



Kate Griffiths <viamed.kate.griffiths@gmail.com>

AW: Purchase Order: BE25-0622-P251682

1 message

Christoph Zellner <christoph.zellner@berntgmbh.de>

4 November 2025 at 11:19

To: "ryan.swaine@viamed.co.uk" <ryan.swaine@viamed.co.uk>

Cc: Kate Griffiths <kate.griffiths@viamed.co.uk>, Stefanie Evers <stefanie.evers@berntgmbh.de>, Mathias Spreemann <mathias.spreemann@berntgmbh.de>

Hi Ryan,

of course we asked them, if they could accept the new lead time, but that is not possible, they also lost the job and are not happy.

With best regards,

Christoph

Christoph Zellner

Bereichsleiter Süd

T: +49-89-891989-25

M: +49-178-56550-56

E: christoph.zellner@berntgmbh.deBernt Messtechnik GmbH | [Petzetstraße 8, D-81245 München](#)

Sitz der Gesellschaft: Düsseldorf Handelsregister Düsseldorf HRB 19231

Geschäftsführer: Dipl.-Ing. Peter Berg, Dipl.-Ing. Alexander Bernt



Von: Ryan Swaine <ryan.swaine@viamed.co.uk>

Gesendet: Dienstag, 4. November 2025 10:33

An: Christoph Zellner <christoph.zellner@berntgmbh.de>

Cc: Kate Griffiths <kate.griffiths@viamed.co.uk>; Stefanie Evers <stefanie.evers@berntgmbh.de>; Mathias Spreemann <mathias.spreemann@berntgmbh.de>

Betreff: Re: Purchase Order: BE25-0622-P251682

Hi Christoph

Thank you, would your client not accept them if we can get the PCB's within the next few weeks?

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
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Mobile: +44 (0) 7803 907117

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17th – 20th November, Düsseldorf
UK Pavilion – Hall 16, Stand H03-1

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On Tue, 4 Nov 2025 at 08:58, Christoph Zellner <christoph.zellner@berntgmbh.de> wrote:

Dear Ryan,

thanks for the feedback, hopefully the customer will come back with a new inquiry, we will see.

Stefanie will contact you soon, how to proceed in this case, but she is on vacation this week. Without the PCBs there is no need for the cells, so we will return it to you as soon as possible.

With best regards,

Christoph

Christoph Zellner

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T: +49-89-891989-25

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Geschäftsführer: Dipl.-Ing. Peter Berg, Dipl.-Ing. Alexander Bernt



Von: Ryan Swaine <ryan.swaine@viamed.co.uk>

Gesendet: Montag, 3. November 2025 11:48

An: Christoph Zellner <christoph.zellner@berntgmbh.de>

Cc: Kate Griffiths <kate.griffiths@viamed.co.uk>; Stefanie Evers <stefanie.evers@berntgmbh.de>

Betreff: Re: Purchase Order: BE25-0622-P251682

Dear Christoph

I apologise for the situation.

The PCBs for your order are expected to arrive before the end of this month. However, we have scheduled a call later today to follow up on the delivery.

Teledyne has informed us that the delay was due to a shortage of a key component. Now that the component has been sourced, we expect lead times to improve. Typically, Teledyne's delivery times are 8–10 weeks.

We receive regular deliveries of the UFO sensors, but due to the sporadic nature of PCB sales, we have been reluctant to carry more than 20 units in stock at any one time. That said, if we know that future orders are in the pipeline, we would be happy to increase our stock levels accordingly.

Please could you confirm how you would like to proceed?

Kind regards
Ryan

Ryan Swaine
International Sales Manager
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----- Forwarded message -----

From: **Christoph Zellner** <christoph.zellner@berntgmbh.de>
Date: Mon, 3 Nov 2025 at 07:59
Subject: AW: Purchase Order: BE25-0622-P251682
To: Kate Griffiths <kate.griffiths@viamed.co.uk>, Stefanie Evers <stefanie.evers@berntgmbh.de>, Mathias Spreemann <mathias.spreemann@berntgmbh.de>
Cc: Sophie Lines <sophie.lines@viamed.co.uk>

Dear Viamed team,

due to the unexpected long lead time of the PC boards, we lost the opportunity to sell a bigger number of cells and PC boards, we will cancel the order for the already delivered cells and ship it back to you. We cannot sell the cells without boards to the customer.

For the future we need to make sure, that we provide realistic delivery times. Could you please check, what are typical delivery dates for 100-200 cells and boards?

With best regards,