



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: Fw: Follow-up on MaxO2+AE – Price, Delivery, and Product Inquiries from Taiwan Getech

1 message

Ryan Swaine <ryan.swaine@viamed.co.uk>

6 June 2025 at 09:27

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@viamed.co.uk>, Aqib Majeed <aqib.majeed@viamed.co.uk>, Sophie Lines <sophie.lines@viamed.co.uk>

Hi, please can we send a quotation, I will take care of the vendor information form.

Thank you, Ryan

USD Distributor

1x MaxO2+AE Oxygen Analyzer (Part No. 0111261) – USD \$337.40 each, EXW

Contact: Yan Chen - Product supervisor

+886 972231742

yan_chen@getech.com.tw

Company: Great Engineering Technology Corp.

Rm. 813, 8F., [No. 53, Minquan Rd.](#), [Yonghe](#) Dist., New Taipei City 234, Taiwan (R.O.C.)

Ryan Swaine

International Sales Manager

VIAMED

www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw>

Date: Fri, 6 Jun 2025 at 04:39

Subject: Fw: Follow-up on MaxO2+AE – Price, Delivery, and Product Inquiries from Taiwan Getech

To: Ryan Swaine <ryan.swaine@viamed.co.uk>

Cc: 巨研-Jacko_Kao (高瑋澤) <jacko_kao@getech.com.tw>, 巨研-Willie_Liao (廖志偉) <willie_liao@getech.com.tw>, 巨研-Mei_Huang (黃資育) <mei@getech.com.tw>

Hi Ryan,

Here is our billing and delivery address:

Rm. 813, 8F., [No. 53, Minquan Rd.](#), [Yonghe](#) Dist., New Taipei City 234, Taiwan (R.O.C.)

Also, as part of our internal process, we kindly ask if you could help fill in the **vendor information**.

Once we confirm the order, we will deliver the signed quotation along with our **purchase order (PO)**.

Please see the attached files for your reference.

Best Regards,

Yan Chen

Product supervisor | Great Engineering Technology Corp.

E-mail: yan_chen@getech.com.tw

Phone: +886 972231742

寄件者: 巨研-Mei_Huang (黃資育) <mei@getech.com.tw>

寄件日期: 星期五, 6月 6, 2025 09:01

收件者: 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw>

副本: 巨研-Willie_Liao (廖志偉) <willie_liao@getech.com.tw>; 巨研-Jacko_Kao (高瑋澤) <jacko_kao@getech.com.tw>; 巨研-Yan_Kuo (郭志陽) <yan_kuo@getech.com.tw>

主旨: RE: Follow-up on MaxO2+AE – Price, Delivery, and Product Inquiries from Taiwan Getech

Hi Yan,

Ship & Bill to : Rm. 813, 8F., **No.53, Minquan Rd., Yonghe** Dist., New Taipei City 234, Taiwan(R.O.C.)

附件廠商基本資料可否也請供應商也協助填寫，國外供應商確認下單後亦會再回覆PO提供(如附word)，提供參考，謝謝。

Looking forward to your reply/feedback

*煩有任何問題，請再與我聯絡。

MEI HUANG 黃資育

巨研科技股份有限公司

Great Engineering Technology Corp.

TEL:02-29457272*340

FAX:02-29458181

MAIL ADDRESS:mei@getech.com.tw

address:234 新北市永和區民權路53號8樓



From: 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw>

Sent: Thursday, June 5, 2025 6:31 PM

To: 巨研-Mei_Huang (黃資育) <mei@getech.com.tw>

Cc: 巨研-Willie_Liao (廖志偉) <willie_liao@getech.com.tw>; 巨研-Jacko_Kao (高瑋澤) <jacko_kao@getech.com.tw>; 巨研-Yan_Kuo (郭志陽) <yan_kuo@getech.com.tw>

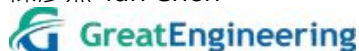
Subject: FW: Follow-up on MaxO2+AE – Price, Delivery, and Product Inquiries from Taiwan Getech

Hi Mei,

我這邊在跟廠商確認報價，他想請我們提供一下完整的帳單地址和收貨地址。
這部分可以麻煩幫我確認一下嗎？或者我可以請誰協助處理呢？

Best Regards,

陳彥燕 Yan Chen



巨研科技股份有限公司

E-mail: yan_chen@getech.com.tw

電話：02-29457272分機349

234 新北市永和區民權路53號8樓813室

From: Ryan Swaine <ryan.swaine@viamed.co.uk>

Sent: Thursday, June 5, 2025 6:16 PM

To: 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw>

Subject: Re: Follow-up on MaxO2+AE – Price, Delivery, and Product Inquiries from Taiwan Getech

Hi Yan

No problem, please can you provide me with your complete billing and delivery address details?

