



VIA MED

Bluepoint Pulse Oximeter VM2105 P

Finger oximeter for monitoring of functional arterial
oxygen saturation (SpO₂) and pulse rate,

Class IIb

NBOG MD1302

Carried out by Derek Lamb
27 / 10 / 17



VIA MED

-  Stock References Review
-  Supplier Review
-  Sales Review
-  Countries Review
-  Returns Review
-  Design Changes Review
-  User Instructions Review
-  Labels Review
-  Document Updates Review
-  Internal Issues Review
-  Clinical / FDA Incidents online search

Stock References Review

Stock Reference	Description
0012103	Finger Pulse Oximeter Viamed VM 2103.
0012105	Finger Pulse Oximeter Viamed VM 2105.
0012106	Finger Pulse Oximeter Viamed VM 2105.
0012187	Finger Pulse Oximeter VM 2105 - Demo.
0012188	Finger Pulse Oximeter VM 2105 - Demo.
0012191	Finger Pulse Oximeter VM 2103 - Demo.

Comments on Stock references review:

Stock reference upto date for now,
unsure if references will changed when we finally get Bluepoints name on the labels

Supplier Review

Stock Ref.	Description	Supplier A/C	Supplier P/N	Supplier Name	Rating
0012103	Finger Pulse Oximeter V	00009300		Bluepoint Medical	A
0012105	Finger Pulse Oximeter V	00009300	2020112003	Bluepoint Medical	A
0012106	Finger Pulse Oximeter V	00009300		Bluepoint Medical	A
0012187	Finger Pulse Oximeter V	00009300		Bluepoint Medical	A
0012188	Finger Pulse Oximeter V	00009300		Bluepoint Medical	A
0012191	Finger Pulse Oximeter V	00009300		Bluepoint Medical	A
0012103	Finger Pulse Oximeter V	00070006			Needs Grading

Comments on Suppliers:

Suppliers up to date

just a leaflet printer not reviewed

Bluepoint in twice with different account its probably just the euro account will need to double check sent issue on different PMS so no need to re issue

Sales Information

Stock Reference	Description	2011	2012	2013	2014	2015	2016	2017
0012103	Finger Pulse Oximeter V		15	54	45	5	15	8
0012105	Finger Pulse Oximeter V	440	242	91	57	58	57	52
0012106	Finger Pulse Oximeter V	38	20	37	23	0	38	10
0012187	Finger Pulse Oximeter V							
0012188	Finger Pulse Oximeter V							
0012191	Finger Pulse Oximeter V							

Comments on Sales Information:

consistent sales

Countries Review

Country	2011	2012	2013	2014	2015	2016	2017
AU Austria			[X]	[X]	[X]		
B Belgium	[X]		[X]				
CAN Canada							
CI Canary Islands	[X]						
CY Cyprus	[X]			[X]			[X]
CZ Czech Republic	[X]	[X]	[X]				
DE Denmark	[X]						
EG Egypt	[X]						
ES Estonia	[X]		[X]	[X]			
F France			[X]	[X]			
FI Finland	[X]	[X]	[X]	[X]	[X]	[X]	[X]
G Germany							
GR Greece							
IND Indonesia			[X]				
IQ IRAQ		[X]					
IRE Ireland			[X]		[X]		
IS Israel	[X]						
IT Italy			[X]				
J Japan		[X]					
KE Kenya							
KU Kuwait	[X]						
LEB Lebanon		[X]					
NE Netherlands							
NO Norway	[X]	[X]	[X]	[X]			
OM Oman			[X]	[X]		[X]	
P Poland			[X]	[X]			
PO Portugal	[X]						
Q Qatar							[X]
RO Romania					[X]		
SA South Africa	[X]	[X]					
SAU Saudi Arabia	[X]		[X]				
SI Singapore							
SL Slovenia							
SP Spain	[X]						
SW Sweden	[X]						
SWI Switzerland	[X]	[X]	[X]	[X]	[X]	[X]	[X]
TH Thailand	[X]						
UAE U A E							
UK United Kingdom	[X]	[X]	[X]	[X]	[X]	[X]	[X]
USA USA		[X]					

