



Ryan Swaine <viamed.ryan.swaine@gmail.com>

Re: Re: Quotation required

1 message

Ryan Swaine <ryan.swaine@vandagraph.co.uk>
To: williampan <william.pan@justec.cn>

7 November 2017 at 16:19

Hi William

I hope you are well and I hope to see you next week.

We have been asked again about putting a second decimal place on the weld gas version of the TEK-OX and it looks like we may have to finally go ahead.

Please can you tell me if the quotation you provided below in 2015 is still current or what the changes in cost would be?

If we were to proceed, would you still be able to supply 5 working samples within 2 months?

I look forward to your reply and thank you in advance.

Kind regards

Ryan

Ryan Swaine
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On 11 March 2015 at 14:51, williampan <william.pan@justec.cn> wrote:

Hello Ryan,

I have checked the solution for 4th digits version. We can use a MCU with 24bit ADC, so it's enough for your requirement.

The development fee should be 20,000RMB, including working samples, and 5,000RMB for production change cost, including PCB and SMT engineering fee.

The development time is about 2 months.

The serial product price is the same as current devices.

Best Regards,

William Pan

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2015-03-11

发件人: Ryan Swaine
发送时间: 2015-03-10 01:19:06
收件人: william.pan

抄送:

主题: Re: Quotation required

Thank you William

I look forward to receiving your reply.

Best regards

Ryan

Ryan Swaine

VANDAGRAPH Ltd.

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On 7 March 2015 at 02:23, williampan <william.pan@justec.cn> wrote:

Hello Ryan,

I will check again and give you reply in next week.

Best Regards,

William Pan

Justec Shenzhen Co., Ltd

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2015-03-07

===== 2015-03-05 20:01:35 您在来信中写道: =====

Hi William

I hope you are well.

A while ago, you gave us a quotation for adding an extra decimal place to the TEK-OX, at the time the customer decided against it. However, this question keeps being asked, so we would like to look in to this again, please can you quote for the following:

- The total costs for you to provide us with a PCB for the Tek-Ox that can be programmed to read to 2 decimal places (100.00).

- We would also like to use the same PCB for our current customers, so it would also need to be able to be programmed to one decimal place (100.0)?

Thank you in advance for your help.

Best regards

Ryan

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