



Ryan Swaine <viamed.ryan.swaine@gmail.com>

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## Re: Re: Re: Quotation required

1 message

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**williampan** <william.pan@justec.cn>  
Reply-To: william.pan@justec.cn  
To: Ryan Swaine <ryan.swaine@vandagraph.co.uk>

8 November 2017 at 06:43

Hello Ryan,

I will be on Medica next week.

The quotation is still available for the change of the resolution. We can provide 5 samples in 2 month.

Best Regards,

William Pan  
Justec Shenzhen Co., Ltd  
2F, Building 64, Majialong Industry Zone, Daxing Rd., Nanshan, Shenzhen, China, 518054  
TEL: +86-755-26068931  
Fax: +86-755-26068933  
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[www.justec.cn](http://www.justec.cn)

2017-11-08

===== 2017-11-08 00:19:42 您在来信中写道: =====

Hi William

I hope you are well and I hope to see you next week.

We have been asked again about putting a second decimal place on the weld gas version of the TEK-OX and it looks like we may have to finally go ahead.

Please can you tell me if the quotation you provided below in 2015 is still current or what the changes in cost would be?

If we were to proceed, would you still be able to supply 5 working samples within 2 months?

I look forward to your reply and thank you in advance.

Kind regards

Ryan

Ryan Swaine  
VANDAGRAPH Ltd.  
<http://www.vandagraph.co.uk>  
Email [ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)  
Tel: +44 (0)1535 634900  
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Mob: +44 (0)7803 907117

On 11 March 2015 at 14:51, williampan <[william.pan@justec.cn](mailto:william.pan@justec.cn)> wrote:

Hello Ryan,

I have checked the solution for 4th digits version. We can use a MCU with 24bit ADC, so it's enough for your requirement.

The development fee should be 20,000RMB, including working samples, and 5,000RMB for production change cost, including PCB and SMT engineering fee.

The development time is about 2 months.

The serial product price is the same as current devices.

Best Regards,

William Pan

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2015-03-11

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发件人: Ryan Swaine

发送时间: 2015-03-10 01:19:06

收件人: [william.pan](mailto:william.pan)

抄送:

主题: Re: Quotation required

Thank you William

I look forward to receiving your reply.

Best regards

Ryan

Ryan Swaine

VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email [ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)

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On 7 March 2015 at 02:23, williampan <[william.pan@justec.cn](mailto:william.pan@justec.cn)> wrote:

Hello Ryan,

I will check again and give you reply in next week.

Best Regards,

William Pan

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2015-03-07

===== 2015-03-05 20:01:35 您在来信中写道: =====

Hi William

I hope you are well.

A while ago, you gave us a quotation for adding an extra decimal place to the TEK-OX, at the time the customer decided against it. However, this question keeps being asked, so we would like to look in to this again, please can you quote for the following:

- The total costs for you to provide us with a PCB for the Tek-Ox that can be programmed to read to 2 decimal places (100.00).
- We would also like to use the same PCB for our current customers, so it would also need to be able to be programmed to one decimal place (100.0)?

Thank you in advance for your help.

Best regards

Ryan

Ryan Swaine  
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