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Thu, 5 Jun 2025 at 11:04, 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw> wrote:

Dear Ryan,

Sorry for the correction — at this time, we only need a quotation for one unit of the MaxO2+AE Oxygen Analyzer.

Thank you again for your support.

Best Regards,
Yan Chen
Product supervisor | Great Engineering Technology Corp.
E-mail: yan_chen@getech.com.tw
Phone: +886 972231742

From: Ryan Swaine <ryan.swaine@viamed.co.uk>
Sent: Thursday, June 5, 2025 5:47 PM
To: 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw>
Subject: Re: Follow-up on MaxO2+AE – Price, Delivery, and Product Inquiries from Taiwan Getech

Dear Yan

Thank you very much. Please can you confirm the quantity or is it just 1 of each item?

Best regards
Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Thu, 5 Jun 2025 at 10:43, 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw> wrote:

Dear Ryan,

I hope this message finds you well.

We'd appreciate it if you could kindly provide a formal quotation for the following items, to support our internal process:

- MaxO2+AE Oxygen Analyzer (Part No. 0111261) – USD \$337.40 each, EXW
- MAX-250E Oxygen Sensor (Part No. 0110429) – USD \$60.10 each, EXW

Thank you again for your support. I look forward to staying in touch.

Best Regards,
Yan Chen
Product supervisor | Great Engineering Technology Corp.
E-mail: yan_chen@getech.com.tw
Phone: +886 972231742

From: Ryan Swaine <ryan.swaine@viamed.co.uk>
Sent: Wednesday, May 28, 2025 10:22 PM
To: 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw>
Subject: Re: Follow-up on MaxO2+AE – Price, Delivery, and Product Inquiries from Taiwan Getech

Dear Yan Chen

I apologise for the delay in my reply.

Could you kindly confirm whether the prices previously quoted are still valid? If there have been any recent updates, we would appreciate the latest pricing.

Same pricing as previously quoted:

0111261 MaxO2+AE Oxygen analyser = USD \$337.40 each EXW

0110429 Oxygen sensor MAX-250E - USD \$60.10 each EXW

Does the MaxO2+AE Oxygen Analyzer come with the MAX-250E oxygen sensor included, or is it sold separately?

It is supplied with the sensor

May I ask about your typical lead time? If we place an order, how many days do you usually require to prepare and ship the product?

The MaxO2+AE is not currently a stock item, lead times can vary but are typically 6 weeks

Could you please advise your standard payment terms and accepted payment methods?

We would have to ask for prepayment by bank transfer, this can be discussed after we have a trading history together

How do you typically arrange shipments? Do you work with any specific logistics partners, or do you prefer that we arrange pickup?

We work with UPS and we can quote you for this, but you are welcome to arrange collection if you would prefer

Lastly, could you confirm the warranty periods for both the MaxO2+AE unit and the MAX-250E sensor?

24 months from the date of invoice

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Wed, 28 May 2025 at 10:07, 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw> wrote:

Hi Ryan,

Sorry to bother you again. We had sent some questions earlier, but we have a few more to clarify.

To avoid confusion, we've combined everything into this one email.

Please kindly refer to this version as the updated and complete list. Thanks again for your help!

1. Could you kindly confirm whether the prices previously quoted are still valid? If there have been any recent updates, we would appreciate the latest pricing.
2. Does the MaxO2+AE Oxygen Analyzer come with the MAX-250E oxygen sensor included, or is it sold separately?
3. May I ask about your typical lead time? If we place an order, how many days do you usually require to prepare and ship the product?
4. Could you please advise your standard payment terms and accepted payment methods?
5. How do you typically arrange shipments? Do you work with any specific logistics partners, or do you prefer that we arrange pickup?
6. Lastly, could you confirm the warranty periods for both the MaxO2+AE unit and the MAX-250E sensor?

