



Sophie Lines &lt;viamed.sophie.lines@gmail.com&gt;

**Fwd: Price for eye max 2**

1 message

**Ryan Swaine** <ryan.swaine@viamed.co.uk>

Tue, Jul 8, 2025 at 3:09 PM

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths &lt;kate.griffiths@viamed.co.uk&gt;, Aqib Majeed &lt;aqib.majeed@viamed.co.uk&gt;, Sophie Lines &lt;sophie.lines@viamed.co.uk&gt;

Hi, please can we send a proforma invoice.

Thank you, Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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----- Forwarded message -----

From: **M Zaman** <[zaman.meditex@gmail.com](mailto:zaman.meditex@gmail.com)>

Date: Tue, 8 Jul 2025 at 14:48

Subject: Re: Price for eye max 2

To: <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

Dear Ryan swaine.

Good afternoon,

Thanks for your nice reply.

As per your sending price eyemask 2. Please make a proforma invoice as below quantity for outside of the UK.

My courier service people collect goods from your factory/Office.

- 01. Blue color =1200 pcs = 60 pack
- 02. Orange color =1200 pcs=60 pack
- 03. Green color=400 pcs = 20 pack

Payment will be made by TT.

Thanking you.

With best regards.

M,Zaman

08.07.2025

On Fri, Jul 4, 2025 at 9:51 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Dear M Zaman

Please find the pricing attached. We only add VAT if the goods are being delivered to a UK address, UK VAT is 20%.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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On Tue, 1 Jul 2025 at 17:11, M Zaman <[zaman.meditex@gmail.com](mailto:zaman.meditex@gmail.com)> wrote:

Dear Rayan ,  
Thanks for your prompt reply.  
Can you please sent approx total price including vat

Eye max 2 Green    20 unit =1000 pcs  
Eye max 2 yellow    20 unit =1000 pcs  
Eye max 2 Blue      20 unit =1000 pcs

Best regards

zaman

01.07.25

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On Tue, Jul 1, 2025 at 9:54 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Hi Zaman

I am sorry, but they will not reduce the price, which is why we also offer an alternative.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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On Tue, 1 Jul 2025 at 16:40, M Zaman <[zaman.meditex@gmail.com](mailto:zaman.meditex@gmail.com)> wrote:

Dear Rayan ,  
Thanks for your mail,  
Can you please talk again with them about reducing the price.  
As per your sending price we cannot match this price with our local market.

Thanks again  
With best regards.  
zaman  
01.07.2025

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On Mon, Jun 30, 2025 at 2:32 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Dear Zaman

I am sorry, Maxtec have increased their pricing and although we have spoken to them about it, they will not decrease the price.  
However, we can offer an alternative product, the NeoMask.  
The NeoMask is of the same quality you would expect from the EyeMax, but we have them manufactured in Asia and the pricing is more economical.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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On Sat, 28 Jun 2025 at 12:37, M Zaman <[zaman.meditex@gmail.com](mailto:zaman.meditex@gmail.com)> wrote:

Dear Tyan swaine,  
Thanks for your reply.  
The price you sent is too high. How can I do business with this product in my country if the price is so high?  
Can you give me the product at the previous price ?  
It now takes me 30 cents longer to buy a dollar than it did before. If possible, you can give me the product at the previous price, then it will be possible for me to do business in Bangladesh.

Thanks and best regards.

zaman  
28.06.25  
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On Fri, Jun 27, 2025 at 5:49 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Dear Zaman

Thank you for your email. I am sorry for my late reply, as I have been working at an exhibition this week.

It is nice to hear from you, I am well and pleased to hear you are too.  
Please find our latest pricing for the EyeMax 3 eye masks attached.

Please let me know if you have any questions or if you would like to proceed with an order.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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On Tue, 24 Jun 2025 at 13:43, M Zaman <[zaman.meditex@gmail.com](mailto:zaman.meditex@gmail.com)> wrote:

Dear Mr. Ryan Swaine,  
Good afternoon.  
This is Zaman from Meditex, Dhaka , Bangladesh.  
How are you sir ? We are fine here. Are you available in Viamed ? After receiving my mail, please reply.

Thanks and best regards.

zaman  
24.06.2025  
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