



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: New customer message on March 28, 2025 at 6:43 pm

1 message

Ryan Swaine <ryan.swaine@vandagraph.co.uk>

13 May 2026 at 17:08

Reply-To: ryan.swaine@vandagraph.co.uk

To: Aqib Majeed <aqib.majeed@vandagraph.co.uk>, Michael Lamb <michael.lamb@vandagraph.co.uk>, Kate Griffiths <kate.griffiths@vandagraph.co.uk>, Sophie Lines <sophie.lines@vandagraph.co.uk>, Emily Morton <emily.morton@vandagraph.co.uk>

Ryan Swaine
General Manager
VANDAGRAPH Ltd.
<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

----- Forwarded message -----

From: **Aquatic Safaris Diver** <diver@aquaticsafaris.com>
Date: Wed, 13 May 2026 at 16:55
Subject: Re: New customer message on March 28, 2025 at 6:43 pm
To: <ryan.swaine@vandagraph.co.uk>

Hi Ryan,

Can I get 4 more of these?
7910201 Oxygen Analyser Tek-Ox Auto + Quick-Ox

I've attached our last invoice if you need any of our info.

Best Regards,
AS Staff

Aquatic Safaris SCUBA Center, Inc.
7041 Wrightsville Ave
Wilmington, NC 28403
910-392-4386
<http://www.aquaticsafaris.com>



On 4/1/2025 6:01 AM, Ryan Swaine wrote:

Hi Paul

Thank you. Please find a proforma invoice attached for 4x units and carriage costs.

Please note that the pricing is in GBP British Pounds.

If you are happy to proceed, then please either make your payment to the account details listed at the bottom of the invoice or I can send you a secure payment link if you would prefer to make a card payment.

Please let me know if you have any questions or concerns.

Best regards
Ryan

Ryan Swaine
General Manager
VANDAGRAPH Ltd.
<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
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On Mon, 31 Mar 2025 at 18:46, Aquatic Safaris Diver <diver@aquaticsafaris.com> wrote:
Sounds good. What's out the door for 4 units?

Aquatic Safaris SCUBA Center, Inc.
7041 Wrightsville Ave
Wilmington, NC 28403
910-392-4386
<http://www.aquaticsafaris.com>



On 3/31/2025 12:37 PM, Ryan Swaine wrote:

Hi Paul

The TEK-OX is GBP £125 each EXW, when purchased in 2+ quantities, but we do not impose any minimum order quantities.

Best regards
Ryan

Ryan Swaine
General Manager
VANDAGRAPH Ltd.
<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
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On Mon, 31 Mar 2025 at 17:02, Aquatic Safaris Diver <diver@aquaticsafaris.com> wrote:
Yep, that's the one we want. What is the volume pricing?

Aquatic Safaris SCUBA Center, Inc.
7041 Wrightsville Ave
Wilmington, NC 28403
910-392-4386
<http://www.aquaticsafaris.com>



On 3/31/2025 11:51 AM, Ryan Swaine wrote:

Hi Paul

Sorry for the confusion, the 7990113 is a reference for the leaflet. The part number you require is 7910201.
If you mention only TEK-OX on an order, we would automatically supply the 7910201.

Best regards
Ryan

Ryan Swaine
General Manager
VANDAGRAPH Ltd.
<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Mon, 31 Mar 2025 at 16:46, Aquatic Safaris Diver <diver@aquaticsafaris.com> wrote:
Hi Ryan,

Thanks for the reply.

The kit in spec sheet looks like what we want, but the 7990113 P/N isn't on the Trade Price List. Describes like P/N 7910201....just want to me sure which one it is.

Please advise,
Paul

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7041 Wrightsville Ave
Wilmington, NC 28403
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<http://www.aquaticsafaris.com>



On 3/31/2025 6:47 AM, Ryan Swaine wrote:

Hi Paul

Thank you very much for your message.

We do not have a US distributor, but we would be very happy to supply you directly at our trade pricing.

Please find some product information and our trade pricing attached. Please note that the TEK-OX (7910201) has a discounted price for orders of two or more.

If you would like me to prepare a quote with shipping costs, please just let me know what you need and I will come straight back to you.

I look forward to hearing from you and please never hesitate to contact me if you have any questions.

Best regards
Ryan

Ryan Swaine
General Manager
VANDAGRAPH Ltd.
<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Fri, 28 Mar 2025 at 18:43, Vandagraph (Shopify) <mailer@shopify.com> wrote:

You received a new message from your online store's contact form.

Country Code:

US

Name:

Paul Gregory

Email:

diver@aquaticsafaris.com

Phone Number:

9103924386

Message:

Hello. I saw your TEK-OX analyzer on a dive boat in Cozumel. Thought it was very cool. Do you have US Distributor and/or wholesale pricing so we can sell your product in our dive shop?

Thanks,
Paul Gregory
Aquatic Safaris SCUBA Center, Inc.