



Kate Griffiths &lt;viamed.kate.griffiths@gmail.com&gt;

**Re: Viamed V1000 Calibration estimate**

1 message

**Laurence Nip** <laurencenip@goodman.hk>

27 March 2026 at 08:23

Reply-To: laurencenip@goodman.hk

To: Kate Griffiths &lt;kate.griffiths@viamed.co.uk&gt;

Cc: tsd@goodman.hk, calvinhuang@goodman.hk, frankietsang@goodman.hk, Sophie Lines &lt;sophie.lines@viamed.co.uk&gt;

Dear Kate,

Thanks for your email.

Yes, nice to have an official quote or even a proforma invoice so that my purchasing dept. can arrange order.

Thank you!

Best Rgds,

Laurence Nip

Technical Service Manager  
Goodman Medical Supplies Ltd.  
Tel: 852 26191737  
Fax: 852 26191727

On Fri, Mar 27, 2026 at 4:17 PM Kate Griffiths &lt;kate.griffiths@viamed.co.uk&gt; wrote:

Good morning Laurence,

Thank you for your reply, please accept my email on behalf of Sophie.

I am pleased to say that the price for part number 1410000 - V100 is still \$599.70 each EXW.

Would you like a proforma invoice?

Kind regards

Kate Griffiths  
Office Administrator  
Viamed Ltd.

<http://www.viamed.co.uk>Email [kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)

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On Fri, 27 Mar 2026 at 08:02, Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> wrote:

----- Forwarded message -----

From: **Laurence Nip** <[laurencenip@goodman.hk](mailto:laurencenip@goodman.hk)>

Date: Fri, 27 Mar 2026 at 04:10

Subject: Re: Viamed V1000 Calibration estimate

To: Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

Cc: TSD Goodman <[tsd@goodman.hk](mailto:tsd@goodman.hk)>, Calvin Huang <[calvinhuang@goodman.hk](mailto:calvinhuang@goodman.hk)>, Frankie Tsang <[frankietsang@goodman.hk](mailto:frankietsang@goodman.hk)>

Dear Sophie,

Hi good day!

May I know if the V1000 can keep the price \$599.7 as per the attached if we place an order?

Please kindly advise with thanks!

Best Rgds,

Laurence Nip

Technical Service Manager  
Goodman Medical Supplies Ltd.

Tel: 852 26191737

Fax: 852 26191727

On Wed, Mar 25, 2026 at 6:56 PM Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)> wrote:

Dear Laurence,

Thank you for your email. I have sought advice from our sales director and he has confirmed the following:

To date we have not tested the Bistos BT-200 foetal doppler with the Viamed V1000. The V1000 was primarily designed for use with foetal heart monitors, but does also work with many types of hand held foetal heart doppler units. The output of the V1000 replicates foetal heart rates from 30 bpm (0.5 Hz) through to 210 bpm (3.5 Hz). Although clinically normal foetal heart rates should not be in the lower range, we have made the V1000 capable of doing this so as to cover all eventualities. Please note that the BT-200 has a range starting at 50 bpm, so the V1000 setting of 30 bpm is not applicable, perhaps even the 60 bpm setting.

The BT-200 is a hand held foetal doppler and uses a 2 MHz probe, which has deeper penetration (better penetration, lower resolution). When using 2 MHz and 3 MHz probes you may well need to turn down the V1000 level of intensity and alter the angle of the probe interface with ultrasound gel for the optimum signal. To prove suitability of the V1000 for use with the BT-200, please test at the lower 60 bpm setting, there may be a possibility of double counting due to the frequency and design of the BT-200 probe.

If you have any further queries, please do not hesitate to contact us.

Kind regards

Sophie Lines  
Office Administrator  
Viamed Ltd.

<http://www.viamed.co.uk>

Email: [sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)

Tel: 44 (0)1535 634 542

Fax: 44 (0)1535 635 582

Please note: My working days are Tuesday-Friday

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On Wed, 25 Mar 2026 at 05:56, Laurence Nip <[laurencenip@goodman.hk](mailto:laurencenip@goodman.hk)> wrote:

Dear Sophie,

Hi good day!

I just asked Bistos about their BT-200 Fetal doppler and they claimed that if the V1000 can output 2~3MHz ultrasound then it should work. I want to know if V1000 has the capability to output this range??

