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Ecri Headquarters
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Plymouth Meeting
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August 2003

Dear

You are on our records as a valued customer who has purchased Viamed cot lids.

May I ask you to please to read the enclosed user information, which I believe is self-explanatory. I have also enclosed the current user instructions, which is now supplied with each new cot lid.

We are not aware of any serious incidents, but feel it is good practice to make you aware of any changes and current guidelines regarding this product.

As products can be distributed far from the original delivery point, can I please ask you to pass this information on to your colleagues and anyone in your district that may be using cot lids.

I thank you for your co-operation and should you have any queries or would like further information, please do not hesitate to contact us.

Yours sincerely

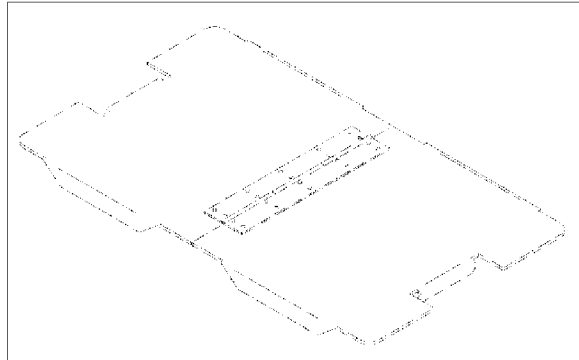
John S Lamb
Managing Director – Viamed Ltd.

August 2003

Viamed Cot Lids **Important User Information**

Viamed has been supplying cot lids to the same standard design since 1987; with a user base that appears to be 100% satisfied and a record of zero customer complaints.

Standard cot lid
with vertical retainers



However, we recently had an incident where the baby kicked the cot lid off the bassinet.

As a result our concern has been the possibility that the cot lid would fall into the bassinet and potentially hurt the patient.

Investigation however has revealed:

1. No reported incidents of the cot lids falling into the bassinet.
2. No reported incidents of babies causing damage to themselves kicking the cot lid off.
3. We are informed that babies are progressively becoming larger and stronger and possibly more able to dislodge the cot lid. It may therefore becoming appropriate to make a judgment as to the possibility of the cot lid being kicked off and finding another solution for the larger babies.
4. In the incident investigated the cot lid had been dislodged or kicked off the bassinet onto the floor.

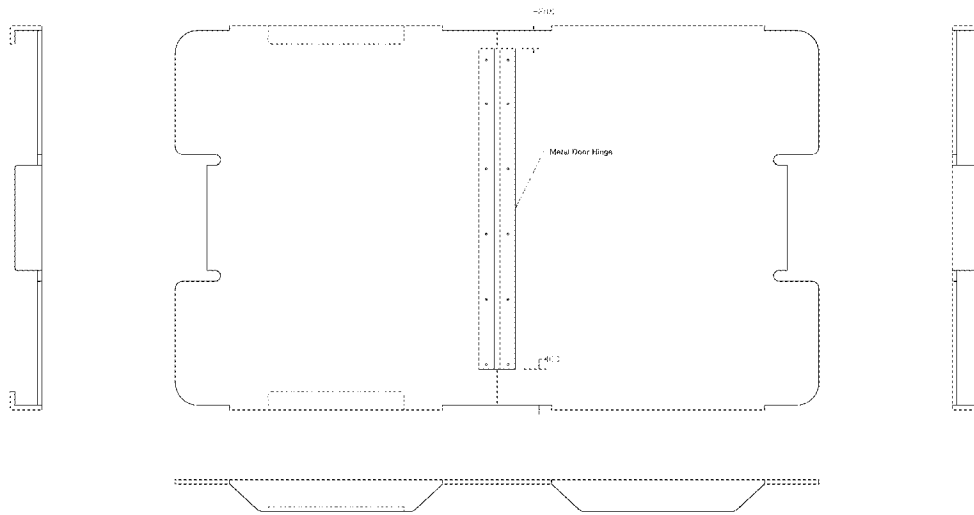
As a result of our enquiries we believe this type of incident may increase in the future and we feel we should bring this to your attention.

There are two alternative solutions.

1. Re-design of the existing standard cot lid.
2. Limit the size of the babies who can be placed in a cot-lid environment.

Firstly we have taken the step of re-designing the cot-lid so that it is hooked over the cot-lid rim and cannot be dislodged. The clinical advice we have been given suggests that the babies will not hurt themselves trying to dislodge the new cot lids.

Cont/-



New style cot lid with a wrap around on one half

New style cot-lids are now being manufactured and supplied.
There are three types to match the three main types of bassinet in current use.

PP8711	Cot-lid to fit Hoskins bassinet.	£100.00
PP8712	Cot-lid to fit Bristol Maid bassinet.	£100.00
PP8713	Cot-lid to fit Nesbit Evans bassinet.	£100.00
Prices exclude V.A.T. and P&P		

Existing Cot-lids

For existing users who believe that incidents of babies kicking off cot lids are a potential problem we offer a retrofit kit.
Essentially two acrylic strips are fitted to the vertical sides of the cot-lid.

The cot lid should be returned to Viamed.
Please pack carefully and insure against breakage.
We will carry out the upgrade and return the cot lid to you.

Cot lid upgrade kit: Part number PP8120	£ 30.00
Price exclude V.A.T. and P&P	

Kind regards

John S. Lamb
Managing Director.

