



Ryan Swaine &lt;viamed.ryan.swaine@gmail.com&gt;

**Re: New customer message on March 28, 2025 at 6:43 pm**

1 message

**Aquatic Safaris Diver** <diver@aquaticsafaris.com>

31 March 2025 at 18:45

To: ryan.swaine@vandagraph.co.uk

Sounds good. What's out the door for 4 units?

Aquatic Safaris SCUBA Center, Inc.

[7041 Wrightsville Ave](http://www.aquaticsafaris.com)

Wilmington, NC 28403

910-392-4386

<http://www.aquaticsafaris.com>

On 3/31/2025 12:37 PM, Ryan Swaine wrote:

Hi Paul

The TEK-OX is GBP £125 each EXW, when purchased in 2+ quantities, but we do not impose any minimum order quantities.

Best regards

Ryan

Ryan Swaine

General Manager

VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>Email [ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Mon, 31 Mar 2025 at 17:02, Aquatic Safaris Diver &lt;diver@aquaticsafaris.com&gt; wrote:

Yep, that's the one we want. What is the volume pricing?

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On 3/31/2025 11:51 AM, Ryan Swaine wrote:

Hi Paul

Sorry for the confusion, the 7990113 is a reference for the leaflet. The part number you require is 7910201.

If you mention only TEK-OX on an order, we would automatically supply the 7910201.

Best regards

Ryan

Ryan Swaine

General Manager

VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>Email [ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Mon, 31 Mar 2025 at 16:46, Aquatic Safaris Diver <[diver@aquaticsafaris.com](mailto:diver@aquaticsafaris.com)> wrote:

Hi Ryan,

Thanks for the reply.

The kit in spec sheet looks like what we want, but the 7990113 P/N isn't on the Trade Price List. Describes like P/N 7910201....just want to be sure which one it is.

Please advise,  
Paul

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On 3/31/2025 6:47 AM, Ryan Swaine wrote:

Hi Paul

Thank you very much for your message.

We do not have a US distributor, but we would be very happy to supply you directly at our trade pricing.

Please find some product information and our trade pricing attached.  
Please note that the TEK-OX (7910201) has a discounted price for orders of two or more.

If you would like me to prepare a quote with shipping costs, please just let me know what you need and I will come straight back to you.

I look forward to hearing from you and please never hesitate to contact me if you have any questions.

Best regards  
Ryan

Ryan Swaine  
General Manager  
VANDAGRAPH Ltd.  
<http://www.vandagraph.co.uk>  
Email [ryan.swaine@vandagraph.co.uk](mailto:ryan.swaine@vandagraph.co.uk)  
Tel: +44 (0)1535 634900  
Mob: +44 (0)7803 907117

On Fri, 28 Mar 2025 at 18:43, Vandagraph (Shopify) <[mailer@shopify.com](mailto:mailer@shopify.com)> wrote:

You received a new message from your online store's contact form.

**Country Code:**

US

**Name:**

Paul Gregory

**Email:**

[diver@aquaticsafaris.com](mailto:diver@aquaticsafaris.com)

**Phone Number:**

9103924386

**Message:**

Hello. I saw your TEK-OX analyzer on a dive boat in Cozumel. Thought it was very cool. Do you have US Distributor and/or wholesale pricing so we can sell your product in our dive shop?

Thanks,  
Paul Gregory  
Aquatic Safaris SCUBA Center, Inc.