



Sophie Lines &lt;viamed.sophie.lines@gmail.com&gt;

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**RE: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)**

1 message

**Sameena Rashid** <sameena@sourcefromdubai.com>

Tue, May 21, 2024 at 12:17 PM

To: Sophie Lines &lt;sophie.lines@viamed.co.uk&gt;

Cc: Safdar Rashid &lt;safdar@sourcefromdubai.com&gt;

Dear Sophie,

I understand that you quoted your best price, and I appreciate that. However, the client is still insisting on a discount for the two units. Your support in offering a discount would be greatly appreciated and would help us secure the order. We believe this discount will make them one of our permanent clients for this particular item.

Awaiting your kind reply.

Regards,

**Sameena Rashid** | Operations Manager

Allied Procurement General Trading LLC

+971 55 504 7878

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**From:** Sophie Lines <sophie.lines@viamed.co.uk>**Sent:** Friday, May 17, 2024 5:08 PM**To:** Sameena Rashid <sameena@sourcefromdubai.com>**Subject:** Re: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Hi Sameena,

There is no expiry date on the Calibration certificate, so it won't be 'invalid' after 12 months. If you require a new one 12 months after receiving the V1000 for your records, you can return the unit to us for a new Calibration Certificate for a new one at that time.

Finally as previously mentioned, we unfortunately cannot offer a discount on the product, even if 2 units are purchased.

Please find attached your updated quotation now showing 2x units.

If you have any further questions, please do not hesitate to contact me.

Kind regards

Sophie Lines

Please note: My working days are Tuesday, Wednesday and Thursday

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On Fri, May 17, 2024 at 12:19 PM Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)> wrote:

Dear Sophie,

**One additional point:** Let's say we were to purchase the equipment in June. If the calibration certificates are valid for a full year from the date of calibration (January - December), then we would only need to re-certify the equipment after six months, not a year.

Regards,

**Sameena Rashid** | Operations Manager

Allied Procurement General Trading LLC

+971 55 504 7878

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**From:** Sameena Rashid

**Sent:** Friday, May 17, 2024 3:13 PM

**To:** Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

**Cc:** Safdar Rashid <[safdar@sourcefromdubai.com](mailto:safdar@sourcefromdubai.com)>

**Subject:** RE: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Sure, discounted quotation for 2 units.

Regards,

**Sameena Rashid** | Operations Manager

Allied Procurement General Trading LLC

+971 55 504 7878

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**From:** Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

**Sent:** Friday, May 17, 2024 2:17 PM

**To:** Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)>

**Subject:** Re: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Good morning Sameena,

Thank you for your email. The V1000 units we have in stock were all made in January/February 2024, and the Calibration certificates are issued when the units are made up in our warehouse. I hope this information helps - if you would like me to update your Quotation to two units, please let me know.

Kind regards

Sophie Lines

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On Fri, May 17, 2024 at 8:18 AM Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)> wrote:

Dear Sophie,

We are considering purchasing two units of your equipment. To finalize our decision, we would appreciate your assistance with the following questions:

1. Could you please provide the manufacturing date for these units?
2. We require the equipment to be calibrated upon shipment. Can you confirm that the calibration date will be the most recent available at the time of dispatch?
3. Your best-discounted price?

We look forward to your response.

Regards,

**Sameena Rashid** | Operations Manager

Allied Procurement General Trading LLC

+971 55 504 7878

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**From:** Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

**Sent:** Wednesday, May 15, 2024 1:14 PM

**To:** Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)>

**Subject:** Re: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Good morning Sameena,

I can confirm the equipment is brand new - it comes supplied in a hard plastic case. We do supply a Calibration Certificate as standard with each new V1000. However these do not come with a printed expiry date.

If you require a certificate to be reissued on a periodic basis to comply with ISO requirements i.e. annually, the V1000 may be returned to Viamed for testing and a new certificate issued.

Kind regards

Sophie Lines

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On Wed, May 15, 2024 at 8:17 AM Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)> wrote:

Dear Sophie,

Thank you for sending the quote. To confirm, is the equipment listed as brand new?

Additionally, we require a valid one-year calibration certificate for the equipment. This certificate should explicitly mention both the start and end dates of the calibration period.

Kindly confirm.

Regards,

**Sameena Rashid** | Operations Manager

Allied Procurement General Trading LLC

+971 55 504 7878

**From:** Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>  
**Sent:** Tuesday, May 14, 2024 8:10 PM  
**To:** Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)>  
**Subject:** Re: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR, MODEL V1000 - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Hi Sameena,

Please find attached your quotation as requested. We are not able to offer a discount on the product. If you would like to proceed to an order, please let me know and I can amend this quotation to a Proforma Invoice for payment.

