



Aqib Majeed &lt;viamed.aqib.majeed@gmail.com&gt;

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**Fwd: Medica - O2 sensors**

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**Ryan Swaine** <ryan.swaine@viamed.co.uk>

5 December 2024 at 16:10

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths &lt;kate.griffiths@viamed.co.uk&gt;, Aqib Majeed &lt;aqib.majeed@viamed.co.uk&gt;, Sophie Lines &lt;sophie.lines@viamed.co.uk&gt;

Hi, please can we set up a new account and send a proforma invoice:

EUR Distributor

Billing name and address: Dr.Mahdi Haghbin, Turkey  
0098 912 215 6341

Delivery address:  
Dr.Mahdi Haghbin  
Occidental Taksim Hotel  
Topcu Cad. No: 19 Taksim Talimhane, Istanbul, 34437, Turkey

1x 0110020 Oxygen sensor R-22Vi = EUR €30.20  
1x 0110047 Oxygen sensor R-47V = EUR €55.20  
UPS Express Saver

Thank you  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
Office: +44 (0) 1535 634542  
Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: **Dr. Mahdi Haghbin** <[mahdi.haghbin@gmail.com](mailto:mahdi.haghbin@gmail.com)>  
Date: Thu, 5 Dec 2024 at 14:47  
Subject: Re: Medica - O2 sensors  
To: <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

Dear Ryan

Here you can see my hotel address:

Topcu Cad. No: 19 Taksim Talimhane, Istanbul, 34437, Turkey  
Hotel: Occidental Taksim  
8-11/12/2024

Please let us have your proforma invoice

*Best Regards,*

**Dr.Mahdi Haghbin**  
*Managing Director*

*Kimia Afiat Co.*

*No:12,Modiriat Alley., Sardar-e-Jangal St.,  
Tehran 1476644341  
Iran  
Tel: 0098 21 444 51 725-7  
Fax:0098 21 444 51 727  
Mobile: 0098 912 215 6341  
[haghbin@kimia-afiat.com](mailto:haghbin@kimia-afiat.com)  
[www.kimia-afiat.com](http://www.kimia-afiat.com)*

On Thu, Dec 5, 2024 at 6:11 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Hi Mahdi

Yes, we can send them to Istanbul.  
Please provide the address and we can send you a proforma invoice.

Should we also use the hotel address as the billing address?

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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On Thu, 5 Dec 2024 at 14:25, Dr. Mahdi Haghbin <[mahdi.haghbin@gmail.com](mailto:mahdi.haghbin@gmail.com)> wrote:

Dear Ryan

In the first place we should check some samples for checking on our devices. If it works properly we can proceed for registration in the MOH and also working on other sensors for different brands. We can cooperate as long time distributing agreement as well.  
I am in Istanbul from 8-11 December. Is it possible to carry and post some below sensors ?If yes please let me know to forward you address of my hotel.

OOM102  
Our labeled version of this sensor is the R-22Vi  
0110020 Oxygen sensor

OOM204  
Our labelled version of this sensor is the R-47V  
0110047 Oxygen sensor

Please advice

*Best Regards,*

***Dr.Mahdi Haghbin***  
*Managing Director*  
*Kimia Afiat Co.*

*No:12,Modiriat Alley., Sardar-e-Jangal St.,*

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On Thu, Dec 5, 2024 at 5:24 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Dear Mahdi

Please just let us know when you are ready how you would like to proceed.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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On Tue, 3 Dec 2024 at 10:41, Dr. Mahdi Haghbin <[mahdi.haghbin@gmail.com](mailto:mahdi.haghbin@gmail.com)> wrote:

Dear Ryan

Thanks for your reply.

OK well noted. If you plan to visit Arab Health please let me know.

The first step for checking compatibility and quality of your sensors is mandatory for our engineering.

On Mon, Dec 2, 2024 at 6:25 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Dear Mahdi

Unfortunately we are not exhibiting at Arab Health, although we may visit, but I have not made any plans as yet.

Best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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On Thu, 21 Nov 2024 at 18:26, Dr. Mahdi Haghbin <[mahdi.haghbin@gmail.com](mailto:mahdi.haghbin@gmail.com)> wrote:

Dear Ryan

Thanks for your reply.

OK , understanding

Do you participating in the Arab Health 2025 in Dubai? It,s better we have some sensors for checking on our system before ordering more.

