



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Re: Inquiry for Dräger R-23V Oxygen Sensor

1 message

a.gromcev@zenontrade.com <a.gromcev@zenontrade.com>

20 November 2025 at 10:31

To: Kate Griffiths <kate.griffiths@viamed.co.uk>

Good morning, Kate

Thank you for your prompt response and for updating the invoice details.
Everything looks perfect. I appreciate your assistance.

I will wait for the updated invoice.

Best regards,
Alexey Gromtsev
Procurement Department

Zenon Trade LTD
Mladost District, Mladost 4, block 451, entrance 4, floor 4, apt. 34, Sofia 1715, Bulgaria
<https://proact.us.com/en/>
+359 2 963 08 81
+359 896 720 616

Kate Griffiths писал(а) 2025-11-20 13:25:

Good morning Alexey,

Thank you for your email.

Please accept my reply on behalf of Ryan.

I can edit your account to show the invoice address as follows as there have been no completed orders against it yet:

Vedama Group Co. Ltd.
11/2 P23 Building 11th floor
Soi Sukhumvit 23
Sukhumvit Road
Klong Toei
Nuea, Wattana
Bangkok
10110
Thailand

Would the delivery address be the same as it was:

Delivery Address

Zenon Trade Ltd
Treti Mart No 9A
Kazichene
1532
Bulgaria

Do you still need the quotation to be in euros? Or would you prefer USD?

I look forward to hearing from you.

Kind regards

Kate Griffiths
Office Administrator
Viamed Ltd.

<http://www.viamed.co.uk>

Email kate.griffiths@viamed.co.uk

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

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On Thu, 20 Nov 2025 at 08:26, <a.gromcev@zenontrade.com> wrote:

Dear Ryan,

Could you please reissue the invoice to another one of our companies? Our management has decided that the payment will be made by a different entity within our group.
Thank you in advance.

Best regards,
Alexey Gromtsev
Procurement Department

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Mladost District, Mladost 4, block 451, entrance 4, floor 4, apt. 34, Sofia 1715, Bulgaria
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Kate Griffiths писал(а) 2025-11-13 17:17:

Good afternoon Alexey,

Thank you for your order.

Please see attached quotation, valid for 30 days.

I have used UPS as the courier, if you would prefer me to use EXW, I would remove the carriage and insurance charges.

Many thanks.

Kind regards

Kate Griffiths
Office Administrator
Viamed Ltd.

<http://www.viamed.co.uk>
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On Thu, 13 Nov 2025 at 13:20, Main Account <viamedinbox@gmail.com> wrote:

----- Forwarded message -----

From: <a.gromcev@zenontrade.com>
Date: Thu, 13 Nov 2025 at 12:13
Subject: Re: Inquiry for Dräger R-23V Oxygen Sensor
To: <ryan.swaine@viamed.co.uk>

Dear Ryan,

Please inform us of the cost of delivery using your logistics, as well as the address from which we can collect the goods ourselves, should we choose self-pickup.
We will evaluate both options and decide whether to organize the transportation using your services or our own.

Best regards,
Alexey Gromtsev
Procurement Department

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Mladost District, Mladost 4, block 451, entrance 4, floor 4, apt. 34, Sofia 1715, Bulgaria
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Ryan Swaine писал(а) 2025-11-13 14:52:

Dear Alexey

Thank you very much.

Please find our distributor pricing below, I will ask one of my colleagues to send you a quotation with the complete delivery charges. Please just let us know if you would prefer to make your own transport arrangements.

0110023 Oxygen sensor R-23V = EUR €35 each EXW
58 pieces are currently available from stock.

Kind regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Thu, 13 Nov 2025 at 11:41, <a.gromtsev@zenontrade.com> wrote:

Dear Ryan,

Warehouse address and destination country
Bulgaria, 1532 Kazichene, Treti Mart No 9A

Best regards,
Alexey Gromtsev
Procurement Department

Zenon Trade LTD
Mladost District, Mladost 4, block 451, entrance 4, floor 4, apt. 34, Sofia 1715, Bulgaria
<https://proact.us.com/en/>
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Ryan Swaine писал(а) 2025-11-13 14:13:

Dear Alexey

Thank you for the clarification.
Please can you give me the delivery address with the destination country?
As soon as we have this information, we can prepare a quotation for you.

Kind regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Thu, 13 Nov 2025 at 09:29, <a.gromcev@zenontrade.com> wrote:

Dear Ryan,

Thank you for your reply.

Let me clarify the points you mentioned:

1. Company structure:

Zenon Trade operates several business directions under different legal entities, including technical procurement.
Our website you found relates only to one branch of our group and does not reflect all operational activities.
We handle specialized sourcing for our partners, including medical and industrial components.

2. Purpose and destination:

The oxygen sensors are required for a **confirmed order from our European partner**.
The destination country is **within the EU**, and the sensors will be supplied strictly for equipment maintenance.
We are not dealing with any restricted regions, so there are no compliance concerns.

3. Type of requirement:

At the moment this is a **specific project request**, but it may turn into an ongoing requirement depending on our client's service needs.

We would appreciate it if you could proceed with issuing a **formal quotation or pro-forma invoice**, so we can finalize the purchase.

Thank you in advance,
I look forward to your offer.

Best regards,
Alexey Gromtsev
Procurement Department

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Ryan Swaine писал(а) 2025-11-11 18:13:

Dear Alexey Gromtsev

Thank you very much for your email.

We would be happy to quote you, but before we do, please can you help me with the following questions:

- Your website is for a different company name and would suggest you are in the financial industry, please can you explain the connection and your interest in medical O2 sensors?
- I assume you are looking to resell the sensors, please can you let me know the destination country?
- Are you wanting the sensors for a particular project or is it likely to be an ongoing requirement?

I look forward to hearing from you.

Kind regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: <a.gromtsev@zenontrade.com>

Date: Tue, 11 Nov 2025 at 13:43

Subject: Inquiry for Dräger R-23V Oxygen Sensor

To: <info@viamed.co.uk>

Dear Sir or Madam,

I hope this message finds you well.

Could you please provide a quotation and availability information for the following item listed on your website:

- **Product:** Dräger New R-23V Viamed Oxygen Sensor (G0-02)
- **Quantity required:** 58 pcs

Please include unit price, shipping options within Europe, and estimated delivery time.

If possible, kindly confirm that the sensors are new and original Viamed manufacture.

Thank you for your attention. I look forward to your reply.

Best regards,

Alexey Gromtsev

Procurement Department

Zenon Trade LTD

Mladost District, Mladost 4, block 451, entrance 4, floor 4, apt. 34, Sofia 1715, Bulgaria

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