



Ryan Swaine

Active now



To: ryan@viamed.com
Cc: rahel@viamed.com
Subject: RE: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Sure, discounted quotation for 2 units.

Regards,
Nawansa Rashid | Operations Manager
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Hi Ryan - I am still dealing with this customer wanting a quote for a V1000, keeps asking for a discounted price. But also she has this question about the Calibration certificate and how long it is valid for?



Ryan, 13:16

There is no expiry on the certificate of calibration, users may require a certificate to be reissued on a periodic basis to comply with ISO requirements. If you purchase the device in June 24, why not wait until June 25 to have another calibration certificate?



Today

16:03



RE: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Hi Ryan - sorry, this customer again asking for a discount, shall I say we are working with small margins?



Ryan, 16:05

You can tell them that we could look at the pricing of they are purchasing more than 1 device



16:06

Thank you - they already have a quote on for 2 at the moment



Ryan, 16:09

if they are buying two, we could use distributor pricing



16:12

Okay, thank you



via Skype