



Aqib Majeed &lt;viamed.aqib.majeed2@gmail.com&gt;

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**Fwd: Order 25/00571**

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**Ryan Swaine** <ryan.swaine@viamed.co.uk>

Tue, Apr 22, 2025 at 10:57 AM

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths &lt;kate.griffiths@viamed.co.uk&gt;, Aqib Majeed &lt;aqib.majeed@viamed.co.uk&gt;, Sophie Lines &lt;sophie.lines@viamed.co.uk&gt;

Hi

Please can we send a proforma invoice. EUR end-user.

Thank you, Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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----- Forwarded message -----

From: **Gianni Placentino - Delta P Srl** <[gianni.placentino@deltap.it](mailto:gianni.placentino@deltap.it)>

Date: Fri, 18 Apr 2025 at 14:48

Subject: Order 25/00571

To: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk) <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>Cc: Pasquale Cardinale <[pasquale.cardinale@deltap.it](mailto:pasquale.cardinale@deltap.it)>

Hi Ryan

Attached we send our order 25/571 where you will find all the company references, for the shipment I ask you to proceed with DHL our subscription code 965236531 , let me have your proforma to proceed with the payment

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**Da:** Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>**Inviato:** venerdì 4 aprile 2025 11:51

**A:** Gianni Placentino - Delta P Srl <[gianni.placentino@deltap.it](mailto:gianni.placentino@deltap.it)>  
**Cc:** Pasquale Cardinale <[pasquale.cardinale@deltap.it](mailto:pasquale.cardinale@deltap.it)>  
**Oggetto:** Re: I: I: Offer request for Portable oxygen analyzer for medical gases test

Hi Gianni

You purchase directly or via Medical, that is up to you.

The MAX-250E sensors are available from stock most of the time, so we can dispatch them within 1-2 days of receipt of order.

If you would like us to put a proforma invoice together for you for the analysers, please send me your complete delivery/billing address, company eori number and the contact details we should use on the shipping documentation.

Kind regards

Ryan

Ryan Swaine  
International Sales Manager  
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On Fri, 4 Apr 2025 at 07:21, Gianni Placentino - Delta P Srl <[gianni.placentino@deltap.it](mailto:gianni.placentino@deltap.it)> wrote:

Hi Ryan

The idea is to buy two MaxO2+AE Oxygen analyzers and two spare MAX-250E Oxygen sensors, but if you tell me that you do not recommend only the two analyzers, how long would it take to get the spare parts? Also, can I buy them from you or do I have to contact Medival?

I await your response

Best regards

---

**Da:** Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

**Inviato:** giovedì 3 aprile 2025 18:04

**A:** Gianni Placentino - Delta P Srl <[gianni.placentino@deltap.it](mailto:gianni.placentino@deltap.it)>

**Oggetto:** Re: I: I: Offer request for Portable oxygen analyzer for medical gases test

Hi Gianni

No problem, we have both models available from stock, can you let me know which one you require?

I would not recommend purchasing spare sensors, as it is recommended that sensors are put into use within 6 months of purchase.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
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On Thu, 3 Apr 2025 at 15:37, Gianni Placentino - Delta P Srl <[gianni.placentino@deltap.it](mailto:gianni.placentino@deltap.it)> wrote:

Hi Ryan

Sorry for the misunderstanding, now it's clear, I confirm that we have verified and your certification is compliant, at this point we can issue the order directly to you? Correct? Can you also tell me the shipping times for two instruments?

Best regards

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**Da:** Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

**Inviato:** giovedì 3 aprile 2025 16:31

**A:** Gianni Placentino - Delta P Srl <[gianni.placentino@deltap.it](mailto:gianni.placentino@deltap.it)>

**Cc:** Pasquale Cardinale <[pasquale.cardinale@deltap.it](mailto:pasquale.cardinale@deltap.it)>

**Oggetto:** Re: I: I: Offer request for Portable oxygen analyzer for medical gases test

Hi Gianni

My main concern would be registration, I am not sure if they are registered in Italy, are you able to check and let me know?

Medival are partners of ours and they take care of the registration for products they import and supply, so I would recommend using them.

