



Kate Griffiths &lt;viamed.kate.griffiths@gmail.com&gt;

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## Quotation inquiry

9 messages

**Nick Vardatsikos** <nv@nivaco.gr>

27 January 2026 at 09:32

To: Ryan Swaine &lt;ryan.swaine@viamed.co.uk&gt;, NIVACO INFO &lt;info@nivaco.gr&gt;, Kate Griffiths &lt;kate.griffiths@viamed.co.uk&gt;

Dear Ryan

Need availability and price for the following sensors

1. ENVITEC OOM111 .....QTY 4
2. TELEDYNE MX300.....QTY 2

The quotation to include normal delivery cost with insurance (not DDP) We will arrange customs clearance locally.

Regards

Nick

**Nikolaos Vardatsikos**

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Evias 2, Marousi 15125, Greece

t: +30 2108069726

m: +30 6932410902

e: [nv@nivaco.gr](mailto:nv@nivaco.gr)[www.nivaco.gr](http://www.nivaco.gr)

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**Kate Griffiths** <kate.griffiths@viamed.co.uk>

27 January 2026 at 11:15

To: Nick Vardatsikos &lt;nv@nivaco.gr&gt;

Cc: Ryan Swaine &lt;ryan.swaine@viamed.co.uk&gt;, NIVACO INFO &lt;info@nivaco.gr&gt;

Bcc: Main Account &lt;viamedinbox@gmail.com&gt;

Good morning Nick,

Thank you for your email, Ryan is on leave this week.

The prices are as follows:

OOM111 - part number 0110560 is €73.95 each EXW, these are in stock.

The sensor for the MX-300 is the R-17MED, part number 0110017. The price is €45.70 each EXW. **Stock is expected in February.**

I will email a quotation as soon as I can.

Kind regards

Kate Griffiths

Office Administrator

Viamed Ltd.

<http://www.viamed.co.uk>Email [kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)

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**Nick Vardatsikos** <[nv@nivaco.gr](mailto:nv@nivaco.gr)>  
To: Kate Griffiths <[kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)>

27 January 2026 at 12:06

Dear Kate

Thank you.

The quoted prices are acceptable. The problem is the customs surcharge.

We keep on trying.....

Nick

**Nikolaos Vardatsikos**

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**Kate Griffiths** <[kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)>  
To: Nick Vardatsikos <[nv@nivaco.gr](mailto:nv@nivaco.gr)>, Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>  
Bcc: Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)>

27 January 2026 at 13:46

Thank you for your reply Nick,

Before I complete the official quotation, I need to ask Ryan's advice (DDP). I will email it to you as soon as I have spoken to Ryan. It may be that he looks at his emails whilst he off work.

Thank you for your patience.

Kind regards

Kate Griffiths  
Office Administrator  
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<http://www.viamed.co.uk>

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**Nick Vardatsikos** <nv@nivaco.gr>  
To: Kate Griffiths <kate.griffiths@viamed.co.uk>  
Cc: Ryan Swaine <ryan.swaine@viamed.co.uk>

27 January 2026 at 13:56

Dear Kate.

Lets try regular delivery, not DDP.

Regards

Nick

**Nikolaos Vardatsikos**

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Evias 2, Marousi 15125, Greece  
t: +30 2108069726  
m: +30 6932410902  
e: [nv@nivaco.gr](mailto:nv@nivaco.gr)  
[www.nivaco.gr](http://www.nivaco.gr)



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**Kate Griffiths** <kate.griffiths@viamed.co.uk>  
To: Nick Vardatsikos <nv@nivaco.gr>, Ryan Swaine <ryan.swaine@viamed.co.uk>  
Bcc: Main Account <viamedinbox@gmail.com>

29 January 2026 at 17:02

Hi Nick,

Thank you for your patience. Ryan has replied to me whilst he is on leave and we will finish your quotation on Monday.

Many thanks.

Kind regards

Kate Griffiths  
Office Administrator  
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**Nick Vardatsikos** <nv@nivaco.gr>  
To: Kate Griffiths <kate.griffiths@viamed.co.uk>

30 January 2026 at 06:05

Dear Kate

We provided an offer to our customer based on your prices.

Out of the 2 items we were successful only on the TELEDYNE MX300 (QTY 2) awaiting the P.O. by the customer to place the order to you accordingly.

Regards

Nick

**Nikolaos Vardatsikos**

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**Kate Griffiths** <kate.griffiths@viamed.co.uk>  
To: Ryan Swaine <ryan.swaine@viamed.co.uk>  
Bcc: Main Account <viamedinbox@gmail.com>

30 January 2026 at 08:41

Kind regards

Kate Griffiths  
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**Kate Griffiths** <kate.griffiths@viamed.co.uk>

2 February 2026 at 10:40

To: Nick Vardatsikos <nv@nivaco.gr>, Ryan Swaine <ryan.swaine@viamed.co.uk>

Bcc: Main Account <viamedinbox@gmail.com>

Good morning Nick,

Ryan has suggested that we can either process your order as CIP and you pick up the costs of the duties or we add a charge of €150 to cover the potential costs and we can then refund you for the difference once we have received our invoice from UPS.

Please let me know which you prefer. I can then email you a quotation for 2 x 0110017 (not currently in stock).

Thank you.

Kind regards

Kate Griffiths  
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