Comments on Sales to Countries:

selling to multiple countries

Comments on Risks with Sales to Countries:

no risks with countries

Returns and Q.A. Fails Review

Stock Reference	Fault	2011	2012	2013	2014	2015	2016	2017
0012103	False Reading		3					
0012105	Needs Evaluating	3		1				4
0012105	Battery Lead Fault	14			1			
0012105	Dead		3					
0012105	Display Fault	2		1	1			
0012105	False Reading	3						
0012105	Faulty Electronics							
0012105	Faulty Probe	1						
0012105	High Reading	3						
0012105	Intermittent	1						
0012105	Intermittent When Squeezed							
0012105	New		2					
0012105	No Fault Found	2						
0012105	No Fault Return To Stock							
0012105	Picking Up False Signal							
0012105	Rewired							
0012105	TEST							
0012105	Tested OK	2						
0012105	Unchecked - Returned To Stock		6		3			3
0012105	Unit Dead							
0012106	Needs Evaluating	1						
0012106	Battery Lead Fault	3						
0012106	Battery Wires Broken			1				
0012106	Case Fault							
0012106	Dead		2					1
0012106	Display Fault							
0012106	False Reading	1	3	1				
0012106	Faulty Electronics							
0012106	Faulty Probe	1						
0012106	High Reading	1						
0012106	Intermittent When Squeezed							
0012106	New	1						
0012106	Orange VM2105 Problem							
0012106	Picking Up False Signal							
0012106	TEST							
0012106	Unable To Switch On							
0012106	Unchecked - Returned To Stock					4		
0012106	Uneconomical To Repair							
0012106	Unit Dead							1

Comments on Returns:

Comments on Risks with Returns and Potential Re-work:

Design Changes Review

Showing Documents Filed in Y 14 Design Changes

Comments on Design Changes:

No changes,
but in process of moving to bluepoint labelled as the manufacturer.

Comments on Risks with Design Changes:

no notifications required

User Instructions Review

Showing Documents Filed in F 5 User Instructions

Document ID	Description	Date Added/Updated
6976	VM 2105 Instruction Manual Spanish	17/03/10
6975	VM 2105 Instruction Manual German	17/03/10
6974	VM 2105 Instruction Manual French	17/03/10
6973	VM 2105 Instruction Manual English	17/03/10
5080	VM-2105 Finger Oximeter Quick Start Guide Document	17/02/09

Comments on User Instructions:

No changes to IFU,
but in process of moving to bluepoint labelled as the manufacturer.

Comments on Risks User Instructions:

no risk with ifu

Labels Review

Showing Documents Filed in F 7 / F 8 Labels

Comments on Labels:

labels not showing in pms

Comments on Risks Labels:

Documentation Updates / Changes

Document ID	Description	Date Added/Updated
22785	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Clinical Papers VM-...	16/10/17
18306	OBL Bluepoint Medical Contract OEM QA contract	21/12/16
17962	Bluepoint Pulse Oximeter VM2105 Finger SpO2 medicinal substance...	15/11/16
17960	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Details of Clinical...	15/11/16
17958	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Evidence of Usabili...	15/11/16
17956	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Software verificati...	15/11/16
17954	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Detailed test resul...	15/11/16
17952	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Risk management doc...	15/11/16
17950	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Manufacturing proce...	15/11/16
17948	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Design input specif...	15/11/16
17946	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Solutions adopted t...	15/11/16
17942	Bluepoint Pulse Oximeter VM2105 Finger SpO2 Classification rati...	15/11/16
17858	Bluepoint Capnograph Location of responsibilities. documentatio...	09/11/16
17838	Bluepoint Capnograph Location of responsibilities.	03/11/16
17628	Bluepoint Capnograph Quality Assurance and Agreements Appendix ...	28/09/16
17626	Bluepoint Details of significant subcontractors	28/09/16
17625	Bluepoint Location of responsibilities.	28/09/16
17438	Pulse Oximeter VM2105 Finger SpO2 Parts List	07/09/16
17175	ECRI- Pulse Oximeter HPCS Report cross comparison	11/07/16

Comments on Document Changes:

added extra documentation from bluepoint,
but we changing to be manufacturer officially by bluepoint using their CE

