



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Re: Maxtec MAX-250+ Sensors

1 message

Yongpei Dun <pdinternationaltd@gmail.com>
To: Kate Griffiths <kate.griffiths@viamed.co.uk>
Cc: Ryan Swaine <ryan.swaine@viamed.co.uk>

19 February 2025 at 06:55

Good morning dear Kate
Hope you are doing all well!

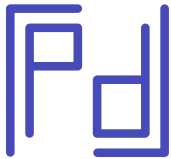
As per confirmed order, please check the swift from attachment.
For the shipping, I would like to ask for your favor. Please do not put any invoice and packing list in the box of the sensor, like the last order we made, this is important for my Tunisian client to fix the customs clearance.

Thank you for your effort
Have a nice day!

Best regards

Payne

General Manager



Payne Dunne International Limited

WhatsApp: +86 18271439242

TEL: +86 18271439242

On Tue, Feb 18, 2025 at 4:34 PM Kate Griffiths <kate.griffiths@viamed.co.uk> wrote:

Good afternoon,

Thank you for your order.

Please see attached proforma invoice, **valid for 30 days**.

Please let me know if you require any changes to be made.

These sensors are currently in stock.

Many thanks.

Kind regards

Kate Griffiths

<http://www.viamed.co.uk>

Email kate.griffiths@viamed.co.uk

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On Tue, 18 Feb 2025 at 13:24, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Hi, please can we provide them with a proforma invoice for 25x R-41V, delivery in Tunisia.

Thank you
Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
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Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: **Yongpei Dun** <pdinternationaltd@gmail.com>
Date: Tue, 18 Feb 2025 at 13:20
Subject: Re: Maxtec MAX-250+ Sensors
To: <ryan.swaine@viamed.co.uk>

Hi Ryan

Yes, please go ahead

Best regards
Payne
General Manager



Payne Dunne International Limited

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On Tue, Feb 18, 2025 at 2:19 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Payne

Thank you for your reply.

Unfortunately we are unable to offer you a better price, \$40 is our distributor pricing, the end user price is \$63.50.

Please can you confirm if you would still like to proceed with the proforma invoice?

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Tue, 18 Feb 2025 at 12:59, Yongpei Dun <pdinternationaltd@gmail.com> wrote:

Hi dear Ryan

I think we are going to consider this :0110041 Oxygen sensor R-41V = USD \$40 each EXW
May I expect some discount on this deal,if so please generate a PI in the term of CIP Tunis for me.

The delivery address is:

TO: Digital Medical Systems
ATTN: Mr.Kais
MOB: +21631507526
ADD: [35,Avenue Mohamed Abdelwaheb El Manar 1](#)
post code:2092,Tunis,Tunisia

Billing Information is :
Payne Dunne International Ltd
FIAT/RM 1406B,14/F,THE BELGIAN BANKBUILDING,[721-725 NATHAN ROAD,MONG KOK,KOWLOON HONGKONG](#), PC:276000
VAT No.:225248919
Email:pdinternationaltd@gmail.com
Tel:+ 86 18271439242
GM:Payne Dun

Looking forward to hearing from you
Have a nice day!

Best regards

Payne

General Manager



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On Tue, Feb 18, 2025 at 12:39 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Payne

They are the same sensor, the only difference being the labelling. I would have to come back to you on pricing if it is of interest, but I estimate it would be an additional USD \$5-\$10 per sensor.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
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On Tue, 18 Feb 2025 at 11:28, Yongpei Dun <pdinternationaltd@gmail.com> wrote:

Hi Ryan
Thanks for your quick reply

May I know the difference between these 2 types. Also the price for the expensive one.

Looking forward to hearing from you
Have a nice day!

Best regards
Payne
General Manager



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On Tue, 18 Feb 2025 at 12:21, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Payne

I am very well, thank you. I hope you are too.

We have our own labelled version of the OOM202-1, which is identical and also manufactured by Honeywell (Envitec):

0110041 Oxygen sensor R-41V = USD \$40 each EXW
Available from stock.

We can also supply the Honeywell labelled version if you wish, but they will be a bit more expensive and 4-6 weeks delivery:
0110585 Oxygen sensor OOM202-1

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Tue, 18 Feb 2025 at 08:15, Yongpei Dun <pdinternationaltd@gmail.com> wrote:

Good morning dear Ryan
How are you doing? Hope you are doing all well!

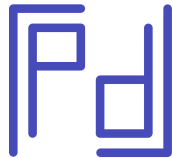
I have an order for O2 sensors,below is the detail:

Brand : ENVITEC
PN : 00M202-1
Qty: 25

Would you like to check the availability for me?

Looking forward to hearing from you
Have a great day!

Best regards
Payne
General Manager



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On Mon, 6 Jan 2025 at 10:40, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Payne

Thank you for your feedback and please never hesitate to contact us if you have any questions.

Kind regards
Ryan

Ryan Swaine
International Sales Manager
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On Mon, 6 Jan 2025 at 03:43, Yongpei Dun <pdinternationaltd@gmail.com> wrote:

Good morning Ryan
Hope you are doing well!

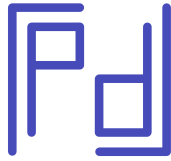
We've received the goods, they are good.
We will connect with you if there's potential orders.

Have a great day!

Best regards

Payne

General Manager



Payne Dunne International Limited

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TEL: +86 18271439242

On Fri, Jan 3, 2025 at 8:28 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Payne

I hope this email finds you well, and I wish you all the best for the New Year.

Thank you for your order. I would like to check whether you and your clients are satisfied with the product and service you received.

I look forward to hearing from you. Please let me know if you have any questions or if there are any further requirements you would like to discuss.

Kind regards
Ryan

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