Re-cap the comments from Bistos BT-200

//

Regarding your question about the V1000 Foetal Heart Simulator:

Compatibility: Theoretically, the BT-200 series supports a heart rate range of 50 ~ 240 bpm with  $\pm 2\%$  accuracy. If the V1000 can output 2MHz/3MHz ultrasound Doppler signals, it should work for testing.

//

Best Rgds,

Laurence Nip

Technical Service Manager  
Goodman Medical Supplies Ltd.

Tel: 852 26191737

Fax: 852 26191727

On Fri, Mar 13, 2026 at 6:56 PM Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)> wrote:

Dear Laurence,

Thank you for your email. Whilst we haven't tested the Bistos BT-200, in principle the V1000 should be suitable for testing the functional use.

I hope this helps. If you have any further questions, please do not hesitate to contact me.

Kind regards

Sophie Lines  
Office Administrator  
Viamed Ltd.

<http://www.viamed.co.uk>

Email: [sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)

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On Fri, 13 Mar 2026 at 04:10, Laurence Nip <[laurencenip@goodman.hk](mailto:laurencenip@goodman.hk)> wrote:

Dear Sophie,

Hi Good day to you!

Attached pls find the catalogue of BT-200 Vascular / fetal Doppler from Bistos, customer wish to use V-1000 simulator to check the doppler.

Please advise if V-1000 is suitable for such purpose? Especially for the probe of BT-200 with different head size?

Best Rgds,

Laurence Nip

Technical Service Manager  
Goodman Medical Supplies Ltd.  
Tel: 852 26191737  
Fax: 852 26191727

On Wed, Feb 19, 2025 at 6:29 PM Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)> wrote:

Good morning,

Thank you for your reply. Please find attached a Proforma Invoice for 1x V1000 foetal Heart Simulator. As per your previous orders with us, I have stated your DHL account for delivery (DHL Acc: 954-809-159). Please let me know if this is still valid, or if you would like us to work out the carriage using our courier UPS?

Are the addresses we have for you still correct?

Kind regards

Sophie Lines

**Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.**

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On Wed, Feb 19, 2025 at 2:25 AM Laurence Nip <[laurencenip@goodman.hk](mailto:laurencenip@goodman.hk)> wrote:

Dear Sophie,

Hello good day!

Our customer wishes to purchase the V1000 from us, kindly could you please offer your best price for the V1000 including all necessary accessories to us so that we can revert it to customer?

Best Rgds,

Laurence Nip

Technical Service Manager  
Goodman Medical Supplies Ltd.  
Tel: 852 26191737  
Fax: 852 26191727

On Wed, Feb 19, 2025 at 8:40 AM Laurence Nip <[laurencenip@goodman.hk](mailto:laurencenip@goodman.hk)> wrote:

Dear Sophie Lines,

Hello, good morning!

I got this notice and will inform our potential customer about this issue.

Many thanks in advance!

I will get back to you once we have any further information.

Best Rgds,

Laurence Nip

Technical Service Manager  
Goodman Medical Supplies Ltd.  
Tel: 852 26191737  
Fax: 852 26191727

On Tue, Feb 18, 2025 at 7:56 PM Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)> wrote:

Good morning,

Thank you for your email. I can confirm we do carry out the annual service/calibration of the V1000 devices here at Viamed. Your cost for this service (excluding any delivery costs) would be \$63.40. If your customer was to return to us directly, and not via yourselves, the cost for them would be \$79.20 (excluding any delivery costs).

I hope this helps.

If you have any further questions, please do not hesitate to contact me.

Kind regards

Sophie Lines

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<http://www.viamed.co.uk>

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On Tue, Feb 18, 2025 at 8:47 AM Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> wrote:

----- Forwarded message -----

From: **Laurence Nip** <[laurencenip@goodman.hk](mailto:laurencenip@goodman.hk)>

Date: Tue, 18 Feb 2025 at 07:34

Subject: Viamed V1000 Calibration estimate

To: <[technical@viamed.co.uk](mailto:technical@viamed.co.uk)>

Cc: <[enquiries@viamed.co.uk](mailto:enquiries@viamed.co.uk)>, TSD Goodman <[tsd@goodman.hk](mailto:tsd@goodman.hk)>

Dear Sir,

Good day!

Do you have a calibration service for below simulator?? If yes, please kindly provide the estimated cost because our customer wishes to know before purchasing this simulator.

Thank you very much!

//

Viamed V1000 Foetal Heart simulator.

May I ask if your company offer the calibration service?

//

Best Rgds,

Laurence Nip

Technical Service Manager  
Goodman Medical Supplies Ltd.  
Tel: 852 26191737

