



Kate 10:46 AM

NOT TECHNICAL, but just to let people know that Cambridge Electronic Industries Ltd, UK have asked for a Q for 144 x 0110432 MAX-250(B). I will wait a bit before I send it in case I need to use distributor pricing, or end user (and if they are a competitor) 😬 (New customer)



Kate 11:48 AM

update to above, looks like they are not a competitor (sensor wise) as they do not sell sensors, they sell cables and connectors. Anyone have ideas if they should be a distributor - wanting x144? I don't want to give them end user pricing in the 1st instance if we can offer a better price as I don't want to put them off...

S

Steve 11:57 AM

Distributor