



Ryan Swaine <viamed.ryan.swaine@gmail.com>

Re: Re: Re: Quotation required

1 message

Ryan Swaine <ryan.swaine@vandagraph.co.uk>

23 November 2017 at 10:01

To: williampan <william.pan@justec.cn>

Cc: Jean Lamb <jean.lamb@vandagraph.co.uk>, John Lamb <john@lamb.uk.net>

Hi William

Thank you.

I can confirm that we still would like to have only one decimal place for the TEK-OX and the VN202, but two decimal places for the Weld Gas device with the upside down display.

Best regards

Ryan

Ryan Swaine

VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Fax: +44 (0)1535 635582

Mob: +44 (0)7803 907117

On 23 November 2017 at 00:56, williampan <william.pan@justec.cn> wrote:

Hello Ryan,

It's not a problem to change the display contents.

We suggest you use only one PCBA for all devices, but do you want TEK-OX and VN202 to use only one decimal as the current one? why not use two decimal as WELD GAS?

Best Regards,

William Pan

Justec Shenzhen Co., Ltd

2F, Building 64, Majialong Industry Zone, Daxing Rd., Nanshan, Shenzhen, China, 518054

TEL: +86-755-26068931

Fax: +86-755-26068933

Mobile: +86-13631608890

www.justec.cn

2017-11-23

===== 2017-11-23 01:38:26 您在来信中写道: =====

Hi William

It was nice to see you again at Medica, I am only sorry we did not really get the chance to speak.

With regards to the quotation for the TEK-OX with the additional decimal place, I can confirm that we would like to proceed.

Please let me know if there is anything you require from us?

Some additional information for this project:

a) This project initially is for the Weld Gas version, so the sample displays are to be upside down, like the current weld gas version.

b) Currently the weld gas version has the following words on the display:

1) WELD GAS 2) ANALYSER

We would like to change this to the US version of the spelling:

1) WELD GAS 2) ANALYZER

c) we may in the future look towards changing all the TEK-OX and VN202 Variants over to this new PCB and Display, please can you we make sure that it is completely compatible and programmable between one decimal place and two?

Thank you and best regards

Ryan

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Mob: +44 (0)7803 907117

On 8 November 2017 at 06:43, williampan <william.pan@justec.cn> wrote:

Hello Ryan,

I will be on Medica next week.

The quotation is still available for the change of the resolution. We can provide 5 samples in 2 month.

Best Regards,

William Pan

Justec Shenzhen Co., Ltd

2F, Building 64, Majialong Industry Zone, Daxing Rd., Nanshan,

Shenzhen, China, 518054

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Fax: +86-755-26068933

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2017-11-08

===== 2017-11-08 00:19:42 您在来信中写道: =====

Hi William

I hope you are well and I hope to see you next week.

We have been asked again about putting a second decimal place on the weld gas version of the TEK-OX and it looks like we may have to finally go ahead.

Please can you tell me if the quotation you provided below in 2015 is still current or what the changes in cost would be?

If we were to proceed, would you still be able to supply 5 working samples within 2 months?

I look forward to your reply and thank you in advance.

Kind regards

Ryan

Ryan Swaine

VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Fax: +44 (0)1535 635582

Mob: +44 (0)7803 907117

On 11 March 2015 at 14:51, williampan <william.pan@justec.cn> wrote:

Hello Ryan,

I have checked the solution for 4th digits version. We can use a MCU with 24bit ADC, so it's enough for your requirement.

The development fee should be 20,000RMB, including working samples, and 5,000RMB for production change cost, including PCB and SMT engineering fee.

The development time is about 2 months.

The serial product price is the same as current devices.

Best Regards,

William Pan

2F, Building 64, Majialong Industry Zone, Daxing Rd., Nanshan, Shenzhen, China, 518054

TEL: +86-755-26068931

Fax: +86-755-26068933

Mobile: +86-13631608890

2015-03-11

发件人: Ryan Swaine

发送时间: 2015-03-10 01:19:06

收件人: william.pan

抄送:

主题: Re: Quotation required

Thank you William

I look forward to receiving your reply.

Best regards

Ryan

Ryan Swaine

VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Fax: +44 (0)1535 635582

Mob: +44 (0)7803 907117

On 7 March 2015 at 02:23, williampan <william.pan@justec.cn> wrote:

Hello Ryan,

I will check again and give you reply in next week.

Best Regards,

William Pan
Justec Shenzhen Co., Ltd
2F,Building 64,Majialong Industry Zone, Daxing Rd.,Nanshan,
Shenzhen,China,518054
TEL: [+86-755-26068931](tel:+86-755-26068931)
Fax: [+86-755-26068933](tel:+86-755-26068933)
Mobile: [+86-13631608890](tel:+86-13631608890)
www.justec.cn

2015-03-07

===== 2015-03-05 20:01:35 您在来信中写道: =====

Hi William

I hope you are well.

A while ago, you gave us a quotation for adding an extra decimal place to the TEK-OX, at the time the customer decided against it. However, this question keeps being asked, so we would like to look in to this again, please can you quote for the following:

- The total costs for you to provide us with a PCB for the Tek-Ox that can be programmed to read to 2 decimal places (100.00).
- We would also like to use the same PCB for our current customers, so it would also need to be able to be programmed to one decimal place (100.0)?

Thank you in advance for your help.

Best regards

Ryan

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VANDAGRAPH Ltd.
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Tel: [+44 \(0\)1535 634900](tel:+44(0)1535634900)
Fax: [+44 \(0\)1535 635582](tel:+44(0)1535635582)
Mob: [+44 \(0\)7803 907117](tel:+44(0)7803907117)

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