

From: [Steve Nixon](#)
To: [Ni, Wen \(US\)](#)
Cc: [Main Account](#)
Subject: Re: Sensor Lead time for R-Series & UFO
Date: Thursday, June 25, 2026 5:36:33 AM

External Email

Hi

When do you expect to process the covering purchase order?

The ITG sensors should be ready next week.

Regards

Steve

On Mon, 22 Jun 2026, 23:56 Ni, Wen (US), <Wen.Ni@teledyne.com> wrote:

5 of each type.

Can I get a quote? I'll enter a Purchase req.

Best Regards,

Wen Ni

Product Line Manager

(626) 934-1543

www.teledyne-ai.com

How are we doing? Please fill out a brief customer survey. [Click Here](#)

Seller's Offer, and any order issued by Buyer to Seller for the goods and/or services specified herein, is expressly limited to Seller's General Terms and Conditions of Sale, which can be found at Teledyne-ai.com.

Seller objects to any different or additional terms except, in connection with an order in furtherance of a government prime contract, those government contract clauses that are required by law to be incorporated herein.

From: Steve Nixon <steve.nixon@viamed.co.uk>
Sent: Monday, June 22, 2026 3:52 PM
To: Ni, Wen (US) <Wen.Ni@Teledyne.com>
Subject: Re: Sensor Lead time for R-Series & UFO

External Email

Hi Wen

It should be possible, what quantities are you looking for?

Ref. 0110566

OOM109-LF2 E01-00-0116 produced by Envitec (Honeywell)

USD \$86.00 each EXW

Ref. 0110709

MLF-350 410035 lead-free sensor produced by IT Gambert

USD \$165.40 each EXW

Steve

On Mon, 22 Jun 2026 at 23:45, Ni, Wen (US) <Wen.Ni@teledyne.com> wrote:

Hi Steve,

What's the lead time for these items? can I get them in 5 wks?

Best Regards,

Wen Ni

Product Line Manager

(626) 934-1543

www.teledyne-ai.com

How are we doing? Please fill out a brief customer survey. [Click Here](#)

Seller's Offer, and any order issued by Buyer to Seller for the goods and/or services specified herein, is expressly limited to Seller's General Terms and Conditions of Sale, which can be found at Teledyne-ai.com.

Seller objects to any different or additional terms except, in connection with an order in furtherance of a government prime contract, those government contract clauses that are required by law to be incorporated herein.

Teledyne Confidential; Commercially Sensitive Business Data

From: Steve Nixon <steve.nixon@viamed.co.uk>

Sent: Tuesday, June 2, 2026 9:24 AM

To: Ni, Wen (US) <Wen.Ni@Teledyne.com>

Subject: Re: Sensor Lead time for R-Series & UFO

External Email

No Wen, they are different products. Specification sheets are attached:

Ref. 0110566

OOM109-LF2 E01-00-0116 produced by Envitec (Honeywell)

USD \$86.00 each EXW

Ref. 0110709

MLF-350 410035 lead-free sensor produced by IT Gambert

USD \$165.40 each EXW

Steve

On Tue, 2 Jun 2026 at 16:47, Ni, Wen (US) <Wen.Ni@teledyne.com> wrote:

Also OOM109-LF2 if possible. (is that the same product as MLF-350?)

Best Regards,

Wen Ni

Product Line Manager

(626) 934-1543

www.teledyne-ai.com

How are we doing? Please fill out a brief customer survey. [Click Here](#)

Seller's Offer, and any order issued by Buyer to Seller for the goods and/or services specified herein, is expressly limited to Seller's General Terms and Conditions of Sale, which can be found at Teledyne-ai.com.

Seller objects to any different or additional terms except, in connection with an order in furtherance of a government prime contract, those government contract clauses that are required by law to be incorporated herein.

