



Kate Griffiths &lt;viamed.kate.griffiths@gmail.com&gt;

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**Fwd: Inquiry for Dräger R-23V Oxygen Sensor**

1 message

**Ryan Swaine** <ryan.swaine@viamed.co.uk>

13 November 2025 at 11:55

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths &lt;kate.griffiths@viamed.co.uk&gt;, Aqib Majeed &lt;aqib.majeed@viamed.co.uk&gt;, Sophie Lines &lt;sophie.lines@viamed.co.uk&gt;

Hi, please can we send a quotation:

58x R-23V - 0110023 (EUR Distributor)

Alexey Gromtsev  
Procurement Department  
+359 2 963 08 81  
[a.gromcev@zenontrade.com](mailto:a.gromcev@zenontrade.com)

Billing:  
Zenon Trade LTD  
Mladost District, Mladost 4, block 451, entrance 4, floor 4, apt. 34, Sofia 1715, Bulgaria

Delivery:  
Zenon Trade LTD  
Treti Mart No 9A  
1532 Kazichene  
Bulgaria

Thank you, Ryan

----- Forwarded message -----

From: **Ryan Swaine** <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>  
Date: Thu, 13 Nov 2025 at 11:52  
Subject: Re: Inquiry for Dräger R-23V Oxygen Sensor  
To: <[a.gromcev@zenontrade.com](mailto:a.gromcev@zenontrade.com)>

Dear Alexey

Thank you very much.

Please find our distributor pricing below, I will ask one of my colleagues to send you a quotation with the complete delivery charges. Please just let us know if you would prefer to make your own transport arrangements.

0110023 Oxygen sensor R-23V = EUR €35 each EXW  
58 pieces are currently available from stock.

Kind regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)

Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

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UK Pavilion – Hall 16, Stand H03-1

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On Thu, 13 Nov 2025 at 11:41, <[a.gromcev@zenontrade.com](mailto:a.gromcev@zenontrade.com)> wrote:

Dear Ryan,

Warehouse address and destination country  
Bulgaria, 1532 Kazichene, Treti Mart No 9A

**Best regards,**  
Alexey Gromtsev  
Procurement Department

Zenon Trade LTD  
Mladost District, Mladost 4, block 451, entrance 4, floor 4, apt. 34, Sofia 1715, Bulgaria  
<https://proact.us.com/en/>  
+359 2 963 08 81  
+359 896 720 616

Ryan Swaine писал(a) 2025-11-13 14:13:

Dear Alexey

Thank you for the clarification.  
Please can you give me the delivery address with the destination country?  
As soon as we have this information, we can prepare a quotation for you.

Kind regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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On Thu, 13 Nov 2025 at 09:29, <[a.gromcev@zenontrade.com](mailto:a.gromcev@zenontrade.com)> wrote:

Dear Ryan,

Thank you for your reply.

Let me clarify the points you mentioned:

1. **Company structure:**

Zenon Trade operates several business directions under different legal entities, including technical procurement.

Our website you found relates only to one branch of our group and does not reflect all operational activities.

We handle specialized sourcing for our partners, including medical and industrial components.

2. **Purpose and destination:**

The oxygen sensors are required for a **confirmed order from our European partner**.

The destination country is **within the EU**, and the sensors will be supplied strictly for equipment maintenance.

We are not dealing with any restricted regions, so there are no compliance concerns.

3. **Type of requirement:**

At the moment this is a **specific project request**, but it may turn into an ongoing requirement depending on our client's service needs.

We would appreciate it if you could proceed with issuing a **formal quotation or pro-forma invoice**, so we can finalize the purchase.

Thank you in advance,  
I look forward to your offer.

**Best regards,**

Alexey Gromtsev

Procurement Department

Zenon Trade LTD

Mladost District, Mladost 4, block 451, entrance 4, floor 4, apt. 34, Sofia 1715, Bulgaria

<https://proact.us.com/en/>

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Ryan Swaine писал(а) 2025-11-11 18:13:

Dear Alexey Gromtsev

Thank you very much for your email.

We would be happy to quote you, but before we do, please can you help me with the following questions:

- Your website is for a different company name and would suggest you are in the financial industry, please can you explain the connection and your interest in medical O2 sensors?
- I assume you are looking to resell the sensors, please can you let me know the destination country?
- Are you wanting the sensors for a particular project or is it likely to be an ongoing requirement?

I look forward to hearing from you.

Kind regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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----- Forwarded message -----

From: <[a.gromcev@zenontrade.com](mailto:a.gromcev@zenontrade.com)>  
Date: Tue, 11 Nov 2025 at 13:43  
Subject: Inquiry for Dräger R-23V Oxygen Sensor  
To: <[info@viamed.co.uk](mailto:info@viamed.co.uk)>

**Dear Sir or Madam,**

I hope this message finds you well.

Could you please provide a quotation and availability information for the following item listed on your website:

- **Product:** Dräger New R-23V Viamed Oxygen Sensor (G0-02)
- **Quantity required:** 58 pcs

Please include unit price, shipping options within Europe, and estimated delivery time.  
If possible, kindly confirm that the sensors are new and original Viamed manufacture.

Thank you for your attention. I look forward to your reply.

**Best regards,**  
Alexey Gromtsev  
Procurement Department

Zenon Trade LTD  
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