Thank you in advance for your assistance. We look forward to your response.

Best Regards,
Yan Chen
Product supervisor | Great Engineering Technology Corp.
E-mail: yan_chen@getech.com.tw
Phone: +886 972231742

From: 巨研-Yan_Chen (陳彥燕)
Sent: Tuesday, May 27, 2025 6:00 PM
To: ryan.swaine@viamed.co.uk
Subject: RE: Medica - O2 Sensors

Dear Ryan,

I hope this message finds you well.
Thank you for your reply and the pricing details.

We would like to confirm if the prices you shared are still valid, or if there have been any recent updates.

Additionally, we have a few questions:

1. Does the MaxO2+AE Oxygen Analyser include the MAX-250E oxygen sensor?
2. How do you usually arrange the shipment?
3. What is the warranty period for MaxO2+AE and MAX-250E?

Looking forward to your reply. Thank you!

Best Regards,
Yan Chen
Product supervisor | Great Engineering Technology Corp.
E-mail: yan_chen@getech.com.tw
Phone: +886 972231742

From: Ryan Swaine <ryan.swaine@viamed.co.uk>
Sent: Monday, January 20, 2025 6:11 PM
To: 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw>
Subject: Re: Medica - O2 Sensors

Dear Yan Chen

Thank you very much for your email. I am sorry for the delay in getting back to you, as I have been away from the office.

We would be happy to supply you and we would be happy for you to promote our products on your website. Please find the distributor pricing below for the MaxO2+AE and Max-250E:

0111261 MaxO2+AE Oxygen analyser = USD \$337.40 each EXW

0110429 Oxygen sensor MAX-250E - USD \$60.10 each EXW

I have attached some information and our distributor pricing for our V1000 Foetal Heart Simulator.

I look forward to your feedback and please do not hesitate to contact me if you have any questions.

Kind regards

Ryan

Ryan Swaine

International Sales Manager

VIAMED

www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Wed, 15 Jan 2025 at 03:05, 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw> wrote:

Dear Ryan,

It was a pleasure meeting you at the exhibition. We are currently the exclusive distributor of FLUKE BIOMEDICAL in Taiwan. However, due to pricing concerns, we are looking for alternative suppliers for the MaxO2+AE.

We have received some customer inquiries about the MaxO2+AE in the past, but the high price has often deterred them from placing orders. Therefore, we would like to inquire about the pricing for the MaxO2+AE as well as the sensor MAX-250E. Additionally, could you please let us know if there is a minimum order quantity for these items?

Furthermore, I also noticed your V1000 Fetal Heart Simulator at the exhibition. Products like this are quite rare in the market, and we are keen to provide our customers with more options. We would appreciate it if you could provide the pricing details for this product and any related accessories.

Lastly, I would like to ask about your interest in collaboration. Would you be open to featuring your products on GETECH's website to increase their visibility and promote them to our clients?

[Solutions | Great Engineering Technology Corporation](#)

We look forward to your response and hope for the possibility of working together.

Best Regards,

Yan Chen

Product supervisor | Great Engineering Technology Corp.

E-mail: yan_chen@getech.com.tw

Phone: +886 972231742

From: Ryan Swaine <ryan.swaine@viamed.co.uk>

Sent: Saturday, November 30, 2024 1:35 AM

To: 巨研-Yan_Chen (陳彥燕) <yan_chen@getech.com.tw>

Subject: Medica - O2 Sensors

Dear Yan Chen

Thank you for taking the time to visit us at Medica; it was a pleasure meeting you.

Following our conversation, please find attached some information regarding our V1000 Foetal Heart Simulator and range of Oxygen Sensors.

In regards to the O2 sensors, we have a very large range, if you would like to let us know what equipment you require sensors for we can help identify the correct sensors for you.

I look forward to hearing from you. Please don't hesitate to contact me if you have any questions or would like to discuss your requirements further.

Kind regards
Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
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--- GETECH 25 Anniversary ---

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--- GETECH 25 Anniversary ---

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2 attachments



外國廠商基本資料(Vender information).xls
18K



空白PO.docx
59K