



Aqib Majeed <viamed.aqib.majeed2@gmail.com>

Fwd: Lead-free Oxygen Sensor pricing offer

Steve Nixon <steve.nixon@viamed.co.uk>

Fri, Oct 17, 2025 at 12:08 PM

To: office@vmsecure.me.uk

Please ship ASAP 1 x 0110750 F.O.C via UPS Express Saver to:

Paul Grant

The Automation Partnership (Cambridge) Ltd.

York Way

Royston, Hertfordshire SG8 5WY

Phone +447891997511

Steve

----- Forwarded message -----

From: **Grant, Paul** <paul.grant@sartorius.com>

Date: Thu, 16 Oct 2025 at 16:55

Subject: RE: Lead-free Oxygen Sensor pricing offer

To: Steve Nixon <steve.nixon@viamed.co.uk>

Cc: Paley, Matthew <Matthew.Paley@sartorius.com>

Hi Steve

Please send for my attention at

The Automation Partnership (Cambridge) Ltd.

York Way

Royston, Hertfordshire SG8 5WY

Best regards

Paul Grant
Principal Engineer

Phone +447891997511
sartorius.com

The Automation Partnership (Cambridge) Ltd.
Registered in England and Wales No. 02823205
Grantham Close
York Way
Royston, Hertfordshire SG8 5WY

Information on the processing of personal data: Sartorius Privacy Notices

From: Steve Nixon <steve.nixon@viamed.co.uk>
Sent: 16 October 2025 16:23
To: Grant, Paul <paul.grant@SARTORIUS.com>
Subject: Re: Lead-free Oxygen Sensor pricing offer

Hi Paul

Thanks for getting back to me. I have tried phoning and have left messages.

You can have a sensor straight away, can you please confirm the address details.

Kind regards

Steve

On Thu, 16 Oct 2025 at 15:58, Grant, Paul <paul.grant@sartorius.com> wrote:

Hi Steve

When can we have a sensor to evaluate?

Thanks

Best regards

Paul Grant
Principal Engineer

Phone +447891997511
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From: Steve Nixon <steve.nixon@viamed.co.uk>
Sent: 02 October 2025 16:24
To: Grant, Paul <paul.grant@SARTORIUS.com>
Subject: Re: Lead-free Oxygen Sensor pricing offer

Hi Paul

I tried to phone earlier regarding the I-103 oxygen sensor.

Regards

Steve

On Wed, 6 Aug 2025 at 14:50, Grant, Paul <paul.grant@sartorius.com> wrote:

Hi Steve

Many thanks!

Best regards

Paul Grant
Principal Engineer

Phone +447891997511
sartorius.com

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From: Steve Nixon <steve.nixon@viamed.co.uk>
Sent: 06 August 2025 14:06
To: Grant, Paul <paul.grant@SARTORIUS.com>
Subject: Re: Lead-free Oxygen Sensor pricing offer

No problem Paul, I'll arrange sample sensor for you.

Regards

Steve

On Wed, 6 Aug 2025 at 09:53, Grant, Paul <paul.grant@sartorius.com> wrote:

Hi Steve

Yes please... we would like to evaluate the I-103 sensor.

Will you provide one FOC or do you need a PO?

Many thanks

Best regards

Paul Grant
Principal Engineer

Phone +447891997511
sartorius.com

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York Way
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From: Steve Nixon <steve.nixon@viamed.co.uk>
Sent: 01 August 2025 11:24
To: Grant, Paul <paul.grant@SARTORIUS.com>
Subject: Re: Lead-free Oxygen Sensor pricing offer

Hi Paul / Mathew

Just checking in to see if you wish to proceed further with either Max-80i or I-103 sensor types?

Kind regards

Steve

On Mon, 14 Jul 2025 at 16:06, Steve Nixon <steve.nixon@viamed.co.uk> wrote:

Hi Paul

The Maxtec MAX-80i is £141.00

Regards

Steve

On Mon, 14 Jul 2025 at 12:11, Grant, Paul <paul.grant@sartorius.com> wrote:

Hi Steve

Thanks for this.

What is Max-80i cost for comparison?

Best regards

Paul Grant
Principal Engineer

Phone +447891997511
sartorius.com

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York Way
Royston, Hertfordshire SG8 5WY

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From: Steve Nixon <steve.nixon@viamed.co.uk>
Sent: 14 July 2025 11:44
To: Grant, Paul <paul.grant@SARTORIUS.com>
Subject: Lead-free Oxygen Sensor pricing offer

Dear Paul

Regarding the lead-free sensor that we discussed, I can offer the following price breaks.:

1 - 99 sensors: Part number: 0110750, Oxygen sensor I-103	£63.80 per sensor, EXW Viamed, Excl. VAT
100+ sensors: Part number: 0110750, Oxygen sensor I-103	£60.60 per sensor, EXW Viamed, Excl. VAT

This sensor is more expensive than your current sensor, but it is lead-free and has a much longer 'in use' life.

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Steve

Steve Nixon

Director - Viamed Ltd.

Office: +44 (0)1535 634542

Mobile: +44 (0)7850 252267

GDPR / Privacy Policy available at www.viamed.co.uk/policy

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