



Kate Griffiths <viamed.kate.griffiths@gmail.com>

RE: New inquiry

1 message

itoha@sk-co-ltd.com <itoha@sk-co-ltd.com>
To: Kate Griffiths <kate.griffiths@viamed.co.uk>

10 June 2025 at 01:23

Hi Kate,
I hope I can say you a good morning when you see this message.

Thank you for the invoice. Sorry, but this time we will place an order without insurance.

So, the total amount will be 1507.8, correct?

Thank you for your continued support.

Best Regards,
Atsuko

From: Kate Griffiths <kate.griffiths@viamed.co.uk>
Sent: Monday, June 9, 2025 10:09 PM
To: itoha@sk-co-ltd.com
Subject: Re: New inquiry

Good afternoon Atsuko,

Please see attached proforma invoice, valid for 30 days.

The lead time would be approximately 3-4 weeks.

Kind regards

Kate Griffiths

<http://www.viamed.co.uk>

Email kate.griffiths@viamed.co.uk

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Twitter: twitter.com/ViamedLtd

Facebook Page: Search for Viamed Ltd

Company registered in England, No. 01291765.

Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

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On Mon, 9 Jun 2025 at 13:13, Main Account <viamedinbox@gmail.com> wrote:

----- Forwarded message -----

From: Main Account <viamedinbox@gmail.com>
Date: Mon, 9 Jun 2025 at 13:10
Subject: Fwd: New inquiry
To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>

----- Forwarded message -----

From: <itoha@sk-co-ltd.com>
Date: Sat, 7 Jun 2025 at 02:52
Subject: RE: New inquiry
To: <ryan.swaine@viamed.co.uk>

Dear Ryan,
Thank you for providing me with this information.

I would appreciate it if you could add the shipping fee to the invoice.

Thank you so much and have a great weekend!

Best regards,
Atsuko

From: Ryan Swaine <ryan.swaine@viamed.co.uk>
Sent: Saturday, June 7, 2025 12:57 AM
To: itoha@sk-co-ltd.com
Subject: Re: New inquiry

Dear Arsuko

Thank you very much.

My colleagues in our sales office are setting you up on our system and they will email you a proforma invoice.

Please check the invoice and let us know if there are any amendments required or if you have any concerns.

Our bank details will be listed at the bottom of the invoice, once your payment has been received, we will start the order process.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Fri, 6 Jun 2025 at 16:37, <itoha@sk-co-ltd.com> wrote:

Dear Ryan,
I hope you're doing well.
We will place an order for 15 pcs this time.

Could you please let me know how to proceed with the payment?

We would like to go with your UPS service: UPS Express Saver at EUR €64.05.

Also, if you have time, could you please provide any updates regarding the matter I sent last time?

Best Regards,
Atsuko

From: itoha@sk-co-ltd.com <itoha@sk-co-ltd.com>
Sent: Thursday, June 5, 2025 8:11 PM
To: 'ryan.swaine@viamed.co.uk' <ryan.swaine@viamed.co.uk>
Subject: RE: New inquiry

Dear Ryan,
Thank you for you calculate! We will share this with my manager.
May I ask you one more thing? Can We get Rohs certification?
Thank you.

Best Regards,
Atsuko

From: Ryan Swaine <ryan.swaine@viamed.co.uk>
Sent: Thursday, June 5, 2025 6:39 PM
To: itoha@sk-co-ltd.com
Subject: Re: New inquiry

Dear Atsuko

Please find the approximate shipping costs using our UPS account:

UPS Express Saver = EUR €64.05

Insurance = EUR €14.44

The Insurance is not mandatory, but if the parcel is lost or damaged, UPS will only cover up to a value of €70.

Please note that the UPS charges can vary slightly from day to day.

Please let me know if you have any questions or if you would like us to put an official quotation or proforma invoice together for you.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Wed, 4 Jun 2025 at 17:22, <itoha@sk-co-ltd.com> wrote:

Dear Ryan,
Thank you, I really appreciate hearing from you.

The destination is:

3-14-2 Motoasakusa, Taito-ku,

Tokyo 111-0042, Japan.

I usually use DHL or FedEx, but their prices aren't always the best. So I'm always looking for better options for our clients.

Thank you.
Best Regards,
Atsuko

From: Ryan Swaine <ryan.swaine@viamed.co.uk>

Sent: Thursday, June 5, 2025 12:54 AM

To: itoha@sk-co-ltd.com

Subject: Re: New inquiry

Dear Atsuko

Thank you very much for your call, it was nice to speak to you.

We use UPS, I can give you a quotation if you can provide me with your complete delivery/billing address.

Alternatively, you can use your own courier and arrange a collection if this suits you.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Wed, 4 Jun 2025 at 16:34, <itoha@sk-co-ltd.com> wrote:

Thank you, Ryan.

I forgot to ask, can I request a specific shipping company, such as DHL or FedEx, if we place an order?

Best Regards,
Atsuko

From: Ryan Swaine <ryan.swaine@viamed.co.uk>

Sent: Wednesday, June 4, 2025 11:42 PM

To: itoha@sk-co-ltd.com

Subject: Re: New inquiry

Dear Atsuko

I can confirm they would be the exact same sensor.

Box dimensions for 15x sensors:

31x31x22cm, 1.5kg

Best regards

Ryan

Ryan Swaine

International Sales Manager

VIAMED

www.viamed.co.uk

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On Wed, 4 Jun 2025 at 15:28, <itoha@sk-co-ltd.com> wrote:

Hi

Thank you for your response. Is it the same product as shown in the photos? If so, could you please inform us of the package size for 15 pieces? We need to check the shipping to Japan as the destination.

thank you for your attention this matter.



Best Regards,
Atsuko

From: Ryan Swaine <ryan.swaine@viamed.co.uk>

Sent: Wednesday, June 4, 2025 7:48 PM

To: itoha@sk-co-ltd.com

Subject: Re: New inquiry

Dear Atsuko

Thank you very much for your email. Please find our distributor pricing below. There is no minimum order quantity. If you decide to proceed with larger orders, we can review the possibility of a further discount:

0110710 – Oxygen sensor MLF-16D = EUR €96.25 each EXW

Please do not hesitate to contact me if you need any further information or if you would like to explore alternative sensors.

I look forward to hearing from you.

Kind regards
Ryan

Ryan Swaine
International Sales Manager
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Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: <itoha@sk-co-ltd.com>

Date: Wed, 4 Jun 2025 at 03:47

Subject: New inquiry

To: <info@viamed.co.uk>

Dear Customer Support,

I hope you're doing well.

We have an inquiry regarding a prototype project for 15 pcs. Please find this image for MLF-16D. During our search, we came across your company.

Would it be possible for us to provide a quotation for 15pcs and 500pcs and 1000pcs.

Thank you in advance.



Atsuko



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