
VIAMED Feedback - Product Feedback Negative
4000 series disposables - Nellcor compatible

Issue ID #84103

Date Created 23/Nov/2016

Issued To: Derek Lamb

Completed Status: Still Outstanding

Notes:

Added by Ryan Swaine sent to Derek Lamb

INFORMATION ONLY ISSUE DO NOT ADD NOTES!

Elisabete (ex-Elnor) and Carlos from Nosbet have recently entered a tender in Portugal with the Viamed 4000 series disposables Nellcor compatibles.

The tender was for 6100 sensors in a mixture of patient sizes.

We lost on pricing, please find our competitors end user pricing below:

Nellcor originals = €4.35 / sensor

Chinese models = €3.49 / sensor
