



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: UltraMaxO2s order

1 message

Main Account <viamedinbox@gmail.com>

12 July 2024 at 14:45

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>

----- Forwarded message -----

From: **Kammermann, Denis** <Denis.Kammermann@philips.com>

Date: Fri, 12 Jul 2024 at 12:26

Subject: AW: UltraMaxO2s order

To: ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>

Hi Ryan

It taked some time but I would like to order now 4 pieces for the start.

To this Adress: Philips AG, Sleep & Respiratory Care, [Webereiweg 10, CH-4802 Strengelbach](#)

Thank you!

Freundliche Grüsse

Denis Kammermann

Coordinator Service & Logistics

Sleep & Respiratory Care

Philips AG

Philips AG, Sleep & Respiratory Care, [Webereiweg 10, CH-4802 Strengelbach](#)Tel 0800 451 750, Email denis.kammermann@philips.comwww.philips.com

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Von: Ryan Swaine <viamedinbox@gmail.com>
Gesendet: Freitag, 14. Juni 2024 11:47
An: Kammermann, Denis <Denis.Kammermann@philips.com>
Betreff: Re: UltraMaxO2s

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Hi Denis

I am sorry, I gave you the best price we can offer.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Fri, 14 Jun 2024 at 09:51, Kammermann, Denis <Denis.Kammermann@philips.com> wrote:

Hi Ryan

Thanks for asking, we check it at the moment internally.

Is it possible to go a little bit more down with the price?

This would be phenomenal 😊

Thank you!!

Best regards

Denis Kammermann

Coordinator Service & Logistics

Sleep & Respiratory Care

Philips AG

Philips AG, Sleep & Respiratory Care, [Webereiweg 10, CH-4802 Strengelbach](#)

Tel 0800 451 750, Email denis.kammermann@philips.com

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Von: Ryan Swaine <viamedinbox@gmail.com>

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Hi Denis

How did you find the pricing?

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Wed, 12 Jun 2024 at 10:37, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Hi Denis

Thank you.

We would be happy to extend to you our distributor pricing, as below:

Ultramax ultrasonic O2 Analyser - pn. 0111265 = EUR €516 each EXW

I am pleased to inform you that we have the devices available from stock.

I look forward to your feedback.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Wed, 12 Jun 2024 at 10:15, Kammermann, Denis <Denis.Kammermann@philips.com> wrote:

Dear Ryan

For the beginning i would say 3-5 pieces.

When it is a good price and works out then later it can get more.

Thank you!

Best Regards

Denis Kammermann

Patient Service Delivery

Sleep & Respiratory Care

Philips AG

Philips AG, Sleep & Respiratory Care, [Webereiweg 10, CH-4802 Strengelbach](#)

Tel 0800 451 750, Email denis.kammermann@philips.com

www.philips.com

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Von: Ryan Swaine <viamedinbox@gmail.com>

Gesendet: Mittwoch, 12. Juni 2024 11:05

An: Service.Zofingen (Functional Account) <Service.zof@philips.com>; Kammermann, Denis <Denis.Kammermann@philips.com>

Betreff: Re: UltraMaxO2s

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Dear Denis

Thank you very much for your email.

We would be happy to look at the pricing for you, please can you let me know approximately how many devices you are looking for?

I look forward to hearing from you.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: **Service.Zofingen (Functional Account)** <Service.zof@philips.com>
Date: Wed, 12 Jun 2024 at 07:49
Subject: UltraMaxO2s
To: info@viamed.co.uk <info@viamed.co.uk>

Hello,

My name is Denis Kammermann from Philips Respironics.

We would like to purchase some UltraMaxO2s and were wondering if we could get a discount as the devices cost quite a bit here.

If you could also forward me a direct contact, this would be very helpful.

Thank you in advance for your quick response

Best regards

Denis Kammermann

Coordinator Service & Logistics

Sleep & Respiratory Care

Philips AG

Philips AG, Sleep & Respiratory Care, [Webereiweg 10](#), CH-4802 Strengelbach

Tel 0800 451 750, Email denis.kammermann@philips.com

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