



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: Viamed

1 message

Ryan Swaine <viamedinbox@gmail.com>

1 March 2024 at 17:40

Reply-To: ryan.swaine@viamed.co.uk

To: Viamed Office <office@viamed.co.uk>, Kate Griffiths <kate.griffiths@viamed.co.uk>, Janine Gill <janine.gill@vmsecure.me.uk>, Aqib Majeed <aqib.majeed@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>

Hi, please process the order.

Thank you, Ryan

Ryan Swaine - Viamed & Vandagraph - +44 (0) 7803 907117

----- Forwarded message -----

From: **Office Meditech** <office@meditech.ro>

Date: Fri, 1 Mar 2024, 10:33

Subject: Re: Viamed

To: <ryan.swaine@viamed.co.uk>

Dear Ryan,

Please find attached the following order.

Let us know the delivery time.

The ear sensors for the children are the most urgent.

Looking forward to hearing from you.

Thank you!

Kind regards

Nicoleta Guarza

Marketing Manager



Meditech SRL

VAT: RO14779840

Str. Margeanului nr. 8C

430014 Baia Mare

Romania

Phone: +40 262 274161

Fax: +40 372 876471

General Manager: +40 722 591519

Technical Manager: +40 723 635095

Assistant Manager: +40 727 367131

Account Manager: +40 732 591515

Procurement Specialist: +40 726 591519

Marketing and Sales Manager: +40 723 328969

Marketing Manager: +40 773 987674

Email: office@meditech.ro

Web: www.meditech.ro / www.defibrilare.ro

Confidentialitatea datelor cu caracter personal este importanta pentru noi. Politica de confidentialitate Meditech o gasiti [aici](#).
;aici.

On Mon, Feb 5, 2024 at 1:56 PM Ryan Swaine <viamedinbox@gmail.com> wrote:

Hi Nicoleta

Thank you very much, I will aim to prepare the stock and we look forward to receiving your order next month.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Mon, 5 Feb 2024 at 11:36, Office Meditech <office@meditech.ro> wrote:

Dear Ryan,

We will order only next month.

Thank you!

Kind regards

Nicoleta Guarza
Marketing Manager



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On Mon, Feb 5, 2024 at 1:25 PM Ryan Swaine <viamedinbox@gmail.com> wrote:

Hi Nicoleta

Thank you very much, it is a really nice order, but we have very very low margins on this product, it is just impossible for us to make any discount on our distributor pricing.

I am really sorry. Please let me know if this email is to act as the official order or approximately when you will be placing the order?

Thank you
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Mon, 5 Feb 2024 at 11:20, Office Meditech <office@meditech.ro> wrote:

Dear Ryan,

We would like to make a new order for:

400 packs (8.000 pieces) of EyeMax Phototherapy Mask Regular. Model: R300P01
200 packs (4.000 pieces) of EyeMax Phototherapy Mask Premie. Model: R300P02

Could you give us a discount for this amount?

Kind regards

Nicoleta Guarza
Marketing Manager



Meditech SRL
VAT: RO14779840

Str. Margeanului nr. 8C
430014 Baia Mare
Romania

Phone: [+40 262 274161](tel:+40262274161)
Fax: [+40 372 876471](tel:+40372876471)
General Manager: [+40 722 591519](tel:+40722591519)

Technical Manager: +40 723 635095
Assistant Manager: +40 727 367131
Account Manager: +40 732 591515
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Marketing and Sales Manager: +40 723 328969
Marketing Manager: +40 773 987674

Email: office@meditech.ro

Web: www.meditech.ro / www.defibrilare.ro

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On Mon, Feb 5, 2024 at 1:01 PM Ryan Swaine <viamedinbox@gmail.com> wrote:

Thank you very much Nicoleta

Even if you are not ready to place an order, please let me know if you have any future requirements and I will aim to have the stock for you.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Mon, 5 Feb 2024 at 06:48, Office Meditech <office@meditech.ro> wrote:

Dear Ryan,

Thank you for the warm wishes.
I hope you had a wonderful holiday as well.

For the moment we don't have any requirements but I know we can count on you with everything.

Regarding the EyeMax, we will make an order in the near future.

Thank you!

Have a nice day.

Kind regards
Nicoleta Guarza
Marketing Manager



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On Fri, Feb 2, 2024 at 7:17 PM Ryan Swaine <viamedinbox@gmail.com> wrote:

Hi Stela

I hope this email finds you and your team well and please accept my late but best wishes for the new year.

I just wanted to check in with you to see if everything is okay and if you have any requirements we can help with?

Additionally I would also like to know if you have any requirements for the near future for the EyeMax phototherapy eye masks, as we are trying our best to prepare stock so there are no delays in deliveries to our clients.

I look forward to hearing from you.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
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Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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