



Aqib Majeed <viamed.aqib.majeed@gmail.com>

Fwd: BTL Industries JSC request for quotation

Ryan Swaine <ryan.swaine@viamed.co.uk>

26 June 2024 at 15:10

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@viamed.co.uk>, Sophie Lines <sophie.lines@viamed.co.uk>, Aqib Majeed <aqib.majeed@viamed.co.uk>

Hi, please can we send the a quotation for ufo130-2 sensors.

Thank you

Ryan Swaine
Viamed & Vandagraph
+44 (0) 7803 907117

----- Forwarded message -----

From: **Stoimenov Borislav** <stoimenov@btl.bg>

Date: Wed, 26 Jun 2024, 09:13

Subject: Re: BTL Industries JSC request for quotation

To: <ryan.swaine@viamed.co.uk>

Hi Ryan,

Please send me an official price offer for this sensor with information about the price, MOQ, lead time and shelf life of the product.
I want to have it and convince the Marketing to send you first order.

Best regards,

Borislav Stoimenov

Strategic Purchasing

BTL Industries JSC

30 "Peshtersko shose" Boulevard
Plovdiv 4002, Bulgaria

Mobile +359 894 497 513

stoimenov@btl.bg

www.btl.bg | www.btlaesthetics.com



On Mon, Jun 24, 2024 at 5:51 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Hi Borislav

According to the specifications the sensor shelf life is 24 months, but this is not on the packaging. Our recommendation is to put them into service within 6 months in order to make the most of the warranty period.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Mon, 24 Jun 2024 at 15:44, Stoimenov Borislav <stoimenov@btl.bg> wrote:

Hi Ryan,

Thanks for the quick response.

Sorry for the inconvenience caused, but it is still not clear for me whether it is possible to identify what is the exact **shelf life** of each sensor if you have the serial number that is written on the label.

Are your customers receiving this information with each batch/delivery of their product?

Best regards,

Borislav Stoimenov

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On Mon, Jun 24, 2024 at 12:23 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Hi Borislav

The serial number and date code is on both the sensor label and on the exterior bag label, but there is no expiration date.
We also have traceability on all serial numbers, so please let me know if you need me to check the purchase date for any of them for you.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Mon, 24 Jun 2024 at 09:52, Stoimenov Borislav <stoimenov@btl.bg> wrote:

Hi Ryan,

Thanks for your email.

Currently there is a label inside the original protective packaging of each sensor, but it can't be checked, because if we open it the product quality will be compromised.

Doesn't the producer have the needed information for each batch (sensor) that is written on the inside label?

Best regards,

Borislav Stoimenov

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On Mon, Jun 24, 2024 at 11:46 AM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Borislav

Unfortunately we do not have an expiry date for the sensors, I can only make our recommendations of putting the sensors into use within 6 months of purchase.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Mon, 24 Jun 2024 at 07:28, Stoimenov Borislav <stoimenov@btl.bg> wrote:

Hi Ryan,

Thanks for your email.

I have one more thing that I should clarify.

How we can know the exact expiry date for each sensor that we receive? In our system we should create a batch with the exact expiry date of the sensors received at our warehouse.

Can you give us a document containing the S/N number for each sensor + the expiry period for it?

The reason for this is that in our system we can't use any goods that are with less than 6 months shelf life.

Best regards,

Borislav Stoimenov

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On Fri, Jun 21, 2024 at 7:57 PM Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Borislav

We do not currently have any stock available of the UFO130-2 sensors, but we have regular shipments and we are expecting more to arrive in the next few weeks.

I would expect the sensors to be new, as we have placed a lot of orders for them and I am under the impression that they are being manufactured to order. However, please note that Teledyne can deliver sensors up to 12 months old.

There is no stated expiry date, but we would recommend putting the sensors in to use within 6 months of purchase. The sensors have a 12 month warranty from the date of purchase.

Best regards
Ryan

Ryan Swaine
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On Fri, 21 Jun 2024 at 13:29, Stoimenov Borislav <stoimenov@btl.bg> wrote:

Hello Ryan,

I hope you are well.

I am writing you in relation to our inquiry for the below UFO sensor that we have requested in the past.

Please can you confirm what is your current price for this sensor and what is the standard shelf life? Is it possible to receive every time "fresh" sensors if we start ordering in the future? What will be the maximum shelf life of each sensor at the time of purchase? Can you tell me where on the sensor packaging or on the label is written the expiry period of each item?

UFO130-2 - 0110081

Best regards,

Borislav Stoimenov

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On Wed, Jan 11, 2023 at 1:32 PM Ryan Swaine <office@viamed.co.uk> wrote:

Dear Borislav

It is nice to hear from you again, I hope you're keeping well.

The current pricing is as follows, but there is a chance it could change in the near future, we are just in negotiations with the manufacturer:

UFO130-2 - 0110081 = USD \$131.50 / EUR €122.75 each EXW

In regards to stock, most of what we have is already allocated to customers, we are expecting to have more available mid February.

If you are going to have regular requirements of 10-15 / month, then I would suggest you place a forward order of a minimum of 10/month and we will make sure that we have stock available for you. You can then add a few more to your order if required.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Wed, 11 Jan 2023 at 07:48, Stoimenov Borislav <stoimenov@btl.bg> wrote:

Hello Ryan, Sarah,

I am sending you a request for quotation for the UFO sensor below.

Teledyne: PRE-201/os (UFO Oxygen Sensor)

Please give us a price based on our monthly consumption which currently is 12 pcs.
We need to know what will be the lead time if we order 10-15 pcs monthly.

I will expect your reply until the end of the week.

Best regards,

Borislav Stoimenov

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