



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: Quote request

1 message

Main Account <viamedinbox@gmail.com>

15 April 2025 at 09:22

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>

----- Forwarded message -----

From: **Willetts, Sarah** <sarah.willetts@siemens-healthineers.com>

Date: Tue, 15 Apr 2025 at 08:08

Subject: RE: Quote request

To: Steve Hardaker <steve.hardaker@viamed.co.uk>

Hi Steve

I hope you are well?

I have sign off to go ahead and order qty16 of the Maxo2 ME monitors.

Are you able to send me a quote alongside any maintenance costs and also a PAQ please?

With best regards,
Sarah Willetts
MES Customer Service Team Leader

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From: Steve Hardaker <steve.hardaker@viamed.co.uk>**Sent:** 20 January 2025 10:55

To: Willetts, Sarah <sarah.willetts@siemens-healthineers.com>

Subject: Quote request

You don't often get email from steve.hardaker@viamed.co.uk. [Learn why this is important](#)

Hi Sarah,

Unfortunately, the Teledyne MX300 oxygen monitor has been discontinued but we have alternative devices available with similar functionality: the Envitec MySign O and the Maxtec MaxO2 ME.

Both the MySign O and the MaxO2 ME oxygen monitors feature user adjustable high and low alarms and have roughly the same degree of accuracy as each other and the MX300.

Effectively, you can use both of these devices in the same applications, using the same T-pieces and T-adapters as the MX300.

The main difference between the MaxO2 ME and the MySign O is that the MaxO2 ME uses a standard LCD display, which can be back-lit with the press of a button to provide illumination for 30 seconds, whereas the MySign is an always-on colour LCD display.

The more advanced display on the MySign has a consequence in terms of battery life: the MaxO2 ME operates using 4 standard AA batteries, giving around 5,000 hours use on a single set of batteries, whereas the MySign O is rechargeable and operates for around 24 hours continuously before requiring recharging.

In practice, this means you would likely have to charge the MySign O every few days. It can be used in a patient application whilst on permanent charge but only if using the official power supply, and not when connected to any other USB power supply. You can charge it with a standard USB power supply but this must be disconnected before using in a patient application as unofficial power supplies are not certified for medical use, unlike the official one.

Both devices have a 2 year warranty and have optional pole mounts.

The sensor operating life is longer on the MaxO2 ME, around 50% longer than the MySign O. Ultimately, it's down to which device best suits your application in terms of battery life and LCD visibility.

The prices are as follows:

- **p/n 0111277 - Oxygen monitor MySign O Kit @ £405.20+VAT**
- **p/n 0121351 - MySign O Clamp @ £117.50+VAT**

- **p/n 0111263 - MaxO2 ME Oxygen monitor @ £619.70+VAT**
- **0121182 - Viamed V mount pole clamp - large @ £40.10+VAT**
- Delivery is £12.00+VAT per shipment.

I have attached some information leaflets for reference, I hope this helps, if you have any further queries, please let me know.

If you need a PAQ and quotation, please can you advise which device and I will send that on to you.

Best regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

Please note: Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

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