



Sophie Lines <viamed.sophie.lines@gmail.com>

Re: Price for eye max 2

2 messages

M Zaman <zaman.meditex@gmail.com>
To: Sophie Lines <sophie.lines@viamed.co.uk>

Wed, Jul 9, 2025 at 12:04 PM

Dear Sophie Lines,
Good afternoon.

Thanks for your sending a proforma invoice.

Can you please explain ?

1. I got the price from your side \$50.00/pack but you have prepared the pi \$50.80.

02.. Payment will be made by TT from my side (Including all TT charges) ,. But you have showing a charge \$40.00
Please advise.

With best regards.

M, Zaman

09.07.2025

=====

On Tue, Jul 8, 2025 at 9:04 PM Sophie Lines <sophie.lines@viamed.co.uk> wrote:

Good afternoon,

Please find attached your Proforma Invoice for your requested items. I have used your address in Bangladesh as the shipping address, however please let me know if this should be changed?

Please could you let me know which courier you will be using, and also a contact number we can add for you?

Kind regards

Sophie Lines

Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

<http://www.viamed.co.uk>

Email sophie.lines@viamed.co.uk

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Twitter: twitter.com/ViamedLtd

Facebook Page: Search for Viamed Ltd

Company registered in England, No. 01291765.

E-mail Disclaimer

The information in this email is confidential and may be legally privileged.

It is intended solely for the addressee. Access to this email by anyone else is unauthorized.

If you are not the intended recipient, any disclosure, copying, distribution or any action taken or omitted to be taken in reliance on it, is prohibited and may be unlawful.

If you feel you have received this email in error or would like to be removed from our mailing list, please reply with delete in the subject line or call +44 (0)1535 634542

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Tue, Jul 8, 2025 at 3:09 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Hi, please can we send a proforma invoice.

Thank you, Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

----- Forwarded message -----

From: **M Zaman** <zaman.meditex@gmail.com>
Date: Tue, 8 Jul 2025 at 14:48
Subject: Re: Price for eye max 2
To: <ryan.swaine@viamed.co.uk>

Dear Ryan swaine.

Good afternoon,

Thanks for your nice reply.

As per your sending price eyemask 2. Please make a proforma invoice as below quantity for outside of the UK.

My courier service people collect goods from your factory/Office.

- 01. Blue color =1200 pcs = 60 pack
- 02. Orange color =1200 pcs=60 pack
- 03. Green color=400 pcs = 20 pack

Payment will be made by TT.

Thanking you.

With best regards.

M,Zaman

08.07.2025

=====

On Fri, Jul 4, 2025 at 9:51 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear M Zaman

Please find the pricing attached. We only add VAT if the goods are being delivered to a UK address, UK VAT is 20%.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Tue, 1 Jul 2025 at 17:11, M Zaman <zaman.meditex@gmail.com> wrote:

Dear Rayan ,

Thanks for your prompt reply.

Can you please sent approx total price including vat

Eye max 2 Green 20 unit =1000 pcs

Eye max 2 yellow 20 unit =1000 pcs
Eye max 2 Blue 20 unit =1000 pcs

Best regards
zaman
01.07.25

On Tue, Jul 1, 2025 at 9:54 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:
Hi Zaman

I am sorry, but they will not reduce the price, which is why we also offer an alternative.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Tue, 1 Jul 2025 at 16:40, M Zaman <zaman.meditex@gmail.com> wrote:

Dear Rayan ,
Thanks for your mail,
Can you please talk again with them about reducing the price.
As per your sending price we cannot match this price with our local market.

Thanks again
With best regards.
zaman
01.07.2025

On Mon, Jun 30, 2025 at 2:32 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:
Dear Zaman

I am sorry, Maxtec have increased their pricing and although we have spoken to them about it, they will not decrease the price.
However, we can offer an alternative product, the NeoMask.
The NeoMask is of the same quality you would expect from the EyeMax, but we have them manufactured in Asia and the pricing is more economical.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Sat, 28 Jun 2025 at 12:37, M Zaman <zaman.meditex@gmail.com> wrote:
Dear Tyan swaine,
Thanks for your reply.

The price you sent is too high. How can I do business with this product in my country if the price is so high?

Can you give me the product at the previous price ?

It now takes me 30 cents longer to buy a dollar than it did before. If possible, you can give me the product at the previous price, then it will be possible for me to do business in Bangladesh.

Thanks and best regards.

zaman

28.06.25

=====

On Fri, Jun 27, 2025 at 5:49 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Zaman

Thank you for your email. I am sorry for my late reply, as I have been working at an exhibition this week.

It is nice to hear from you, I am well and pleased to hear you are too.

Please find our latest pricing for the EyeMax 3 eye masks attached.

Please let me know if you have any questions or if you would like to proceed with an order.

Best regards

Ryan

Ryan Swaine

International Sales Manager

VIAMED

www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Tue, 24 Jun 2025 at 13:43, M Zaman <zaman.meditex@gmail.com> wrote:

Dear Mr. Ryan Swaine,

Good afternoon.

This is Zaman from Meditex, Dhaka , Bangladesh.

How are you sir ? We are fine here. Are you available in Viamed ? After receiving my mail, please reply.

Thanks and best regards.

zaman

24.06.2025

=====

Sophie Lines <sophie.lines@viamed.co.uk>
Draft To: M Zaman <zaman.meditex@gmail.com>

Wed, Jul 9, 2025 at 12:11 PM

Good afternoon,

Thank you for your reply. Please can you let me know where you have seen or been told the price was \$50.00 so I can look into this?

Please see a screenshot of our price list which does show the prices at \$50.80 per pack:

USD Distributor Price List - EyeMax 2

Reference	Description	Price
1114005	EyeMax 2 Neonatal Phototherapy Mask Regular Occipital - Frontal Circumference: 32 - 38 cm. Ref. R300P01 Pack of 20	\$50.80
1114006	EyeMax 2 Neonatal Phototherapy Mask Premie Occipital - Frontal Circumference: 26 - 32 cm. Ref. R300P02 Pack of 20	\$50.80
1114007	EyeMax 2 Neonatal Phototherapy Mask Micro Occipital - Frontal Circumference: 20 - 26 cm. Ref. R300P03 Pack of 20	\$50.80

I have removed the bank charges from your Proforma invoice and attached the new copy.

Kind regards

Sophie Lines

Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

<http://www.viamed.co.uk>

Email sophie.lines@viamed.co.uk

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Twitter: twitter.com/ViamedLtd

Facebook Page: Search for Viamed Ltd

Company registered in England, No. 01291765.

E-mail Disclaimer

The information in this email is confidential and may be legally privileged.

It is intended solely for the addressee. Access to this email by anyone else is unauthorized.

If you are not the intended recipient, any disclosure, copying, distribution or any action taken or omitted to be taken in reliance on it, is prohibited and may be unlawful.

If you feel you have received this email in error or would like to be removed from our mailing list, please reply with delete in the subject line or call +44 (0)1535 634542

GDPR / Privacy Policy available at www.viamed.co.uk/policy

[Quoted text hidden]