If any changes are required, please let me know.

Kind regards

Sophie Lines

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On Tue, May 14, 2024 at 4:31 PM Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)> wrote:

Allied Procurement GT LLC

Sharjah Media Free Zone,

Shj UAE

Warm Regards,

Sameena

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**From:** Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

**Sent:** Tuesday, May 14, 2024 6:34:09 PM

**To:** Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)>

**Subject:** Re: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR, MODEL V1000 - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Hi Sameena,

Please can you provide your full company address details so I can add you to our system to process your quote request?

Kind regards

Sophie Lines

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On Tue, May 14, 2024 at 1:21 PM Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)> wrote:

Please do so with your best-discounted price.

Regards,

**Sameena Rashid** | Operations Manager

Allied Procurement General Trading LLC

+971 55 504 7878

---

**From:** Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

**Sent:** Tuesday, May 14, 2024 4:16 PM

**To:** Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)>

**Subject:** Re: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR, MODEL V1000 - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Dear Sameena,

Thank you for your email. I can confirm that the weight and dimensions, if you were to order 1x V1000 would be:

32 x 24 x 12 cm

1.2 kg

If you would like me to send you an official quotation please let me know.

Kind regards

Sophie Lines

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On Tue, May 14, 2024 at 10:25 AM Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)> wrote:

Dear Sophie,

Kindly share the weight and dimensions. I'll share them with the client and let you know their response. We'd also appreciate any discount you can offer, as this is our first client for this item. A competitive price will help us win more business.

Regards,

**Sameena Rashid** | Operations Manager

Allied Procurement General Trading LLC

+971 55 504 7878

**From:** Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>  
**Sent:** Tuesday, May 14, 2024 12:35 PM  
**To:** Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)>  
**Subject:** Re: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR, MODEL V1000 - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Good morning Sameena,

Thank you for your reply. Please accept my sincere apologies, as the price I have mentioned in my first email is not correct. I have had clarification from our export sales manager, the price per unit is **\$922.60**

**Please let me know if you will still require the weights and dimensions?**

Kind regards

Sophie Lines

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On Mon, May 13, 2024 at 2:08 PM Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)> wrote:

Dear Sophie,

Thanks for sending the picture! To finalize the order, I just need some additional information to get a shipping quote:

Could you let me know the address where the courier company can pick up the product?

Knowing the weight and size of the product will help determine the shipping cost.

Once I have this information then we can finalize the order.

Regards,

**Sameena Rashid** | Operations Manager



Allied Procurement General Trading LLC

+971 55 504 7878

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**From:** Sophie Lines <[sophie.lines@viamed.co.uk](mailto:sophie.lines@viamed.co.uk)>

**Sent:** Monday, May 13, 2024 4:11 PM

**To:** Sameena Rashid <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)>

**Subject:** Re: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR, MODEL V1000 - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

Good afternoon,

Thank you for your inquiry. I can confirm the trade price for the V1000 Foetal Heart Simulator is \$599.70 EXW



The product is available in stock, ready for dispatch within 1-3 days from receipt of payment.

If you would like to place an order, I can provide a Proforma Invoice which can also include carriage costs to Dubai using our courier service UPS.

Kind regards

Sophie Lines

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On Mon, May 13, 2024 at 10:24 AM Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> wrote:

----- Forwarded message -----

From: **Sameena Rashid** <[sameena@sourcefromdubai.com](mailto:sameena@sourcefromdubai.com)>

Date: Mon, 13 May 2024 at 10:22

Subject: Enquiry - Dubai UAE - FOETAL HEART SIMULATOR, MODEL V1000 - VIAMED PRODUCT 1410000 (Our Ref No. Q24-619)

To: [info@viamed.co.uk](mailto:info@viamed.co.uk) <[info@viamed.co.uk](mailto:info@viamed.co.uk)>

Cc: Safdar Rashid <[safdar@sourcefromdubai.com](mailto:safdar@sourcefromdubai.com)>

Dear Sir,

I'm inquiring about the following item. Could you please provide a quote that includes the price, a product image, and estimated delivery timelines?

V1000 Foetal Heart Simulator – Viamed Ltd

Awaiting your kind reply.

Regards,

**Sameena Rashid** | Operations Manager

Allied Procurement General Trading LLC

+971 55 504 7878