*Best Regards,*

***Dr.Mahdi Haghbin***

*Managing Director*

*Kimia Afiat Co.*

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On Thu, Nov 21, 2024 at 9:04 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Hi Mahdi

I am sorry, I think that is a custom sensor from ITG that is supplied only to Lowenstein.

Best regards

Ryan

Ryan Swaine

International Sales Manager

VIAMED

[www.viamed.co.uk](http://www.viamed.co.uk)

Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)

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On Thu, 21 Nov 2024 at 17:23, Dr. Mahdi Haghbin <[mahdi.haghbin@gmail.com](mailto:mahdi.haghbin@gmail.com)> wrote:

Sorry attachment







was missed

*Best Regards,*

**Dr.Mahdi Haghbin**  
Managing Director  
Kimia Afiat Co.

*No:12,Modiriat Alley., Sardar-e-Jangal St.,*



*Tehran 1476644341*  
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*[www.kimia-afiat.com](http://www.kimia-afiat.com)*

On Thu, Nov 21, 2024 at 8:43 PM Dr. Mahdi Haghbin <[mahdi.haghbin@gmail.com](mailto:mahdi.haghbin@gmail.com)> wrote:

Dear Ryan

Thanks for your email and price and item numbers of oxygen sensors for ventilators.

Enclosed you may find the picture of box oxygen sensor for anesthesia code number M-42HL (old version of KE25) and a video for our new lead free sensor item number MLF-42HL . The shape of old and new is the same .

We are no problem to use new your lead free sensor.

So please introduce the equal code number and price level.

*Best Regards,*

***Dr.Mahdi Haghbin***  
*Managing Director*  
*Kimia Afiat Co.*

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*[www.kimia-afiat.com](http://www.kimia-afiat.com)*

On Thu, Nov 21, 2024 at 7:56 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Dear Mahdi

Thank you very much for the information.

OOM102

Our labeled version of this sensor is the R-22Vi  
0110020 Oxygen sensor R-22Vi = EUR €30.20

OOM204

Our labelled version of this sensor is the R-47V  
0110047 Oxygen sensor R-47V = EUR €55.20

KE-25

The Manufacturer of this sensor has replaced the range with lead free versions, which may or may not be suitable for your application. We can supply the new lead free version or a medical approved sensor from Maxtec.

Do you have a picture of the one that is currently being used?

Thank you and best regards  
Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
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On Thu, 21 Nov 2024 at 15:41, Dr. Mahdi Haghbin <[mahdi.haghbin@gmail.com](mailto:mahdi.haghbin@gmail.com)> wrote:

Dear Ryan

Thanks for your email and sharing the information and your products catalog.

According to negotiate with your colleague in your company stand in Medica exhibition we are sole distributor of Lowenstein medical company for their hospital devices like anesthesia, adult , children and infant ventilators in the Iran market.

In this regards we are responsible for after sales services and maintenance of them in Iran.

We installed more than 500 systems in the operation rooms and ICU/NICU and emergency wards of governmental, private and charity clinics in Iran and even have sales references in our neighbor countries like Afghanistan, Iraq,..

So for maintenance always we need to prepare fresh and high quality oxygen and flow sensors for our sensitive devices. We also serve our customers for other brands like fabian( acutronic) due to their stop services here some times.

Usually we use envitec oom102 for our internal sensor of anesthesia and also our adult ventilators and oom 204 for infant ventilators( leoni plus, fabian) and KE 25 for leon anesthesia system.

With above explanation it would be great to have your standard export price list and receiving your advice regarding to possibility to support us.

Regarding to sanction yes direct business in Iran may be difficult for you but in general we find a way to set up business via third parties as well.

Looking forward to hearing you soon.

Thanks in advance.

*Best Regards,*

**Dr.Mahdi Haghbin**

*Managing Director*

*Kimia Afiat Co.*

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On Thu, Nov 21, 2024 at 3:27 PM Ryan Swaine <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)> wrote:

Dear Dr. Mahdi Haghbin

Thank you for taking the time to visit us at Medica.

Further to your meeting with my colleague, please find our catalogue relating to our range of O2 sensors.

I understand you are based in Iran, which could be a problem, as we can not receive payments from or deliver goods to Iran.

Please do not hesitate to contact me if you have any questions or if you would like to discuss any potential requirements.

Kind regards  
Ryan

Ryan Swaine  
International Sales Manager  
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*Best Regards,*

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