Kind regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED

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On Thu, 3 Apr 2025 at 15:26, Gianni Placentino - Delta P Srl <[gianni.placentino@deltap.it](mailto:gianni.placentino@deltap.it)> wrote:



Dear Ryan

I am the purchasing manager, I would like to send you an order for two instruments with their spare sensors, I would like to understand if the order must be registered to your company or as you indicated in previous emails do you have resellers in Italy “ via our partners in Italy who supply Maxtec products, Medival” , I kindly await your references to proceed with the official order

Best regards

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**Da:** Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

**Inviato:** martedì 1 aprile 2025 14:52

**A:** Pasquale Cardinale <[pasquale.cardinale@deltap.it](mailto:pasquale.cardinale@deltap.it)>

**Oggetto:** Re: I: Offer request for Portable oxygen analyzer for medical gases test

Dear Pasquale

Please find the CE certificate attached, they are currently MDD transitioning to MDR.

- 0111260 MaxO2+A Oxygen analyser = EUR €402 each EXW
- 0111261 MaxO2+AE Oxygen analyser = EUR €413.50 each EXW

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
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On Tue, 1 Apr 2025 at 13:08, Pasquale Cardinale <[pasquale.cardinale@deltap.it](mailto:pasquale.cardinale@deltap.it)> wrote:

Dear Ryan,

thanks for your reply.

Yes correct we need CE medical device certificate according to MDD or MDR and replaceable sensor and replaceable battery.

Please quote solution with cable and external sensor and attach the corresponding CE MDR certificate

Thanks

Best Regards

**Da:** Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

**Inviato:** martedì 1 aprile 2025 14:02

**A:** Pasquale Cardinale <[pasquale.cardinale@deltap.it](mailto:pasquale.cardinale@deltap.it)>

**Oggetto:** Re: Offer request for Portable oxygen analyzer for medical gases test

Dear Pasquale

Thank you very much for your email and I apologise for the late reply.

As I suspect you do not need any alarms for constant monitoring, but still require a medical accreditation and a replaceable sensor, the options are as follows:

- 0111260 MaxO2+A Oxygen analyser
- 0111261 MaxO2+AE Oxygen analyser

The only difference between the two analysers is that the first has an internal sensor and the second has a cable between the analyser and the sensor.

As registration is required in Italy for medical accredited equipment, it may be best that the quotation is done via our partners in Italy who supply Maxtec products, Medival.

If you are happy for me to pass your details on to them, they can issue you with a quotation.

I look forward to your response and please do not hesitate to contact me if you have any questions.

Kind regards

Ryan

Ryan Swaine  
International Sales Manager

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On Mon, 24 Mar 2025 at 11:09, Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> wrote:

**Gianni Placentino**

**Ufficio Acquisti**

[gianni.placentino@deltap.it](mailto:gianni.placentino@deltap.it)

**DELTA P S.r.l. - [www.deltap.it](http://www.deltap.it)**

**Sede: Via Thansau, 4 - 20088 Rosate (MI) Italy - Tel. +39.02.900.05.313 Fax +39.02.900.05.255 - Mail:[info@deltap.it](mailto:info@deltap.it)**



----- Forwarded message -----

From: **Pasquale Cardinale** <[pasquale.cardinale@deltap.it](mailto:pasquale.cardinale@deltap.it)>

Date: Mon, 24 Mar 2025 at 10:59

Subject: Offer request for Portable oxygen analyzer for medical gases test

To: [info@viamed.co.uk](mailto:info@viamed.co.uk) <[info@viamed.co.uk](mailto:info@viamed.co.uk)>  
Cc: Gianni Placentino - Delta P Srl <[gianni.placentino@deltap.it](mailto:gianni.placentino@deltap.it)>



Dear sirs,

we hereby request a quotation for n.1 portable oxygen analyzer range 0 -100% for test of medical gas pipeline systems.

One of the products of the types shown on your site at the following link could be right for us.

<https://www.viamed.online/collections/oxygen-monitors>

It is needed that:

- The analyzer have replaceable battery
- The cell must be replaceable
- The device must be **CE marked as medical device** according to MDD or MDR regulation (please attach certificate)

Please quote both analyzer and spare part cell

Thank you in advance

Best Regards

**Ing. Pasquale Cardinale**

**Ufficio Tecnico Prodotti**

[pasquale.cardinale@deltap.it](mailto:pasquale.cardinale@deltap.it)

**DELTA P S.r.l. - [www.deltap.it](http://www.deltap.it)**

**Sede: Via Thansau, 4 - 20088 Rosate (MI) Italy - Tel. +39.02.900.05.313 Fax +39.02.900.05.255 - Mail:[info@deltap.it](mailto:info@deltap.it)**



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**ORDER 25.571.pdf**

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