



Kate Griffiths &lt;viamed.kate.griffiths@gmail.com&gt;

**Re: RFQ. Holy Family Hospital**

1 message

**Kate Griffiths** <kate.griffiths@viamed.co.uk>

21 June 2024 at 09:20

To: Mike Kharoufeh &lt;mike@mtc-ps.com&gt;

Bcc: Main Account &lt;viamedinbox@gmail.com&gt;

Hi Mike, the quotation would include everything, or it would have to be two quotations. **A quotation including everything will not show the true carriage charges** etc, that is why you would need two - unless you intend to purchase it all and have it all shipped together?

Kind regards

Kate Griffiths

<http://www.viamed.co.uk>Email [kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)

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On Fri, 21 Jun 2024 at 09:16, Mike Kharoufeh <[mike@mtc-ps.com](mailto:mike@mtc-ps.com)> wrote:

Dear Kate,

Please send us one quotation for the two options.

**Best Regards****Eng. Mike Kharoufeh**  
**Sales Engineer****Modern Technology Company**

Municipality Street  
P.O.Box 156  
Beit Sahour – Bethlehem (9992100)

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**From:** Kate Griffiths <[kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)>

**Sent:** Friday, June 21, 2024 11:12 AM

**To:** Mike Kharoufeh <[mike@mtc-ps.com](mailto:mike@mtc-ps.com)>

**Subject:** Re: RFQ. Holy Family Hospital

Good morning Mike, Sorry for the dealy.

Do you need 2 separate quotations? If so, I will do my best to get these to you this afternoon, but it may be Monday morning.

Kind regards

Kate Griffiths

<http://www.viamed.co.uk>

Email [kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)

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On Fri, 21 Jun 2024 at 08:37, Mike Kharoufeh <mike@mtc-ps.com> wrote:

**Kind Reminder ...**

**From:** Mike Kharoufeh <mike@mtc-ps.com>  
**Sent:** Wednesday, June 19, 2024 10:07 AM  
**To:** 'Kate Griffiths' <kate.griffiths@viamed.co.uk>  
**Subject:** RE: RFQ. Holy Family Hospital

Dear Kate,

Please send us an offer for the below with catalogs and certificates:

**First Option:**

Part #	DESCRIPTION	NO. OF UNITS
0111276	Mysign O with rechargeable battery and USB cable only  • This device is supplied with one sensor	2
OOM111 - 01100560	Additional Sensor	8

**Second Option:**

Part #	DESCRIPTION	NO. OF UNITS
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0111277	<b>Mysign O with rechargeable battery and mains power/charging cable</b>  • This device is supplied with one sensor	2
<b>OOM111 - 01100560</b>	<b>Additional Sensor</b>	8

**Best Regards**

**Eng. Mike Kharoufeh**  
**Sales Engineer**



**Modern Technology Company**

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**From:** Kate Griffiths <[kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)>

**Sent:** Tuesday, June 18, 2024 3:52 PM

**To:** Mike Kharoufeh <[mike@mtc-ps.com](mailto:mike@mtc-ps.com)>

**Subject:** Re: RFQ. Holy Family Hospital

Dear Kate,

Please let us know if the below prices include an O2 Sensor with the device?

What are the prices and the Part # of the spare O2 Sensor for the below items:

**Part number 0111250 - Handi+ oxygen analyzer with integral sensor, these are \$170 each EXW**

**, these are \$534.50 each EXW**

Good afternoon Mike,

Thank you for your reply.

Part number 0111250 - Handi+ oxygen analyzer has an **integral sensor which cannot be replaced**.

Part number 0111265 - UltraMaxO2 oxygen analyzer **uses an inbuilt fixed ultrasonic sensor**. This does not need to be replaced like standard galvanic oxygen sensors.

Kind regards

Kate Griffiths

<http://www.viamed.co.uk>

Email [kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)

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On Tue, 18 Jun 2024 at 13:06, Mike Kharoufeh <[mike@mtc-ps.com](mailto:mike@mtc-ps.com)> wrote:

Dear Kate,

Please let us know if the below prices include an O2 Sensor with the device?

What are the prices and the Part # of the spare O2 Sensor for the below items:

Part number 0111250 - Handi+ oxygen analyzer with integral sensor, these are \$170 each EXW

Part number 0111265 - UltraMaxO2 oxygen analyzer, these are \$534.50 each EXW

**Best Regards**

**Eng. Mike Kharoufeh**  
**Sales Engineer**



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**From:** Kate Griffiths <[kate.griffiths@viamed.co.uk](mailto:kate.griffiths@viamed.co.uk)>

**Sent:** Thursday, June 13, 2024 10:51 AM

**To:** Mike Kharoufeh <[mike@mtc-ps.com](mailto:mike@mtc-ps.com)>

**Cc:** [bishir@mtc-ps.com](mailto:bishir@mtc-ps.com)

**Subject:** Re: RFQ. Holy Family Hospital

Good morning Mike,

Thank you for your enquiry. Janine has left Viamed, but emails sent to [orders@viamed.co.uk](mailto:orders@viamed.co.uk) can be accessed by the whole team.

We are unable to supply the N2O-O2 mixer.

**The oxygen analysers are as follows:**

Part number 0111250 - Handi+ oxygen analyser with integral sensor, these are \$170 each EXW and are currently in stock.

Part number 0111265 - UltraMaxO2 oxygen analyser, these are \$534.50 each EXW and are currently in stock.

Part number 0111260 - MaxO2+A oxygen analyser, these are \$328 each EXW and are currently in stock (*includes internal MAX-250 oxygen sensor (0110427)*)

Part number 0111261 - MaxO2+AE oxygen analyser (external sensor), these are \$337.40 each EXW and are currently in stock

Part number 0111275 - oxygen analyser OxiQuant S, these are \$190 each EXW and are currently in stock

**Please see attached leaflets.**

Please let me know if you require a proforma invoice.

Many thanks.

Kind regards

Kate Griffiths

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On Thu, 13 Jun 2024 at 08:23, Mike Kharoufeh <[mike@mtc-ps.com](mailto:mike@mtc-ps.com)> wrote:

Dear Kate,

Please send us an offer for the below:

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**Item # 9: N2O-O2 Mixer QTY 1**

- Dedicated for women in Labor
- Fixed 50/50 N2O % and O2 delivery
- Built in O2 fail-safe ALarm
- Patient self administered

- 
- 
- Demand valve included QTY3
  - Breathing cct mask type QTY20
  - Audible mixture pressure alarm
  - Mounted on trolley with castors
  - Ready to be connected to our medical gases
  - Operator & service manuals included
  - Two years warranty

**Item# 10: Hand Held O2 Analyzer QTY 2**

- To be used for neonatal department
  - To be supplied with additional 4 spare O2 sensors
  - Two years Warranty
- 

**Please send us the following documents:**



- Datasheets and Catalogs for the Quoted Models.
- CE Certificates for the Quoted Models.
- ISO Certificate

**We need to know if you have CB & EMC Certificates and Reports for the Electrical devices.**

- IEC60601-1-2 (EMC)
- EN 60601-1 (CB Test Report)

**Best Regards**

**Eng. Mike Kharoufeh**  
**Sales Engineer**



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