Taking Telephone Orders

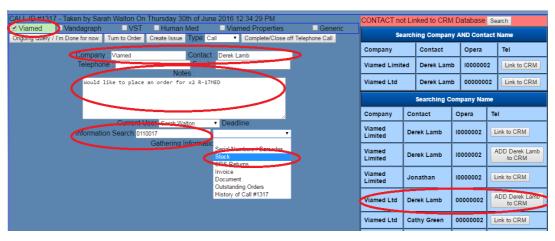




Click on the Telephone icon in the top left hand corner of Instrastats.

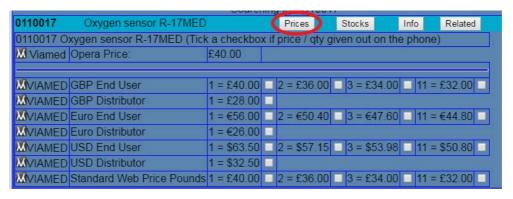


Click 'Take New Call'



Start by entering the Company and or Contact name, as you do a list will appear on the right hand side. If the contact details are not included in the CRM database, it will state this in the RED bar "Contact not linked to CRM database". You can utilise the buttons 'ADD to CRM' or 'Link to CRM' to link your call to the database.

Enter in the 'Notes' box which product the customer requires, including stock codes and quantities. In the 'Information Search' box type in the product code and click 'Prices' for the unit prices. Tick the boxes of the prices you have given the customer.



Click 'Stocks' to check availability .





Select 'Turn to Order'

The telephone order screen will appear.

Make sure that you select 'Telephone Order' or 'Quotation' if a quote is required and if you have advised the customer of carriage charges, please tick the box. Make sure you fill out the required information in the blank boxes, including email address, direct telephone number and purchase order number. Once all information has been added for the order, click 'Update'.





Click 'Printer Friendly' and print out the order and put in the 'Tray 3 – Sales Order – New' tray in the office.