is it a pole or medirail? If it is a pole, is it vertical or horizontal?

Best regards

Ryan

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