Comments on Risks with Document Changes:

no risk with documentation

Internal Issues Review

Number of Issues reviewed: 48

Issue ID	Subject
89594	Office Meeting Purchase Order Requirements 0012106 VM-2105 orange
89734	Office Meeting Sales Viamed Medical Export 350 x 0012105 delivery lead time
87639	Office Meeting Sales Account 00012188 Stop Status Changed to Stopped
72761	Office Meeting Sales Back Orders Review - By Customer Backorder 00007410 0012105 ORD80736
101867	Office Meeting Sales Back Orders Review - By Customer Backorder 00007410 0012105 ORD88084
104296	Office Meeting Sales Back Orders Review - By Customer Backorder 00007410 0012105 ORD88520
70919	Office Meeting Sales Back Orders Review - By Customer Backorder 00007586 0012105 ORD80083
80439	Office Meeting Sales Back Orders Review - By Customer Backorder 00007586 0012105 ORD82600
87134	Office Meeting Sales Back Orders Review - By Customer Backorder 00007586 0012105 ORD84345
87381	Office Meeting Sales Back Orders Review - By Customer Backorder 00007586 0012105 ORD84450
91576	Office Meeting Sales Back Orders Review - By Customer Backorder 00007586 0012105 ORD85515
95800	Office Meeting Sales Back Orders Review - By Customer Backorder 00007586 0012105 ORD86570
102179	Office Meeting Sales Back Orders Review - By Customer Backorder 00007586 0012105 ORD88133
104638	Office Meeting Sales Back Orders Review - By Customer Backorder 00007586 0012105 ORD88615
79095	Office Meeting Sales Back Orders Review - By Customer Backorder 00007786 0012106 ORD82333
82976	Office Meeting Sales Back Orders Review - By Customer Backorder 00007786 0012106 ORD83214
86127	Office Meeting Sales Back Orders Review - By Customer Backorder 00008003 0012105 ORD84136
80022	Office Meeting Sales Back Orders Review - By Customer Backorder 00012188 0110017 ORD82502
87945	Office Meeting Sales Back Orders Review - By Customer Backorder 00012456 0012106 ORD84605
88715	Office Meeting Sales Back Orders Review - By Customer Backorder 00012456 0012106 ORD84823
102468	Office Meeting Sales Back Orders Review - By Customer Backorder 00012456 0012106 ORD88211
103889	Office Meeting Sales Back Orders Review - By Customer Backorder 00012894 0012103 ORD88528
105692	Office Meeting Sales Back Orders Review - By Customer Backorder 00013044 0012103 ORD88872
103435	Office Meeting Sales Back Orders Review - By Customer Backorder 00013093 0012105 ORD88423

Issue ID	Subject
103878	Office Meeting VIAMED Sales And Marketing Office Jobs List - Lost Customers
89688	Office Meeting Back Order Report POR11170 0012106 //
92833	Office Meeting Back Order Report POR11170 0012106 16/06/2017
98114	Office Meeting Back Order Report POR11170 0012106 25/07/2017
102561	Office Meeting Back Order Report POR11423 0012105 //
102177	Office Meeting Back Order Report POR11423 0012105 //
102931	Office Meeting Stock Processing WYA Consignment Stock (348)
87450	Office Meeting Stock Processing WYA Consignment Stock (349)
85438	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85437	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85436	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85435	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85434	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85433	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85432	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85431	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85430	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85429	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85428	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85427	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85426	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
85425	Office Meeting Sales Viamed Medical UK Yorkshire Ambulance - Major changes to consignment stock
102025	Office Meeting Missing Stock or Adjustments Yorkshire Ambulance consignment stock update
102024	Office Meeting Missing Stock or Adjustments Yorkshire Ambulance consignment stock update

Comments on Issues:

no issues of concern in the issues system

Comments on Risks with Issues:

no risks identified in the issue system

VIAMED Stock Meeting - Purchase Order Requirements

0012106 VM-2105 orange

Issue ID #89594

Date Created 17/Feb/2017

Issued To: Jonathan Connor

Completed Status: 23 Feb 2017

Notes:

Added by Steve Nixon sent to Jonathan Connor

We should consider ordering more units, i.e say 25 - 50

20 Feb 2017 Jonathan Connor

Ordered, thanks

Issues:89594

VIAMED Sales And Marketing - Sales Viamed Medical Export

350 x 0012105 delivery lead time

Issue ID #89734

Date Created 21/Feb/2017

Issued To: Ryan Swaine

Completed Status: 23 Feb 2017

Notes:

Added by Steve Nixon sent to Ryan Swaine

As discussed concerning your active sales lead for 350 x 0012105 (grey), no problem with production and the delivery lead time will be 6 - 8 weeks from receipt of order.

