

Address : Line 1.  
Address : Line 2.  
Address : Line 3.  
Address : Line 4.

Date.

Dear Sirs,

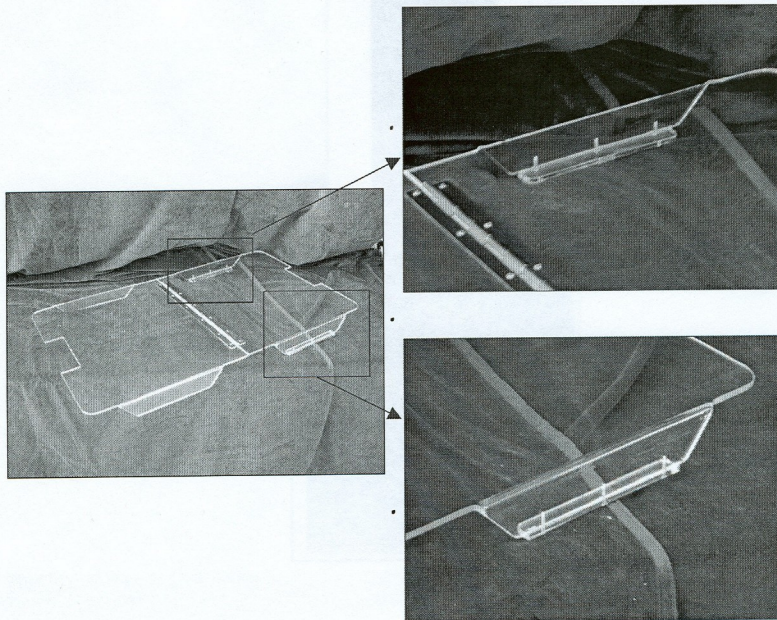
We have recently been informed that babies are occasionally kicking off cot lids.  
Our obvious concern is the possibility that the cotlid could fall into the basinet and hurt the patient.

An investigation has revealed :

1. No reported incidents of the cotlids falling into the basinet.
2. No reported incidents of babies causing damage to themselves kicking the cotlid off.
3. Babies are progressively becoming larger and stronger and possibly more able to dislodge the cotlid. It may therefore becoming appropriate to make a judgment as to the possibility of the cotlid being kicked off and finding another solution for the extra large baby.
4. In the incidents investigated the cotlids have been dislodged or kicked off the basinet onto the floor.

The solutions we offer are twofold.

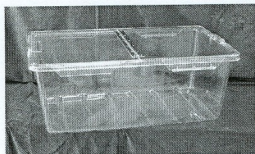
New cotlids are being redesigned with a fold over :-



New design cotlid with fold over each side.

The new design cotlid fits both Nesbitt Evans and Bristol Maid basinetts.

Part Number : ??? Cost : £??.?? + p & p.



New design cotlid on Nesbitt Evans, Hoskins and Bristol Maid basinetts.

We offer a retrofit kit for existing users who believe that incidents of babies kicking off cotlids are becoming a problem :-

- This can be fitted in the hospital by the EBME department.  
A kit of parts with a set of instructions is available.  
Part number : ??? Cost : £??.?? + p & p.
- Cotlids can be returned to Viamed and we will carry out the modification required.  
Please pack carefully and insure against breakage.  
The modified cotlid will be returned to you.  
Part Number ??? Cost : £??.?? per cotlid + p & p.

Yours faithfully,

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Viamed Ltd.