



Aqib Majeed &lt;viamed.aqib.majeed@gmail.com&gt;

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**Fwd: Price and availability**

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**Ryan Swaine** <viamedinbox@gmail.com>

13 March 2024 at 09:19

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths &lt;kate.griffiths@vmsecure.me.uk&gt;, Janine Gill &lt;janine.gill@vmsecure.me.uk&gt;, Aqib Majeed &lt;aqib.majeed@vmsecure.me.uk&gt;, Sophie Lines &lt;sophie.lines@vmsecure.me.uk&gt;

Hi, please can we set this customer up as a distributor and send them a proforma invoice.

Thank you, Ryan

Ryan Swaine  
International Sales Manager  
VIAMED

[www.viamed.co.uk](http://www.viamed.co.uk)

Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)

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----- Forwarded message -----

From: **Monique van Eldik-Beyer** <[beyer@unobv.com](mailto:beyer@unobv.com)>

Date: Wed, 13 Mar 2024 at 06:54

Subject: Re: Price and availability

To: <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

*Goodmorning Ryan,*

*Attached is the PO for 2 units. Looking forward to receive the tracking information.*

*Best regards,*



**Monique van Eldik-Beyer**

**UNO Roestvaststaal BV** \* PO Box 15 \* NL - 6900 AA Zevenaar

Assistant Manager

O: +31 316 524451 / M: +31 6 51447785 / [E:vaneldik@uno-lifescience.com/](mailto:E:vaneldik@uno-lifescience.com/)

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**Van:** Ryan Swaine <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)>

**Beantwoorden - Aan:** <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>

**Datum:** dinsdag 12 maart 2024 om 16:48

**Aan:** Monique van Eldik-Beyer <[beyer@unobv.com](mailto:beyer@unobv.com)>

**Onderwerp:** Re: Price and availability

Hi Monique,

I do not have stock available, but I would expect approximately 3 weeks. I will aim to get a more definitive date for you.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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On Tue, 12 Mar 2024 at 13:59, Monique van Eldik-Beyer <[beyer@unobv.com](mailto:beyer@unobv.com)> wrote:

*No problem, just needed confirmation.*

*I will be sending you an order for 2 units tomorrow morning. What will be the delivery time?*

*Monique*

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**Van:** Ryan Swaine <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)>  
**Beantwoorden - Aan:** <[ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)>  
**Datum:** dinsdag 12 maart 2024 om 14:55  
**Aan:** Monique van Eldik-Beyer <[beyer@unobv.com](mailto:beyer@unobv.com)>  
**Onderwerp:** Re: Price and availability

Hi Monique

I am sorry, I added an extra zero by mistake.

VM-2500-M (VET) - pn 4410530 = EUR €1910.00 each EXW

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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On Tue, 12 Mar 2024 at 13:50, Monique van Eldik-Beyer <beyer@unobv.com> wrote:

*Dear Ryan,*

*Thank you for your quotation. Please confirm that the price per unit; I think € 19100 is rather high 😊*

*Monique*

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**Van:** Ryan Swaine <viamedinbox@gmail.com>

**Beantwoorden - Aan:** <ryan.swaine@viamed.co.uk>

**Datum:** dinsdag 12 maart 2024 om 11:32

**Aan:** Monique van Eldik-Beyer <beyer@unobv.com>

**Onderwerp:** Re: Price and availability

Dear Monique

Thank you very much for your email, it is nice to hear from you.

Please find the distributor pricing below:

VM-2500-M (VET) - pn 4410530 = EUR €19100 each EXW

If 5 or more devices are purchased in a single order then we offer a special price of EUR €1610.00

I look forward to your feedback.

Please let me know if you have any questions or concerns.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
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On Tue, 12 Mar 2024 at 06:33, Monique van Eldik-Beyer <[beyer@unobv.com](mailto:beyer@unobv.com)> wrote:

*Dear,*

*It has been a while since we were in touch but could you send me a price and delivery time for:*

*Veterinary Mainstream Capnograph VM-2500-M EU Version*

*I am looking to buy 1 or 2.*



**Monique van Eldik-Beyer**

**UNO Roestvaststaal BV** \* PO Box 15 \* NL - 6900 AA Zevenaar

Assistant Manager

O: +31 316 524451 / M: +31 6 51447785 / [E:vaneldik@uno-lifescience.com/](mailto:E:vaneldik@uno-lifescience.com/)

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