21 Feb 2017 Ryan Swaine

Thank you for your help.

Issues:89734

Sales - Sales

Account 00012188 Stop Status Changed to Stopped

Issue ID #87639

Date Created 24/Jan/2017

Issued To: Steve Hardaker

Completed Status: 25 Jan 2017

Notes:

Account 00012188 Britannia Test & Measurement Stop Status Changed to Stopped

Issues:87639

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007410 0012105 ORD80736

Issue ID #72761

Date Created 10/Jun/2016

Issued To: General

Completed Status: 10 Jun 2016

Stock Ref: 0012105

Opera A/c: 00007410

Order Number: ORD80736

Notes:

10 Jun 2016 Catherine Spence
Shipping Fri 10 Jun 2016

Issues:72761

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007410 0012105 ORD88084

Issue ID #101867

Date Created 31/Aug/2017

Issued To: General

Completed Status: 31 Aug 2017

Stock Ref: 0012105

Opera A/c: 00007410

Order Number: ORD88084

Notes:

31 Aug 2017 07:51:23 AM Catherine Spence
Shipping Thu 31 Aug 2017

Issues:101867

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007410 0012105 ORD88520

Issue ID #104296

Date Created 02/Oct/2017

Issued To: General

Completed Status: Still Outstanding

Stock Ref: 0012105

Opera A/c: 00007410

Order Number: ORD88520

Notes:

02 Oct 2017 07:59:33 AM Catherine Spence
Back Order - Supplier

Issues:104296

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007586 0012105 ORD80083

Issue ID #70919

Date Created 05/May/2016

Issued To: General

Completed Status: 05 May 2016

Stock Ref: 0012105

Opera A/c: 00007586

Order Number: ORD80083

Notes:

05 May 2016 Catherine Spence
Shipping Thu 05 May 2016

Issues:70919

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007586 0012105 ORD82600

Issue ID #80439

Date Created 03/Oct/2016

Issued To: General

Completed Status: 03 Oct 2016

Stock Ref: 0012105

Opera A/c: 00007586

Order Number: ORD82600

Notes:

03 Oct 2016 Catherine Spence
Shipping Mon 03 Oct 2016

Issues:80439

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007586 0012105 ORD84345

Issue ID #87134

Date Created 16/Jan/2017

Issued To: General

Completed Status: 17 Jan 2017

Stock Ref: 0012105

Opera A/c: 00007586

Order Number: ORD84345

Notes:

16 Jan 2017 07:47:59 AM Catherine Spence
Shipping Mon 16 Jan 2017

16 Jan 2017 07:48:50 AM Catherine Spence
See Attached Notes
ship with other orders

Issues:87134

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007586 0012105 ORD84450

Issue ID #87381

Date Created 19/Jan/2017

Issued To: General

Completed Status: 19 Jan 2017

Stock Ref: 0012105

Opera A/c: 00007586

Order Number: ORD84450

Notes:

19 Jan 2017 07:37:33 AM Catherine Spence
Shipping Thu 19 Jan 2017

Issues:87381

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007586 0012105 ORD85515

Issue ID #91576

Date Created 24/Mar/2017

Issued To: General

Completed Status: 24 Mar 2017

Stock Ref: 0012105

Opera A/c: 00007586

Order Number: ORD85515

Notes:

24 Mar 2017 07:27:45 AM Catherine Spence
Shipping Fri 24 Mar 2017

Issues:91576

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007586 0012105 ORD86570

Issue ID #95800

Date Created 01/Jun/2017

Issued To: General

Completed Status: 01 Jun 2017

Stock Ref: 0012105

Opera A/c: 00007586

Order Number: ORD86570

Notes:

01 Jun 2017 07:27:49 AM Catherine Spence
Shipping Thu 01 Jun 2017

Issues:95800

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007586 0012105 ORD88133

Issue ID #102179

Date Created 04/Sep/2017

Issued To: General

Completed Status: Still Outstanding

Stock Ref: 0012105

Opera A/c: 00007586

Order Number: ORD88133

Notes:

04 Sep 2017 01:39:28 PM Katie Evans

See Attached Notes

To advise of lead time when we have one

06 Sep 2017 08:32:56 AM Catherine Spence

Back Order - Supplier

14 Sep 2017 09:07:46 AM Katie Evans

Advised mid October lead time

12 Oct 2017 10:22:14 AM Zoey Teal

Please ship with ORD88615 and ORD88740 when the VM2105 is in stock.

