



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: BTL Industries JSC request for quotation

1 message

Ryan Swaine <ryan.swaine@viamed.co.uk>
Reply-To: ryan.swaine@viamed.co.uk
To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>

8 July 2024 at 13:33

Hi Kate, very sorry for the late reply, please can we please offer them distributor pricing.

Thank you, Ryan

Ryan Swaine
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----- Forwarded message -----

From: **Stoimenov Borislav** <stoimenov@btl.bg>
Date: Fri, 28 Jun 2024 at 12:09
Subject: Re: BTL Industries JSC request for quotation
To: Kate Griffiths <kate.griffiths@viamed.co.uk>
Cc: Aqib Majeed <aqib.majeed@viamed.co.uk>, Ryan Swaine <ryan.swaine@viamed.co.uk>

Hello Kate,

I have several questions:

1. Are you sure that this is the correct price that you can offer? We are going to consume 10 pcs/monthly. You price last year was 122 Euro per sensor, which is with almost 60% less than the current price. Please check again and let me know which will be your best price.