



Kate Griffiths &lt;viamed.kate.griffiths@gmail.com&gt;

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**RE: FW: quote for analyzer**

1 message

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**Hassoun Sawsan** <sawsan.hassoun@medconcept.co>

Tue, Mar 10, 2020 at 10:31 AM

To: "ryan.swaine@viamed.co.uk" &lt;ryan.swaine@viamed.co.uk&gt;, Kate Griffiths &lt;kate.griffiths@viamed.co.uk&gt;

Cc: Maya Zein &lt;maya.zein@medconcept.co&gt;

Dear Ryan, Dear Kate,

We need to order Qty 1 for:

MX300 - 0111235 = EUR €259.25 -EXW

Kindly advise us the cost if we need it FCA Hellmann East Europe GmbH & Co. KG, Hanau, Germany

Thanks and Regards,

Sawsan

**From:** Main Account [<mailto:viamedinbox@gmail.com>] **On Behalf Of** Ryan Swaine

**Sent:** 10 March 2020 12:06

**To:** Maya Zein <[maya.zein@medconcept.co](mailto:maya.zein@medconcept.co)>

**Subject:** Re: FW: quote for analyzer

Dear Maya

Thank you, but I am unable to do anything with the price, we have very small margins on these products.

Best regards

Ryan

Ryan Swaine

International Sales Manager

VIAMED

[www.viamed.co.uk](http://www.viamed.co.uk)

Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

On Tue, 10 Mar 2020 at 07:31, Maya Zein <[maya.zein@medconcept.co](mailto:maya.zein@medconcept.co)> wrote:

Dear Ryan ,

Thnx a lot we will order the mx300 , but I need from you additional discount from your end as this item is a favour we are doing to the hospital ☺ just for the safety of neonates . and shipment itself will be more than the price of the item

Br

Maya

**From:** Main Account [mailto:[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)] **On Behalf Of** Ryan Swaine

**Sent:** 09 March 2020 16:48

**To:** Maya Zein <[maya.zein@medconcept.co](mailto:maya.zein@medconcept.co)>

**Subject:** Re: quote for analyzer

Dear Maya

Sorry for the delay in my response.

The MX300 is no longer manufactured and once our stock has gone we can not get anymore. We currently have 20 available.

We can offer some alternatives, such as the MAXO2 ME and the MysignO.

MX300 - 0111235 = EUR €259.25 each EXW

MAXO2ME - 0111263 = EUR €450.50 each EXW

MySign O - 0111277 = EUR €324.75 each EXW

Please let me know how you would like to proceed or if you have any questions?

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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On Mon, 9 Mar 2020 at 10:46, Maya Zein <[maya.zein@medconcept.co](mailto:maya.zein@medconcept.co)> wrote:

Dear Ryan ,

Kind reminder plz , this is urgent

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**From:** Maya Zein  
**Sent:** 09 March 2020 09:10  
**To:** [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
**Subject:** RE: quote for analyzer

Dear Ryan ,

I will be waiting your quote plz

Br

Maya

**From:** Main Account [<mailto:viamedinbox@gmail.com>] **On Behalf Of** Ryan Swaine  
**Sent:** 06 March 2020 18:11  
**To:** Maya Zein <[maya.zein@medconcept.co](mailto:maya.zein@medconcept.co)>  
**Subject:** Re: quote for analyzer

Hi Maya

I will be in contact on Monday if that's okay?

Best regards

Ryan

Ryan Swaine - Viamed & Vandagraph - +44 (0) 7803 907117

On Fri, 6 Mar 2020, 12:07 Maya Zein, <[maya.zein@medconcept.co](mailto:maya.zein@medconcept.co)> wrote:

Dear Ryan ,

We need a quote for the mx300 oxygen analyser for Tajikistan

Plz can you advice

Br

Maya Zein