Issues:102179

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007586 0012105 ORD88615

Issue ID #104638

Date Created 05/Oct/2017

Issued To: General

Completed Status: Still Outstanding

Stock Ref: 0012105

Opera A/c: 00007586

Order Number: ORD88615

Notes:

05 Oct 2017 07:32:33 AM Catherine Spence
Back Order - Supplier

12 Oct 2017 10:22:57 AM Zoey Teal
Please ship with ORD88133 and ORD88740 when the VM2105 comes in.

Issues:104638

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007786 0012106 ORD82333

Issue ID #79095

Date Created 15/Sep/2016

Issued To: General

Completed Status: 15 Sep 2016

Stock Ref: 0012106

Opera A/c: 00007786

Order Number: ORD82333

Notes:

15 Sep 2016 Catherine Spence
Shipping Thu 15 Sep 2016

Issues:79095

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00007786 0012106 ORD83214

Issue ID #82976

Date Created 07/Nov/2016

Issued To: General

Completed Status: 14 Nov 2016

Stock Ref: 0012106

Opera A/c: 00007786

Order Number: ORD83214

Notes:

07 Nov 2016 11:16:28 AM Katie Evans

See Attached Notes

Confirming courier

Issues:82976

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00008003 0012105 ORD84136

Issue ID #86127

Date Created 29/Dec/2016

Issued To: General

Completed Status: 29 Dec 2016

Stock Ref: 0012105

Opera A/c: 00008003

Order Number: ORD84136

Notes:

29 Dec 2016 08:24:32 AM Catherine Spence
Shipping Thu 29 Dec 2016

Issues:86127

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00012188 0110017 ORD82502

Issue ID #80022

Date Created 27/Sep/2016

Issued To: General

Completed Status: 27 Sep 2016

Stock Ref: 0110017

Opera A/c: 00012188

Order Number: ORD82502

Notes:

27 Sep 2016 Catherine Spence
Shipping Tue 27 Sep 2016

Issues:80022

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00012456 0012106 ORD84605

Issue ID #87945

Date Created 27/Jan/2017

Issued To: General

Completed Status: 27 Jan 2017

Stock Ref: 0012106

Opera A/c: 00012456

Order Number: ORD84605

Notes:

27 Jan 2017 08:04:41 AM Catherine Spence
Shipping Fri 27 Jan 2017

Issues:87945

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00012456 0012106 ORD84823

Issue ID #88715

Date Created 09/Feb/2017

Issued To: General

Completed Status: 09 Feb 2017

Stock Ref: 0012106

Opera A/c: 00012456

Order Number: ORD84823

Notes:

09 Feb 2017 08:45:54 AM Catherine Spence
Shipping Thu 09 Feb 2017

Issues:88715

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00012456 0012106 ORD88211

Issue ID #102468

Date Created 07/Sep/2017

Issued To: General

Completed Status: 08 Sep 2017

Stock Ref: 0012106

Opera A/c: 00012456

Order Number: ORD88211

Notes:

07 Sep 2017 09:49:33 AM Katie Evans
See Attached Notes
Emailed to advise of carriage

07 Sep 2017 09:49:42 AM Katie Evans
Carriage accepted, please proceed

Issues:102468

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00012894 0012103 ORD88528

Issue ID #103889

Date Created 27/Sep/2017

Issued To: General

Completed Status: 28 Sep 2017

Stock Ref: 0012103

Opera A/c: 00012894

Order Number: ORD88528

Notes:

27 Sep 2017 03:38:40 PM Zoey Teal
OK to ship.

Issues:103889

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00013044 0012103 ORD88872

Issue ID #105692

Date Created 18/Oct/2017

Issued To: General

Completed Status: 18 Oct 2017

Stock Ref: 0012103

Opera A/c: 00013044

Order Number: ORD88872

Notes:

