



Main Account <viamedinbox@gmail.com>

Re: EBME conference - Foetal Heart Simulator

1 message

Ryan Swaine <ryan.swaine@viamed.co.uk>
Reply-To: ryan.swaine@viamed.co.uk
To: Martin Gibson <martin@calibrate-uk.co.uk>

9 July 2024 at 11:51

Hi Martin

The V1000 is supplied as standard in a hard case, as follows:



The Soft case in your picture is purchased separately.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Tue, 9 Jul 2024 at 11:37, Martin Gibson <martin@calibrate-uk.co.uk> wrote:

Hi Ryan,

Thanks for getting back to me, are your Carry Cases solid/plastic ones, or soft cases like the photo attached?



With best regards

Martin



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On Tue, 9 Jul 2024 at 09:41, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Hi Martin

The V1000 and the case protector are currently available from stock.

Unfortunately we only have 4x of the Carry Cases left in stock and we are not having any more made.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Tue, 9 Jul 2024 at 09:36, Martin Gibson <martin@calibrate-uk.co.uk> wrote:
Hi Ryan,

That's great, thanks for letting me know.

We'll hopefully come back to you soon with an order.

Can you let me know an approx. lead time for an order of 10 units? (with both cases).

With best regards

Martin



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On Tue, 9 Jul 2024 at 09:30, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:
Hi Martin

It is a silicone surround like a mobile phone case, please see the picture below:



Best regards
Ryan

Ryan Swaine
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On Tue, 9 Jul 2024 at 09:17, Martin Gibson <martin@calibrate-uk.co.uk> wrote:
Hi Ryan,

Thanks for letting me know, much appreciated.

Can you confirm what the 'Case protector' priced at £22.40 is?
Is it the rubber/silicone case? (A bit like a mobile phone case)

With best regards

Martin



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On Mon, 8 Jul 2024 at 14:48, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:
Hi Martin

Thank you for your reply.

For 10+ pieces, we would be happy to extend to you our distributor pricing, this is normally reserved for resellers.
Please find the pricing attached.

I look forward to hearing from you.

Best regards
Ryan

Ryan Swaine
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On Mon, 8 Jul 2024 at 14:06, Martin Gibson <martin@calibrate-uk.co.uk> wrote:

Hi Ryan,

It was good to meet yourselves at the conference.

Are you able to confirm if you can offer any discount on a purchase of 10 units please?

I'll look forward to hearing back.

With best regards

Martin



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On Tue, 2 Jul 2024 at 16:26, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Martin

Thank you for taking the time to visit us at the EBME conference last week, it was a pleasure to meet you.

Further to our meeting, please find some information attached relating to our V1000 Foetal Heart Simulator.

I look forward to your response and please let me know if you have any questions.

Kind regards
Ryan

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