



Aqib Majeed &lt;viamed.aqib.majeed2@gmail.com&gt;

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**Fwd: Quotation for MOX3 and Philips SpO2 sensors**

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**Ryan Swaine** <ryan.swaine@viamed.co.uk>

Fri, Aug 29, 2025 at 11:18 AM

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths &lt;kate.griffiths@viamed.co.uk&gt;, Aqib Majeed &lt;aqib.majeed@viamed.co.uk&gt;, Sophie Lines &lt;sophie.lines@viamed.co.uk&gt;

Hi, please can we provide Adriano with a proforma invoice.

HospMalta - CID33804

Thank you very much, Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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----- Forwarded message -----

From: **HospMalta** <[info@hospimalta.com](mailto:info@hospimalta.com)>

Date: Thu, 28 Aug 2025 at 17:13

Subject: Re: Quotation for MOX3 and Philips SpO2 sensors

To: <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

Dear Ryan,

please find the updated quotation.

Kind Regards,

Ad

**Adriano Spiteri**



*Registration Address*

HospitaMalta Ltd  
7, Triq il-Pleju, Birkirkara BKR4473, Malta

*Operational / Shipping Address*

HospitaMalta Ltd  
12, Triq San Giljan, Birkirkara BKR2806, Malta

P: +356 27046515 | M: +356 99494574 | hospitalta.com

VAT/EORI: MT31448730 | Company Reg.: C-109951

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On 28/08/2025 17:51, Ryan Swaine wrote:

Dear Adriano

I am very sorry it has taken this long to come back to you.

5x M1192A - 6011490

5x M1193A - 6012140

5x M1194A - 6012354

5x M1195A - 6011922

**EUR €28 each EXW**

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED

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On Fri, 22 Aug 2025 at 10:59, HospiMalta <[info@hospimalta.com](mailto:info@hospimalta.com)> wrote:

Fantastic. I will return next week with an order for 22 sensors.

Wishing you a Happy Looong weekend,

Ad

**Adriano Spiteri**



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On 22/08/2025 10:58, Ryan Swaine wrote:

Dear Adriano

Thank you very much for your email.

I am confident in the quality of the 0110579, we have a lot of experience with sensors from Honeywell.

I am not sure about the Masimo sensors, but I will have a look into it and get back to you.

I am happy to inform you that we do supply BIS compatible sensors:

4610030 Single Use EEG Sensors for Measurement of the Bispectral Index - Adult = EUR €85.10 / box of 10

4610031 Single Use EEG Sensors for Measurement of the Bispectral Index - Paediatric = EUR €85.10 / box of 10

We have a national holiday on Monday, so I will aim to be in contact on Tuesday.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
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On Fri, 22 Aug 2025 at 09:50, HospiMalta <[info@hospimalta.com](mailto:info@hospimalta.com)> wrote:

Dear Ryan,

Many thanks for your kind reply.

I compared the 0110579 to the 0110403 on the brochure and it seems that it has a longer lifetime and warranty. However, in practice, is it okay in terms of reliability? I don't wish to have issues with this customer since once requested to supply an item, tendency is they keep ordering from the same supplier.

I will meanwhile await your quotation for the Philips sensors.

In addition:

- do you have a Masimo-compatible RD connector neonatal SpO2 sensors?
- do you offer BIS sensors/alternatives?
- do you offer Masimo rSO2 neonatal sensors/alternatives?

Kind Regards,

Ad

**Adriano Spiteri**



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On 21/08/2025 13:02, Ryan Swaine wrote:

Dear Adriano

Thank you very much for your email.

I am pleased to extend to you our distributor pricing:

0110403 Oxygen sensor MAX-3 = EUR €73.30 each EXW

The MAX-3 is an expensive sensor, but I am pleased to be able to offer you a few suitable alternatives:

0110579 Oxygen sensor OOM113 = EUR = €36 each EXW

0110503 Oxygen Sensor MOX3 MediceL = EUR

1 = € 77.40 each EXW

10 = € 54.30 each EXW

50 = € 50.00 each EXW

I have the Philips SpO2 sensors available, but I need to confirm the EUR distributor pricing with one of my colleagues, please allow me until early next week and I will come back to you.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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On Thu, 21 Aug 2025 at 11:33, HospiMalta <[info@hospimalta.com](mailto:info@hospimalta.com)> wrote:

Good morning Ryan.

Will you please send us a quotation for 22x 0110403 as well as 5x M1192A, 5x M1193A, 5x M1194A and 5x M1195A Philips SpO2 sensors if available?

Kind Regards,

Ad

**Adriano Spiteri**

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On 11/07/2025 11:36, Ryan Swaine wrote:

Dear Adriano Spiteri

Thank you for taking the time to visit us at the EBME expo.

Following your conversation with my colleague Steve, please find attached some brief information relating to our range of Flow Sensors, O2 sensors, SpO2 sensors and ECG cables.

Our range is extensive and can be a little overwhelming when trying to identify the correct model. If you would like to let me know which monitors and equipment you need items for or send me pictures of the items you wish to replace, I would be happy to reply with the information on the most suitable models for you.

I look forward to hearing from you. Please don't hesitate to get in touch if you have any questions.

Kind regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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8/29/25, 12:15 PM

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