18 Oct 2017 08:27:00 AM Catherine Spence
Shipping Wed 18 Oct 2017

Issues:105692

VIAMED Stock Meeting - Sales Back Orders Review - By Customer

Backorder 00013093 0012105 ORD88423

Issue ID #103435

Date Created 21/Sep/2017

Issued To: General

Completed Status: 21 Sep 2017

Stock Ref: 0012105

Opera A/c: 00013093

Order Number: ORD88423

Notes:

21 Sep 2017 07:55:44 AM Catherine Spence
Shipping Thu 21 Sep 2017

Issues:103435

VIAMED Sales And Marketing - VIAMED Sales And Marketing

Office Jobs List - Lost Customers

Issue ID #103878

Date Created 27/Sep/2017

Issued To: Derek Lamb

Completed Status: Still Outstanding

Linked Files

27 Sep 2017 Pro-Active Marketing Report – Fourth Quarter 2017

Notes:

Added by Katie Evans sent to Derek Lamb
Derek,

As discussed, here is the current info I have regarding lost customers. The office have done as much as they can but they need more letter templates to cover more products. SN currently has 4 templates to sign off. I have shown Sarah and Zoey how to edit templates to include their name/signature but am happy to help if anyone gets stuck. I'll complete the Pro-Active Marketing Report - Third Quarter as there are only 3 days left. I will forward the issue to you so you can decide how to proceed. I have attached a template of the report for the next person to work from

Lost Customers - Consumables every 6 months

October - Posey wraps 0021013

November - T-7 0110057

November - R-17MED 0110017

November - disposable oxygen hoods with AX/MX300

December - R-24MED 0110024

December - R-43V 0110043

December - R-30V - 0110040

January - MAX-250E 0110429

February - R-17A-LV 0110107

March - EyeMax 1114005-7

Lost Customers - Non-consumables every 12 months

June - DB3 2510000

July - VM2105 0012105

August - V1000 1410000

August - VM2101 0012101

AX/MX300-I - template with SN

VM-2500 - template with SN

VersaStream - template with SN

Issues:103878

- Back Order Report

POR11170 0012106 //

Issue ID #89688

Date Created 20/Feb/2017

Issued To: Jonathan Connor

Completed Status: 20 Feb 2017

Notes:

POR11170 0012106 Estimated ship to us date changed to / /

Issues:89688

- Back Order Report

POR11170 0012106 16/06/2017

Issue ID #92833

Date Created 13/Apr/2017

Issued To: Jonathan Connor

Completed Status: 13 Apr 2017

Notes:

POR11170 0012106 Estimated ship to us date changed to 16 / 06 / 2017

Issues:92833

- Back Order Report

POR11170 0012106 25/07/2017

Issue ID #98114

Date Created 04/Jul/2017

Issued To: Jonathan Connor

Completed Status: 04 Jul 2017

Notes:

POR11170 0012106 Estimated ship to us date changed to 25 / 07 / 2017

Issues:98114

- Back Order Report

POR11423 0012105 //

Issue ID #102561

Date Created 08/Sep/2017

Issued To: Jonathan Connor

Completed Status: 08 Sep 2017

Notes:

POR11423 0012105 Estimated ship to us date changed to / /

Issues:102561

- Back Order Report

POR11423 0012105 //

Issue ID #102177

Date Created 04/Sep/2017

Issued To: Jonathan Connor

Completed Status: 04 Sep 2017

Notes:

POR11423 0012105 Estimated ship to us date changed to / /

Issues:102177

VIAMED Stock Meeting - Stock Processing

WYA Consignment Stock (348)

Issue ID #102931

Date Created 15/Sep/2017

Issued To: Katie Evans

Completed Status: 16 Sep 2017

Notes:

System Generated

Please check all is well with the Yorkshire ambulance consignment Stock. If the target doesnt match the total, forward this issue to SJH or DL if SJH unavailable, and explain what is incorrect

15 Sep 2017 Katie Evans

0012105, 0014602 and 0014762 still showing. 0014497 present and correct

Issues:102931

VIAMED Stock Meeting - Stock Processing

WYA Consignment Stock (349)

Issue ID #87450

Date Created 20/Jan/2017

Issued To: Steve Hardaker

Completed Status: 02 Feb 2017

Notes:

System Generated

Please check all is well with the Yorkshire ambulance consignment Stock.

