



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: FW: Ultrasonic Oxygen Concentrator Analyser – No Sensor Replacement Required

1 message

Ryan Swaine <ryan.swaine@viamed.co.uk>

17 July 2026 at 17:24

Reply-To: ryan.swaine@viamed.co.uk

To: Emily Morton <emily.morton@viamed.co.uk>, Kate Griffiths <kate.griffiths@viamed.co.uk>, Aqib Majeed <aqib.majeed@viamed.co.uk>, Sophie Lines <sophie.lines@viamed.co.uk>

Bcc: viamedinbox@gmail.com

Please can we send Tomas a quotation for the following items:

1x 0111265 UltraMaxO2 Oxygen analyser = EUR €460

1x 0111266 Oxygen analyser - Smart Check = EUR €460

I have added the account: CID38019

Thank you, Ryan

Ryan Swaine

International Sales Manager

VIAMED

www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: **Tomas Cmiral** <Tomas.Cmiral@linde.com>

Date: Fri, 17 Jul 2026 at 15:46

Subject: RE: FW: Ultrasonic Oxygen Concentrator Analyser – No Sensor Replacement Required

To: ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>

Dear Ryan,

Can you please send me a formal quote for the products listed below?

S přáním krásného zbytku dne

Bc. Tomáš Cmiral

Vedoucí servisu domácí péče / Service Manager Homecare

Domácí péče, Homecare

Linde Gas a.s.

[U Technoplynu 1324](#)

[198 00 Praha 9](#)

Mobile +420 731 608 621

tomas.cmiral@linde.com, www.linde-gas.cz

www: [Domácí péče | Linde Gas a.s. \(linde-gas.cz\)](#)

From: Ryan Swaine <ryan.swaine@viamed.co.uk>

Sent: Friday, July 17, 2026 10:50 AM

To: Tomas Cmiral <Tomas.Cmiral@linde.com>

Subject: Re: FW: Ultrasonic Oxygen Concentrator Analyser – No Sensor Replacement Required

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Dear Tomáš

Thank you very much for your reply. Please find our distributor pricing below:

0111265 UltraMaxO2 Oxygen analyser = EUR €460 / USD \$534.50

0111266 Oxygen analyser - Smart Check = EUR €460 / USD \$534.50

Please note that the above prices are excluding delivery and any applicable local taxes or import charges.

I would be happy to send a formal quotation if required. Please also let me know if you would like any further technical information or datasheets for either model.

I look forward to hearing from you.

Kind regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Thu, 16 Jul 2026 at 20:35, Tomas Cmiral <Tomas.Cmiral@linde.com> wrote:

Dear Ryan,

Can you please send me the price of the device?

Thank you

S přáním krásného zbytku dne

Bc. Tomáš Cmiral

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www: [Domácí péče | Linde Gas a.s. \(linde-gas.cz\)](#)

From: Ryan Swaine <ryan.swaine@viamed.co.uk>

Sent: Wednesday, July 15, 2026 3:30 PM

To: DE ALH Marketing Homecare <marketing.homecare.de@linde.com>; LG PT Homecare <linde.homecare@linde.com>; LG PT Lindesaude <lindesaude@linde.com>; LG BX OrderEntry <Order.lg.be@linde.com>; LGT ES SPAIN Linde CC <atencionpaciente@linde.com>; LG DK Healthcare <healthcare.dk@linde.com>; LG SE Healthcare <healthcare.se@linde.com>; LG FI Tarviketilaus <tarviketilaus.fi@linde.com>; LG FI Healthcare <hctilaus.fi@linde.com>; LG PL

Zamowienia <zamowienia.pl@linde.com>; LG CZ Healthcare <healthcare.cz@linde.com>;
healthcare@sk.linde-gas.com; LG RO Healthcare <healthcare.ro@linde.com>

Subject: Ultrasonic Oxygen Concentrator Analyser – No Sensor Replacement Required

You don't often get email from ryan.swaine@viamed.co.uk. [Learn why this is important](#)

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Dear Sir or Madam,

I am contacting you from Viamed Ltd in the UK to introduce two ultrasonic oxygen analysers that we supply for organisations servicing and testing oxygen concentrators.

Both devices are specifically designed to measure:

- Oxygen concentration
- Outlet pressure
- Oxygen flow

Unlike traditional oxygen analysers that use electrochemical sensors, these devices use ultrasonic technology and do not require periodic oxygen-sensor replacement. They have no consumable parts, which can help reduce ongoing costs, maintenance requirements and equipment downtime.

We already supply these analysers to some major home care equipment providers and believe they could also benefit your technical and service teams.

I would be pleased to send you further information about both models, including specifications and pricing, to help determine which would best suit your requirements.

If this falls under the responsibility of another colleague, I would be grateful if you could forward my email to them.

I look forward to hearing from you.

Kind regards,

Ryan

Ryan Swaine
International Sales Manager
Viamed Ltd

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
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