From: Ni, Wen (US)
Sent: Tuesday, June 2, 2026 8:45 AM
To: 'Steve Nixon' <steve.nixon@viamed.co.uk>
Cc: Milversted, Rob (US) <Rob.Milversted@Teledyne.com>
Subject: RE: Sensor Lead time for R-Series & UFO

Hi Steve,

Can I get a quote for MLF-350, QTY4?

Best Regards,

Wen Ni

Product Line Manager

(626) 934-1543

www.teledyne-ai.com

How are we doing? Please fill out a brief customer survey. [Click Here](#)

Seller's Offer, and any order issued by Buyer to Seller for the goods and/or services specified herein, is expressly limited to Seller's General Terms and Conditions of Sale, which can be found at Teledyne-ai.com.

Seller objects to any different or additional terms except, in connection with an order in furtherance of a government prime contract, those government contract clauses that are required by law to be incorporated herein.

From: Steve Nixon <steve.nixon@viamed.co.uk>
Sent: Tuesday, June 2, 2026 6:13 AM
To: Ni, Wen (US) <Wen.Ni@Teledyne.com>
Cc: Milversted, Rob (US) <Rob.Milversted@Teledyne.com>
Subject: Re: Sensor Lead time for R-Series & UFO

External Email

Hi Wen

That is great news that you are looking to address delivery lead time issues. Please see the attached spreadsheet, with what I think you are looking for. If not, then please let me know.

Historically delivery lead times have been a huge problem. I have tried several methods such as..

a) Delivery ASAP - based on Teledyne production lead time, but this is very variable and not easy to manage.

b) Providing scheduled short-term (say over 3 months) or long-term delivery schedules (say over 12 months). This resulted with numerous problems and often resulted in delayed shipments; then several batches supplied at once, and quite often included old dated sensors.

I have attached a current list of back orders, which at the moment is very short. The columns U to T may be of interest to you. We can provide such information for all historical orders... Some sensors may have been shipped on Friday, but we often do not get any updates/notices. I only know if I make specific enquiries or wait until we get the UPS notifications.

At some stage we also need to address failure rates and the time it takes to supply replacements.

Regards

Steve

On Thu, 28 May 2026 at 22:47, Ni, Wen (US) <Wen.Ni@teledyne.com> wrote:

Hi Steve,

Would you have any data on lead time for competitor equivalent of R-series (R17MED, R22MED) and UFO?

If you have a detailed list that will be even better

	LEAD TIME	TAI Equ
R17MED		
R22MED		
UFO		
MOX 1		R22MED
OOM109		R22MED
M-03		R17MED
M-04		R22MED
M-05		C1/B1
MAX-7		R17MED
MAX-401T		T7/T1

We are trying to update our internal benchmark for On time delivery.

Best Regards,

Wen Ni

Product Line Manager

(626) 934-1543

www.teledyne-ai.com

How are we doing? Please fill out a brief customer survey. [Click Here](#)

Seller's Offer, and any order issued by Buyer to Seller for the goods and/or services specified herein, is expressly limited to Seller's General Terms and Conditions of Sale, which can be found at Teledyne-ai.com.

Seller objects to any different or additional terms except, in connection with an order in furtherance of a government prime contract, those government contract clauses that are required by law to be incorporated herein.

Teledyne Confidential; Commercially Sensitive Business Data

--

Steve

Steve Nixon

Director - Viamed Ltd.

Office: +44 (0)1535 634542

Mobile: +44 (0)7850 252267

GDPR / Privacy Policy available at www.viamed.co.uk/policy

.

--

Steve

Steve Nixon

Director - Viamed Ltd.

Office: +44 (0)1535 634542

Mobile: +44 (0)7850 252267

GDPR / Privacy Policy available at www.viamed.co.uk/policy

--

Steve

Steve Nixon

Director - Viamed Ltd.

Office: +44 (0)1535 634542

Mobile: +44 (0)7850 252267

GDPR / Privacy Policy available at www.viamed.co.uk/policy