01 Feb 2017 Steve Hardaker

Correctly showing the updated stock levels following discontinuation of a number of Masimo products:

0012105 VM-2105 - 3

0014497 Masimo RED LNC-10 - 20

0014602 Nellcor SpO2 finger sensor - 5

0014702 Nellcor Silicone finger sensor - 2

Issues:87450

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85438

Date Created 14/Dec/2016

Issued To: Steve Nixon

Completed Status: 14 Dec 2016

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

INFORMATION ONLY ISSUE DO NOT ADD NOTES!

As you will all be aware, we can no longer obtain OEM Masimo products, which has a massive impact on the Yorkshire Ambulance account and the way that we process their consignment stock orders.

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Issues:85438

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85437

Date Created 14/Dec/2016

Issued To: Sarah Walton

Completed Status: 30 Jan 2017

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

INFORMATION ONLY ISSUE DO NOT ADD NOTES!

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Issues:85437

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85436

Date Created 14/Dec/2016

Issued To: Ryan Swaine

Completed Status: 14 Dec 2016

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85436

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85435

Date Created 14/Dec/2016

Issued To: Robert Connor

Completed Status: 15 Dec 2016

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85435

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85434

Date Created 14/Dec/2016

Issued To: Philip Crossley

Completed Status: 15 Dec 2016

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85434

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85433

Date Created 14/Dec/2016

Issued To: Michael Green

Completed Status: 15 Dec 2016

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85433

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85432

Date Created 14/Dec/2016

Issued To: Jonathan Connor

Completed Status: 15 Dec 2016

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85432

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85431

Date Created 14/Dec/2016

Issued To: Helen Lamb

Completed Status: 14 Dec 2016

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85431

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85430

Date Created 14/Dec/2016

Issued To: Emma Clark

Completed Status: 14 Feb 2017

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85430

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85429

Date Created 14/Dec/2016

Issued To: Emily Hanson

Completed Status: 24 Jan 2017

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85429

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85428

Date Created 14/Dec/2016

Issued To: Derek Lamb

Completed Status: 15 Dec 2016

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85428

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85427

Date Created 14/Dec/2016

Issued To: Catrin Hird

Completed Status: 14 Dec 2016

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85427

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85426

Date Created 14/Dec/2016

Issued To: Catherine Spence

Completed Status: 15 Feb 2017

Notes:

Copy Issue Main Issue #85425

Added by Steve Hardaker sent to Katie Evans

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Issues:85426

VIAMED Sales And Marketing - Sales Viamed Medical UK
Yorkshire Ambulance - Major changes to consignment stock

Issue ID #85425

Date Created 14/Dec/2016

Issued To: Katie Evans

Completed Status: 13 Feb 2017

Notes:

Added by Steve Hardaker sent to Katie Evans

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Issues:85425

VIAMED Stock Meeting - Missing Stock or Adjustments
Yorkshire Ambulance consignment stock update

Issue ID #102025

Date Created 01/Sep/2017

Issued To: Derek Lamb

Completed Status: 03 Oct 2017

Notes:

Copy Issue Main Issue #102024

Added by Steve Hardaker sent to Jonathan Connor

Please can the items returned on SRS66164 be removed from YAS consignment stock pages to accurately reflect their stock holding.

3x 0012105 - Returned

5x 0014602 - Returned

2x 0014762 - Ordered on ORD88104

They only have 0110047 on consignment now.

01 Oct 2017 Derek Lamb
done

03 Oct 2017 Steve Hardaker

Issues:102025

VIAMED Stock Meeting - Missing Stock or Adjustments
Yorkshire Ambulance consignment stock update

Issue ID #102024

Date Created 01/Sep/2017

Issued To: Jonathan Connor

Completed Status: 08 Sep 2017

Notes:

Added by Steve Hardaker sent to Jonathan Connor

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3x 0012105 - Returned

5x 0014602 - Returned

2x 0014762 - Ordered on ORD88104

They only have 0110047 on consignment now.

06 Sep 2017 Jonathan Connor
returned

08 Sep 2017 Steve Hardaker

Issues:102024

Clinical / FDA Incidents online search

Clinical Investigation online review

Do any of the Results indicate a Risk / Problem : No

Do any of the Results indicate outdated Technology : No

Comments on Clinical Search :

done today with regard the 2160 report

Review of online FDA Incident reports

Do any of the Results indicate a Risk / Problem : No

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